

Bradley J. Larsen

CONTACT INFORMATION	Department of Economics Stanford University Landau 332 579 Serra Mall Stanford, CA 94305	<i>Voice:</i> (650) 721-2851 <i>E-mail:</i> bjlarsen@stanford.edu <i>www:</i> www.stanford.edu/~bjlarsen
ACADEMIC POSITIONS	2014— 2013—2014	Assistant Professor of Economics, Stanford University Department of Economics Visiting Postdoctoral Scholar, eBay Research
AFFILIATIONS	2020–2021 2019 2018–2019 2015— 2014— 2014—2017	W. Glenn Campbell and Rita Ricardo-Campbell National Fellow at the Hoover Institution Faculty in Residence, Instituto Internacional, Madrid, Spain Faculty Fellow, Institute for Research in the Social Sciences (IRiSS) Faculty Fellow, Stanford Institute for Economic Policy Research (SIEPR) Faculty Research Fellow, National Bureau of Economic Research (NBER) Economics Research Affiliate, eBay Research
EDUCATION	2013 PhD 2008 BA, BS	Economics Economics, Mathematics Massachusetts Institute of Technology Advisers: P. J. Barwick, G. Ellison, S. Ryan Brigham Young University <i>Summa cum Laude</i>
PUBLICATIONS		“The Efficiency of Real-World Bargaining: Evidence from Wholesale Used-Auto Auctions” (2020). Accepted, <i>Review of Economic Studies</i> . (NBER Working Paper 20431) “Sequential Bargaining in the Field: Evidence from Millions of Online Bargaining Interactions,” with Matt Backus, Tom Blake, and Steve Tadelis (2019). Accepted, <i>Quarterly Journal of Economics</i> . (NBER Working Paper 24306) “The Bidder Exclusion Effect,” with Dominic Coey and Kane Sweeney (2019), <i>RAND Journal of Economics</i> , 50(1), 93–120. (NBER Working Paper 20523) “Ascending Auctions with Bidder Asymmetries” with Dominic Coey, Kane Sweeney, and Caio Waisman (2017), <i>Quantitative Economics</i> , 8(1), 181–200. “Bid Takers or Market Makers: The Effect of Auctioneers on Auction Outcomes” with Nicola Lacetera, Devin Pope, and Justin Sydnor (2016), <i>American Economic Journal: Microeconomics</i> , 8(4), 195–229. (NBER Working Paper 19731) “IV Quantile Regression for Group-Level Treatments, with an Application to the Effects of Trade on the Distribution of Wages,” with Denis Chetverikov and Christopher Palmer (2016), <i>Econometrica</i> , 84(2), 809–833. (NBER Working Paper 21033) “A Test of the Extreme Value Type I Assumption in the Bus Engine Replacement Model,” with Florian Oswald, Gregor Reich, and Dan Wunderli (2012). <i>Economics Letters</i> , 116(2): 213–216.

“Partially Adaptive Econometric Methods for Regression and Classification,” with James Hansen, James B. McDonald, and Peter Theodossiou (2010). *Computational Economics*, 36: 153-169.

WORKING PAPERS “Discounts and Deadlines in Consumer Search” with Dominic Coey and Brennan Platt (2019). NBER Working Paper 22038. Revise and resubmit, *American Economic Review*

“The Simple Empirics of Optimal Online Auctions” with Dominic Coey, Kane Sweeney, and Caio Waisman (2018). NBER Working Paper 24698. Revise and resubmit, *Marketing Science*

“Identification in Ascending Auctions, with an Application to Digital Rights Management,” with Joachim Freyberger (2017). NBER Working Paper 23569. Revise and resubmit, *Quantitative Economics*

“Occupational Licensing and Quality: Distributional and Heterogeneous Effects in the Teaching Profession” (2015). Revise and resubmit, *American Economic Review*

“Consumer Protection in an Online World: An Analysis of Occupational Licensing” with Chiara Farronato, Andrey Fradkin, and Erik Brynjolfsson (2020). NBER Working Paper 26601

“A Mechanism Design Approach to Identification and Estimation” with Anthony Lee Zhang (2018). NBER Working Paper 24837

AWARDS	Russell Sage Foundation Presidential Award, “Do Occupational Licensing Laws Matter? Evidence from Teachers and Online Labor Markets”	2017–2018
	NSF Grant, SES-1629060: “Bilateral Bargaining Through the Lens of Big Data” (with Matt Backus, Tom Blake, Matt Taddy, and Steve Tadelis)	2016–2018
	Laura and John Arnold Foundation Grant	2016–2018
	Hellman Faculty Scholar Award	2016–2017
	NSF Grant, SES-1530632: “Bounds Approaches to Empirical Market Design” (with Joachim Freyberger)	2015–2018
	Review of Economic Studies Tour	2013
	NSF Graduate Research Fellowship	2009–2013
	Yahoo! Key Scientific Challenges Graduate Fellowship	2012
	Department of Labor Employment and Training Research Program Grant	2011–2012
	MIT Presidential Fellowship	2008–2009
	Economics Department Valedictorian, Brigham Young University	2008
	National Merit Scholarship	2002–2008
	BYU Presidential Scholarship	2002–2008

PRESENTATIONS 2020: (including scheduled) Carnegie Mellon, Chicago Booth Micro, Queens University, Penn State

2019: Universitat de les Illes Balears, Collegio Carlo Alberto, Research Institute for Industrial Economics (IFN, Stockholm), Penn Economics/Wharton, Conference Celebrating the Scholarly Career of Mark Satterthwaite (Northwestern), Wisconsin, SITE 2019 Occupational Licensing Conference, NBER Summer Institute IT/Digitization

2018: UT Austin, Duke, FCC, Berkeley Haas Economic Analysis and Policy, Toronto, Northwestern, International Network of Analytical Sociology, BEET (Bargaining: Experiments, Empirics, and Theory), Summer Institute in Competitive Strategy, SITE 2018, Berkeley Haas Marketing, IRiSS

2017: Hitotsubashi U, U Tokyo, Nagoya U, FTC, Marketplace Innovation Workshop, Minnesota, Princeton

2016: AEA/Econometric Society Winter Meetings, NBER IO Winter Meetings, Hoover Institution, NC State, Rice, UC Davis, Penn State, UC Riverside, Texas A&M, Michigan

2015: AEA/Econometric Society Winter Meetings, Brown, LSE, Midwest Economics Association, NBER Law and Economics Meetings, Wharton, International Industrial Organization Conference (IIOC), CRES Empirical Microeconomics Conference, SITE 2015, UCLA, UT Austin, Advances in Price Theory Conference

2014: NBER IO Winter Meetings, Cornell, IIOC, Northwestern, NBER Market Design Working Group Meetings, North American Econometric Society Meetings, Vanderbilt, USC

2013: UCL, Maryland, Wisconsin, Illinois Urbana-Champaign, SITE 2013, Edinburgh, Goethe U (Frankfurt), Central European U, Minnesota, Kellogg Management and Strategy, Princeton, Microsoft Research, Harvard, eBay Research Labs, Berkeley, Stanford, Google Research, Chicago Booth Marketing, Chicago Economics, Chicago Booth Micro/Strategy, Yale SOM, Harvard Business School NOM, NYU (Economics and Stern)

2012. Brigham Young University, Analysis Group, MIT, US Department of Labor Employment and Training Administration Briefing Series, IIOC

PROFESSIONAL
SERVICE

Referee for *American Economic Journal: Microeconomics*, *American Economic Review*, *Econometrica*, *Economic Inquiry*, *Economics Letters*, *Economic Theory*, *Empirical Economics*, *International Journal of Industrial Organization*, *Journal of Applied Econometrics*, *Journal of Economics and Management Strategy*, *Journal of Human Resources*, *Journal of Industrial Economics*, *Journal of Law and Economics*, *Journal of Law, Economics and Organization*, *Journal of Political Economy*, *Journal of Public Economics*, *Management Science*, *Quantitative Economics*, *Quarterly Journal of Economics*, *RAND Journal of Economics*, *Review of Economics and Statistics*, *Review of Economic Studies*, *Southern Economic Journal*, National Science Foundation

Book review for *Stages of Occupational Regulation: Analysis of Case Studies*, by Morris M. Kleiner. WE Upjohn Institute for Employment Research, Kalamazoo, MI, 2013.

Program Committee for Economics of Negotiation Conference at Stanford Institute for Theoretical Economics (SITE) 2020; Occupational Licensing Conference at SITE 2019; 2017 ACM Conference on Economics and Computation (EC '17); 2016 Workshop on the Interface between Algorithmic Game Theory and Data Science (EC '16)

TEACHING

Pirates, Soccer, and Dons: A Sampler of Economics and Data Science in Spain (Undergraduate, OSP 40) Stanford Bing Overseas Program in Madrid	2019
Imperfect Competition (Undergraduate IO, Econ 157); Stanford	2014–2017
Industrial Organization I (Graduate, Econ 257); Stanford	2015–2018
Industrial Organization II (Graduate, Econ 258); Stanford	2015–2018

ADDITIONAL
EXPERIENCE

Analyst, Goldman Sachs Quantitative Strategies, New York, NY Summer 2007
Spanish Instructor, Missionary Training Center, Provo, UT 2005–2006
Missionary, The Church of Jesus Christ of Latter-day Saints, Chiapas, Mexico 2003–2005

FOREIGN
LANGUAGES

Spanish