

KRISH MEHTA

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EDUCATION

Stanford University, Masters in Business Administration (MBA) | Masters in Climate Technology (MS) Exp. Grad May 2024

University of Pennsylvania | GPA 3.7/4.0 | Magna Cum Laude | Dean's List 2015, 2016, 2018 Aug '14 – May '18

The Wharton School, *B.S. in Economics*: Finance with energy focus

School of Engineering & Applied Science, *B.S. in Engineering*: Mechanical Engineering with energy focus

Leadership: Team Leader UPenn Hyperloop team; President 180 Degrees Consulting; Chairman Penn Innovation Conference

GMAT: 770 (99+% percentile)

WORK EXPERIENCE

Tesla | *Engineering Finance* | *Ranked #1 of 75 person team – “critical for Tesla to achieve its mission”* Jan '21 – Jun '22

- Managed the \$8B Model 3 P&L – decision rights over product design and financial impact of design changes
- Decision maker for \$6.5B spend on Interiors, Exteriors, Lighting, Fasteners, and NVH for all Tesla vehicles globally
- Promoted within 1 year; spend managed increased 8x and parts managed increased 4x (1,500 parts) since joining Tesla
- Saved \$130M/year by driving new vehicle design decisions:
 - \$100M – Persuaded CFO and VPs of Finance, Engineering and Supply chain to align on outsourcing largest part at Tesla. Built business case by collaborating with cross-functional teams to value operational costs of building inhouse
 - \$30M – Challenged Engineering team to redesign parts with insufficient value for cost
- Saved \$70M/year by identifying cost reduction opportunities on existing vehicles:
 - \$36M – Rallied CFO and VP of Engineering to insource largest part in Exteriors to address operational challenges
 - \$20M – Drove supply chain team to resource parts to local suppliers amid supply chain shortages
 - \$8M – Directed supply chain team to parts common across vehicles to receive bulk pricing
 - \$3M – Built case for design teams to delete parts where cost is greater than value
 - \$3M – Convinced engineering team to re-design parts where part cost is too high relative to part mass
- Manage finances and business operations for engineering and supply chain team
 - Forecast COGS and supplier capex across new and existing vehicles
 - Oversee headcount spend for 300 FTEs across engineering teams

McKinsey & Company, New York | *Engagement Manager, Sustainability Fellow, Top 5% all review cycles* Aug '18 – Dec '20

- Fastest promotion to Manager ever in the sustainability practice, and across New York and Boston Tech practice
- Received job offer from 7 of 9 clients, and asked to be restaffed by all 9 of 9 teams
- World Economic Forum*: Drove commitments to scale [private investment into nature](#) by 10x
 - Collaborated across 50 experts, and worked with a team of 4 analysts, 3 Partners and 4 Senior Partners
 - Managed team of 15 climate scientists to quantify benefits of natural climate solutions (NCS)
 - Analyzed pain points to invest in NCS and designed 6-pronged approach to unlock investment
- UN, COP*: Gathered 250 organizations to form [Taskforce on Scaling Voluntary Carbon Markets](#)
 - Single largest commitment to the voluntary carbon markets and influenced Nations at COP to reach an agreement that [incentivizes private sector investment in offsets](#)
 - Recommended Mark Carney, the UN Special Envoy for Climate Finance, to create taskforce
 - Mapped the key challenges, players, and potential solutions to scale the voluntary carbon offset value chain
- Sustainable food bank*: Worked with CEO to reduce food waste, improve food quality, and increase employment
- As a Business Analyst, worked with 6 different clients in 6 different industries within the Digital practice

Government of the City of Buenos Aires | *Independent Consultant to Mayor*

Jun – Aug '17

LEADERSHIP

Tesla: Hosted 10 trainings on communication; Organized 4 social events; Interviewed 20 candidates
McKinsey: Lead for Connectivity within Digital McKinsey; Penn lead for McKinsey recruiting; Ally for Women in Stem
Penn Alumni: Team leader for Penn Pro bono Alumni Consulting; Penn Alumni Interviewer
Volunteering: Strategic advisor for iNK Think Tank; Consultant for Akanksha
Sustainability: Former Team captain for UPenn SpaceX Hyperloop Team; Electric Vehicle Technical Board of Directors for Akon City; Consultant for green urban planning start up
Interests: Hiking: Himalayas, Kilimanjaro, Patagonia, Jamaica; Spikeball; Roger Federer; Cookie Connoisseur