

**THOMAS ANDREW O'KEEFE**  
**4800 Third Street, Unit 304, San Francisco, California 94124**  
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**EMPLOYMENT**

**MERCOSUR CONSULTING GROUP, LTD.** <<https://www.mercosurconsulting.net>>

1177 Avenue of the Americas, Fifth Floor, New York, New York 10036  
Position: President, January 1993 to Present.  
USAID/RAPID Project: AGOA Technical Assistance Specialist (2001); USAID Caribbean Open Trade Support Project: Legal & Economic Integration Director (10/05 to 10/06).

**STANFORD UNIVERSITY**, Stanford, California 94305

Position: Lecturer, Economic Integration of the Americas, Political Economy of the Southern Cone Countries of South America, Energy and Climate Cooperation in the Western Hemisphere, Major Themes in U.S.-Latin America Diplomatic History, Spring 2007 to present.

**INTERNATIONAL DEVELOPMENT GROUP, LLC**, Arlington, Virginia

Chief of Party, USAID Caribbean Business Enabling Environment Reform (CBEE-R) Activity, July 2022 to July 2023:

**THE FOREIGN SERVICE INSTITUTE**, Arlington, Virginia 22204

Chair, Western Hemisphere Area Studies Program, August 2011 to November 2015;  
Chair, Brazil/Southern Cone Area Studies Seminar, Sept.-Dec. 2005 & March 2011-July 2011.  
Awards: Superior Honor (2015) and Meritorious Honor (2015).

**VILLANOVA UNIVERSITY SCHOOL OF LAW**, Villanova, Pennsylvania 19085

Position: Adjunct Lecturer in Law, International Human Rights Law Seminar, Spring 2015.

**THE GEORGE WASHINGTON UNIVERSITY-Elliott School of Int'l Affairs**

Washington, D.C. 20052  
Position: Adjunct Professor, Contemporary Latin American Economic Integration & Political Development of the MERCOSUR Countries, 1999-2004.

**JOHNS HOPKINS UNIVERSITY-School of Advanced Int'l Studies**

1740 Massachusetts Avenue, N.W., Washington, D.C. 20036  
Position: Adjunct Professor, Western Hemisphere Economic Integration, Spring 1999.

**AMERICAN UNIVERSITY**

4400 Massachusetts Avenue, N.W., Washington, D.C. 20016  
Position: Adjunct Professor, Colonial Latin America, Fall 1998.

**CARTER, LEDYARD & MILBURN**, Two Wall Street, New York, New York 10005

Position: Litigation Associate, January 1989 to October 1990.

**GADSBY & HANNAH**, 437 Madison Avenue, New York, New York 10022

Position: Associate, February 1987 to December 1988.

**VICARÍA DE LA SOLIDARIDAD**, Plaza de Armas 444, Santiago, Chile  
April-September 1986.

**CHILEAN HUMAN RIGHTS COMMISSION**, Huérfanos 1805, Santiago, Chile  
June-August 1984; August-October 1986.

**EDUCATION**

**UNIVERSITY OF OXFORD, St. Antony's College**, Oxford, England

Degree: M. Phil., Latin American Studies (History & Economics), July 1992  
Thesis: MERCOSUR in the Light of Past Latin American Economic Integration Schemes.

**VILLANOVA UNIVERSITY SCHOOL OF LAW**, Villanova, Pennsylvania

Degree: J.D., May 1985  
Seminar Dissertation: An Overview of the International Community's Response to Alleged Chilean Human Rights Abuses: 1973-1985.

**COLUMBIA UNIVERSITY**, New York, New York

Degree: B.A., History, May 1985  
Senior Seminar Paper: Confederate Emigration to Latin America After the U.S. Civil War.

**TEL AVIV UNIVERSITY**, Ramat Aviv, Israel, 1979-1980.

**BAR**

Admitted to Practice Law in New York State 1986; District of Columbia 1989.

**ORGANIZATIONS**

ABA Sections on Energy, Environment & Resources, International Law, and Dispute Resolution; D.C.; Latin American Studies Association; President, Uruguayan-American Chamber of Commerce (2000-06); Chair, Inter-American Bar Association's Development & Integration Law Committee (2004-12); Chair, NYS Bar Association's Committee on Int'l Human Rights (1993-96); Association of the Bar of NYC's Committee on Inter-American Affairs (1993-96).

**PUBLICATIONS**

**Books:**

*Bush II, Obama, and the Decline of U.S. Hegemony in the Western Hemisphere* (Abingdon, UK: Routledge, 2018); *Latin American & Caribbean Trade Agreements: Keys to a Prosperous Community of the Americas* (Leiden, NL: Brill, 2009); *Latin American Trade Agreements* (Ardsley, NY: Transnational Publishers, Inc., 1997, 2001, 2002, 2004, 2007).

**Book Chapters:**

“Human Rights Due Diligence Practices for Adequate and Effective Consultation with Indigenous Peoples” in *A Guide to Human Rights Due Diligence for Lawyers* (Chicago: ABA, 2023); w/ L Barrera-Hernández, “Energy Cooperation in South America: The Case of MERCOSUR: in *Energy Law, Climate Change and the Environment* (Cheltenham, UK: Elgar Publishing, 2021); “Tendencias en la Inversión Estadounidense en la Argentina Durante la Década de 1990 y Desde la Implosión Económica de 2001-2002” in *Las Empresas de los EE.UU. y Sus Inversiones en la Argentina* (Buenos Aires: Fundación Centro de Estudios Americanos, 2018), “Promoting Energy Security & Tackling Climate Change: Missed Opportunities at the Cartagena Summit” in *The Road to Hemispheric Cooperation* (Washington, DC: Brookings Institution, 2012); “Building on Sub-Regional Economic Integration Projects to Forge an Energy & Climate Partnership of the Americas” in *Inter-American Cooperation at a Crossroads* (Basingstoke, UK: Palgrave Macmillan, 2011); “The Crisis in the Argentine Energy Sector & Its Regional Impact” in *Energy and Development in South America: Conflict and Cooperation* (Washington, DC: Woodrow Wilson Center, 2008); “El Comercio de Servicios de Salud Bajo el TLCAN y Los Acuerdos Bilaterales”, in *Derecho a la Salud y Servicios de la Salud en el Orden Internacional y Regional* (Buenos Aires: Facultad de Derecho UBA, 2007); “Argentina”, in *Energy Cooperation in the Western Hemisphere* (Washington, DC: CSIS Press, 2007); “La Necesidad de Restringir el Uso de Medidas Antidumping Dentro del ALCA”, in *Direito Internacional e da Integração* (Florianópolis, S.C.: Fundação Boiteux, 2003); “Cuál Será la Postura Negociadora de los EE.UU. para Crear un ALCA en vista de Sus Experiencias con el NAFTA” in *Integración y Cooperación Atlántico-Pacífico* (Rosario: UNR Editora, 2002); “El TLCAN y Su Probable Impacto en las Negociaciones Para Crear Un ALCA”, in *MERCOSUL, ALC e Integração Euro-Latinoamericano* (Curitiba, PR.: Jurua Editora, 2001); “Temas de Probable Conflicto Entre el MERCOSUR y el TLCAN en las Negociaciones Para Crear Una Zona de Libre Comercio Hemisférica Hacia el Año 2005”, in *El MERCOSUR en el Siglo XXI* (Buenos Aires: Ediciones Ciudad Argentina, 1998); “Los Probables Temas de Conflicto Entre MERCOSUR y los EE.UU. en las Negociaciones Para Crear Un ALCA” in *MERCOSUL No Cenário Internacional* (Curitiba, PR:Juruá Editora, 1998); “Las Posibilidades de Incorporar el MERCOSUR al NAFTA Para Así Crear Una Zona de Libre Comercio Hemisférica Antes del Año 2005” in *El MERCOSUR en el Nuevo Orden Mundial* (Buenos Aires: Editorial Ciudad Argentina, 1996); “Problemas Que Dificultan El Proceso de Crear Una Zona de Libre Comercio Hemisférica Por el Año 2005” in *A Integração Rumo Ao Século XXI* (Pelotas, RG: EDUCAT, 1996).

**Articles & Reports**

“Creating a Robust Tribal Consultation Process”, 37 *Washington Lawyer* (July/Aug. 2022); “The Inter-American System in an Era of Declining U.S. Hegemony”, 4 *MARLAS* (2020); “Las Posibilidades de Cooperación entre UNASUR y la AECA Para Garantizar la Seguridad Energética y Enfrentar el Cambio Climático”, *Derecho Comercial y de las Obligaciones* (2014-B); “The Energy and Climate Partnership of the Americas (ECPA) as a Metaphor for the Decline of United States Hegemony in the Western Hemisphere”, 26/27 *Latin American Essays* (2014); “Los Resultados Deceptionantes de la Sexta Cumbre de las Américas en Materia de Seguridad Energética y Cambio Climático”, 2 *Ars Boni et Aequi* (2013); “La Sexta Cumbre de las Américas en Cartagena: Una Oportunidad Perdida para Promover la Seguridad Energética y Frenar el Cambio Climático”, 258 *Derecho Comercial y de las Obligaciones* (Enero/Febrero 2013); “While the United States Slept, South America Walked”, 24 *Latin American Essays* (2011); “La Alianza de Energía y Clima de las Américas”, 3 *Revista de Derecho Privado y Comunitario* (2010); “The Andean Community-MERCOSUR Free Trade Agreement, 5/6 *DeCITA* 663 (2006); “ECOWAS: Algunas Reflexiones Para el MERCOSUR”, 3 *DeCITA* 608 (2005); “Economic Integration as a Means for Promoting Regional Political Stability”, 80 *Chicago-Kent L. Rev.* (2005); “Los Sistemas de Resolución de Controversias en COMESA y SADC”, 1 *DeCITA* (2004); “The Role Played by MERCOSUR’s Dispute Resolution System as a Catalyst for Deepening the Economic Integration of South America’s Southern Cone”, 7 *Revista de Derecho Internacional y del MERCOSUR* (2003); “A Resurgent MERCOSUR: Confronting Economic Crises: Negotiating Trade Agreements”, 60 *The North-South Center Agenda Papers*, 2003; “Dispute Resolution in MERCOSUR”, 3 *J. World Inv't.* (2002); w/ J. Haar, “The Impact of MERCOSUR on the Automobile Industry” 50 *The North-South Agenda Papers*, 2001; “The Central American Integration System (SICA) at the Dawn of a New Century” XIII *Fla. J. Int'l Law* (2001); “Recent Developments Affecting the MERCOSUR Economic Integration Project.” 42 *Thunderbird Int'l Bus. Rev.* (2000); “The Evolution of Chilean Trade Policy in the Americas”, V *Sw. J of L. & Trade in the Americas* (1998); “Potential Conflict Areas in Any Future Negotiations Between MERCOSUR & NAFTA to Create a FTAA.” 14 *AZ J. of*

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<b>Others</b>	<p><i>Int'l &amp; Comparative Law</i> (1997); “How the Andean Pact Transformed Itself Into a friend of Foreign Enterprise,” 30 <i>The Int'l Lawyer</i> (1996); “The Prospects for MERCOSUR’s Inclusion Into the NAFTA,” 8 <i>Int'l Law Practicum</i> (1995); “An Analysis of the Mercosur Economic Integration Project from a Legal Perspective,” 28 <i>The Int'l Lawyer</i> (1994); “An Assessment of MERCOSUR’s Present Legal Framework &amp; Institutions &amp; How They Affect MERCOSUR’s Chances of Success,” 6 <i>Int'l Law Practicum</i> (1993); “The Legal Framework &amp; Institutions of MERCOSUR, the Newly Emerging Economic Bloc in South America’s Southern Cone,” 6 <i>Inter-American Legal Materials</i> (1992); “Use of the Military Justice System to Try Civilians in Chile,” 61 <i>NYS Bar Journal</i> (1989). Frequent Contributor to <i>Americas Quarterly</i>; <i>AULA Blog</i>; <i>Business Latin America</i>; <i>Fin. Times</i>; <i>J. of Commerce</i>; <i>Latin American Law &amp; Business Report</i>; <i>Latin Finance</i>; <i>N.Y. Times</i>, <i>Wall Street J.</i></p>
<b>LANGUAGES</b>	Bilingual in English and Spanish. Fluent in French and Portuguese.
<b>GENERAL</b>	<p><b>ABA Dispute Resolution Section Fellowship</b>, 2020-22; <b>Fulbright Senior Specialist Award</b>, 2011, Catholic University Law School, Lima, Peru; <b>Fulbright Scholar Award</b>, 2005, National Universities of Córdoba &amp; Rosario, Argentina. Formed political party &amp; candidate for Dutchess County, NY Legislature, 1981. Extensive travels in Africa, Asia, Australia, Europe, North &amp; South America. Dual Chilean and U.S. national.</p>
<b>PAST SPEAKING ENGAGEMENTS</b>	<p>1) April 20, 1993, Inter-American Bar Association, Santiago, Chile, “A Critique of MERCOSUR’s Present Legal Framework and Institutions”</p> <p>2) October 29, 1993, Lehigh University, Bethlehem, PA., Trade &amp; Investment Opportunities in South America, “Trade &amp; Investment Opportunities in the Southern Cone”</p> <p>3) December 1, 1993, Research Triangle Park World Trade Center, Durham, N.C., The A.B.C.’s of Latin American Trade: Argentina, Brazil, Chile, “MERCOSUR: South American Common Market”</p> <p>4) February 28, 1994, Western Hemisphere Trade &amp; Transportation Expo, Miami, FL., “Western Hemisphere Trade Pacts: Andean, MERCOSUR, and Bilaterals.</p> <p>5) March 22, 1994, West Michigan World Trade Association, Grand Rapids, MI., “Chile: Development &amp; Prospects”</p> <p>6) May 11, 1994, Kellogg Graduate School of Management-Northwestern U., Evanston, IL., Opportunities Next Door: Fifth Annual Latin American Business Conference, “Trade Agreements: MERCOSUR and Chile”</p> <p>7) September 8, 1994, Association of the Bar of the City of New York, New York, N.Y., “Recent Developments in the MERCOSUR Economic Integration Project”</p> <p>8) October 10, 1994, Universidade do Oeste de Santa Catarina, Chapecó, S.C., Brazil, SimpósioInternacional Relações Negocias no MERCOSUL, “The Feasibility of Incorporating MERCOSUL into NAFTA”</p> <p>9) October 13, 1994, The Propeller Club of the United States National Convention, New Orleans, LA., Hemispheric Trade, “MERCOSUR, the Andean Pact and Chile’s Bilateral Free Trade Agreements”</p> <p>10) October 18, 1994, Export Matchmaker ‘94 Trade Fair &amp; Conference, Newark, N.J., Market Update: Doing Business in Latin America, “Business Opportunities in South America’s Southern Cone”</p> <p>11) February 12, 1995, A.B.A. Mid Year Meeting, Miami, FL., MERCOSUR: The New Common Market of the Southern Cone, with Perspectives from the European Union and NAFTA, “MERCOSUR: The Next Steps”</p> <p>12) March 30, 1995, Tulane University Law School, New Orleans, LA., “The Road to the Economic Integration of the Americas”</p> <p>13) April 26, 1995, Thunderbird-The American Graduate School of International Management, Glendale, AZ., “MERCOSUR: The New Common Market and Other Latin American Trade Agreements”</p> <p>14) June 15, 1995, The State Bar of Wisconsin Annual Convention, Lake Geneva, WI., Arbitration and Trade in the Americas, “Recent Developments in MERCOSUR”</p> <p>15) June 16, 1995, Lehigh University Small Business Development Center, Bethlehem, PA., Global Market Opportunities ‘95, “Trading Blocs in Latin America”</p> <p>16) August 16, 1995, World Trade Center of North Carolina, Chapel Hill, N.C., “MERCOSUR: Why Economic Integration in Latin America Will Affect You and Your Business”</p>

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- 17) September 27, 1995, Construction Industry Manufacturers Association Fall Seminar, Washington, D.C., "Latin America Markets & Trade Agreements"
- 18) November 16, 1995, Inter-American Bar Association, Quito, Ecuador, "La Viabilidad de la Incorporación de MERCOSUR al NAFTA Como Un Paso en la Creación de una Área de Libre Comercio"
- 19) February 9, 1996, Georgetown U. Law Center, Washington, D.C., Free Trade Areas: The Challenge and Promise of Fair Trade vs. Free Trade, "Overlapping Regions and the Hub and Spoke Phenomenon"
- 20) February 16, 1996, Inter-American Bar Association, Washington, D.C., "Recent Developments in MERCOSUR and Prospects for MERCOSUR's Incorporation into NAFTA"
- 21) February 27, 1996, Customs/Trade/Finance Symposium of the Americas, Miami, FL., The State of Regional Economic Integration, "MERCOSUR"
- 22) March 27, 1996, International Intermodal Expo '96, Atlanta, GA., Global Shipping Summit, "The Impact of South American Economic Integration Projects on Transportation Logistics"
- 23) April 11, 1996, The Association of the Bar of the City of New York, New York, N.Y., "An Update on MERCOSUR"
- 24) May 29, 1996, The Heritage Foundation, Washington, D.C., NAFTA and MERCOSUR-Competing Pathways to Free Trade, "MERCOSUR and NAFTA: Compatible or Hopelessly Irreconcilable?"
- 25) June 6, 1996, V Encuentro Internacional de Derecho de América del Sur, Buenos Aires, Argentina, La Integración Hacia El Siglo XXI.
- 26) August 26, 1996, Central Intelligence Agency, Langley, VA., MERCOSUR Roundtable.
- 27) October 4, 1996, Hispanic National Bar Association, Miami, FL., NAFTA, MERCOSUR, and Regional Integration in the Americas.
- 28) October 31, 1996, Worcester Polytechnic Institute/N. E. Latin America Business Council Conference on MERCOSUR, Boston, MA., "Legal Implications and Ways to Benefit from MERCOSUR"
- 29) January 22, 1997, Chilean-North American Chamber of Commerce, New York, N.Y., "The Chile-MERCOSUR Free Trade Agreement and its Implications for Hemispheric Economic Integration"
- 30) February 26, 1997, Thunderbird-The American Graduate School of International Management, Glendale, AZ., "NAFTA, MERCOSUR, and the Free Trade Area of the Americas"
- 31) February 27, 1997, NAFTA and the Expansion of Free Trade: Current Issues and Future Prospects, Tucson, AZ., "Potential Conflict Areas in Negotiations Between MERCOSUR and NAFTA to Create an FTAA"
- 32) March 25, 1997, Center for Business Intelligence, Miami, FL, "Assessing the Impact of the South American Economic Integration Projects on Intra-Continental Transportation Logistics"
- 33) March 25, 1997, Western Michigan World Trade Association, Grand Rapids, MI., "MERCOSUR and How It Affects Companies Doing Business in South America Today"
- 34) March 26, 1997, Grand Valley State University-Seidman School of Business, Grand Rapids, MI, "The Steady Expansion of MERCOSUR and What It Means for the Creation of a Free Trade Area of Americas"
- 35) June 23, 1997, Council for International Tax Education, Miami, FL, Taxation in Latin America, "Dealing with Latin American Trade Blocks & Restrictions"
- 36) July 9, 1997, U.S. House of Representatives, Committee on International Relations, Subcommittee on International Economic Policy & Trade, Washington, D.C., "Fast Track, NAFTA, MERCOSUR and Beyond"
- 37) September 16, 1997, Center for Business Intelligence, Miami, FL, "South American Economic Integration Projects: How to Manage Cross Border Distribution Issues in an Environment of Increased Trade"
- 38) October 10, 1997, Virginia Polytechnic Institute, Blacksburg, VA, "How the MERCOSUR Economic Integration Project Fits Into the Scheme to Create a Free Trade Area of the Americas (FTAA)"
- 39) November 6, 1997, Tufts University-Fletcher School of Diplomacy, Medford, MA, "Latin American Free Trade Agreements"

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- 40) November 8, 1997, American Society of International Law, International Law Weekend, New York, NY, The Free Trade Agreement of the Americas: Prospects and Perspectives.
- 41) November 17, 1997, The District of Columbia Bar, Washington, D.C., The Real Story About MERCOSUR: Concrete Opportunities for U.S. Exporters and Investors.
- 42) November 18, 1997, Pan American Health Organization, Washington, D.C., "The Impact of Economic Integration on Drug Regulatory Harmonization in Latin America"
- 43) November 20, 1997, World Trade Forum, Washington, D.C., "The Threats and Opportunities of MERCOSUR and Its Relation to Fast Track"
- 44) December 4, 1997, Association of the Bar of the City of New York, New York, N.Y., "Recent Developments Affecting MERCOSUR and What It Means for the Creation of an FTAA"
- 45) December 5, 1997, U.S. Department of State/C.I.A., Washington, D.C., The NIS Economies: Fragmentation or Fusion?, "What Can the CIS Learn from the MERCOSUR Experience"
- 46) February 2, 1998, Kellogg Graduate School of Management-Northwestern University, Evanston, IL., Global Initiatives in Management: Brazil, "How MERCOSUL Impacts on Doing Business in Brazil"
- 47) February 19, 1998, C.I.A.-Strategic Assessments Group, Rosslyn, VA., South America: The Sustainability of Growth and Reform, "Perspectives on Regional Integration: MERCOSUR"
- 48) February 23, 1998, Pace University, New York, N.Y., "An Overview of the MERCOSUR Economic Integration Project"
- 49) February 24, 1998, World Trade Center Institute, Baltimore, MD., Understanding & Managing MERCOSUR: A U.S. Perspective, "Business Experiences Within MERCOSUR"
- 50) March 14, 1998, Int'l Sleep Products Association, San Antonio, TX., "Como Mejor Utilizar los Diferentes Proyectos de Integración Económica en América Latina Para Facilitar Sus Negocios en la Región"
- 51) March 25, 1998, Council on Foreign Relations, New York, N.Y., "Business in the MERCOSUR Countries"
- 52) March 25, 1998, Georgetown University Law Center, Washington, D.C., "A Nuts & Bolts Approach as to How MERCOSUR Functions"
- 53) April 24, 1998, American University-Washington College of Law, Washington, D.C., From Talk to Action: A Report of the Second Summit of the Americas 1998.
- 54) May 7, 1998, VII Encontro Internacional de Direito da América do Sul, Florianópolis, S.C., Brazil, "Perspectivas Para a Área de Livre Comercio das Américas"
- 55) May 8, 1998, III Encontro Nacional de Estudantes de Relações Internacionais, Florianópolis, S.C., Brazil, "As Relações Internacionais do MERCOSUL com E.U.A.: Perspectivas Para a ALCA"
- 56) May 14, 1998, Centro Interdisciplinario de Integración Regional (CIIR)-Universidad Nacional de Rosario, Rosario, Argentina, "Mercosur-ALCA: Conflictos y Soluciones"
- 57) May 15, 1998, Facultad de Derecho y Ciencias Sociales-Universidad Nacional de Córdoba, Córdoba, Argentina, "El Tratado de Libre Comercio de Norteamérica"
- 58) May 27, 1998, Georgetown University & O.A.S., Washington, D.C., Conference on Multilateral and Regional Trade Issues, "Policy Issues: Intellectual Property Rights"
- 59) June 4-5, 1998, LatinTrade Forums, Miami, FL., MERCOSUR Investment Strategies, "Using Chile as a Springboard into the MERCOSUR" & "Opportunities in MERCOSUR's Transportation Infrastructure Sector"
- 60) June 18, 1998, The Center for International Business Intelligence, Miami, FL. "How to Create Cross-Border Channels to Expedite Product Flows Within the MERCOSUR"
- 61) June 22, 1998, American Conference Institute, Chicago, IL., Tax Aspects of Doing Business in Latin America, "The MERCOSUR Trade Agreement: Terms and Economic Impact on Your Business Operations"
- 62) October 21, 1998, George Mason University International Institute, Arlington, VA., "MERCOSUR"

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- 63) October 29-30, 1998, World Trade Institute of Pace University, Miami, FL. Doing Business in a Changing Brazil, "Brazil in an Expanding MERCOSUL and What it Means for Regional Business Operations"
- 64) November 18-19, 1998, Florida Int'l U.-Summit of the Americas Center, Miami, FL., The Relations of MERCOSUR With Regional Economic Blocs: Convergence or Conflict?, "European Union-MERCOSUR Relations"
- 65) January 6-8, 1999, Universidad de Chile, Santiago, Chile, MERCOSUR-Chile: Su Futura Adhesión?, "Es Más Conveniente Para La Empresa Chilena Que Chile Se Adhiere al MERCOSUR o al T.L.C.A.N?"
- 66) February 19, 1999, British Institute of Int'l & Comparative Law, London, U.K., Law of Trade, Investment & Finance in MERCOSUR, "MERCOSUR's Legal Regime for Trade in Goods & Services"
- 67) March 30, 1999, Thunderbird-The American Graduate School of International Management, Glendale, AZ., "The Current Status of MERCOSUR"
- 68) March 31, 1999, University of Arizona Law School, Tucson, AZ., "European Union-MERCOSUR Legal & Trade Relations"
- 69) April 19, 1999, The District of Columbia Bar, Washington, D.C., "Devising a Dispute Resolution Mechanism for the Free Trade Area of the Americas"
- 70) April 23, 1999, World Trade Institute of Pace University, Miami, FL., Doing Business in a Changing Brazil, "Brazil in an Expanding MERCOSUL: What it Means for Your Business Operations"
- 71) April 27, 1999, The Center for Business Intelligence, Miami, FL., MERCOSUR Logistics '99, "New Developments in Cross-Border Distribution Within the MERCOSUR"
- 72) April 29, 1999, American Bar Association, Section of Int'l Law & Practice, Bermuda, New Infrastructures for Doing Business in the Western Hemisphere, "Update on Latin American Trade Agreements"
- 73) May 20, 1999, Organization of American States/U.S.I.S., Nassau, The Bahamas, "The Impact of the Free Trade Area of the Americas on the Bahamian Manufacturing Sector"
- 74) August 3-4, 1999, C.I.A.-Strategic Assessments Group, Warrenton, VA., WTO Negotiations Simulation.
- 75) August 9-13, 1999, U.S.I.S. Speakers Program, Rio de Janeiro, Belo Horizonte, & Brasilia, Brazil, "Globalização: Perspectivas Pelos Estados Unidos e Brasil" & "A Integração Económica e o Século XXI"
- 76) October 26, 1999, Gas & Power in Latin America, Madrid, Spain, "The Emergence of Integrated and Competitive Energy Markets within South America's Southern Cone"
- 77) November 17, 1999, C.I.A.-Strategic Assessments Group, Rosslyn, VA., Dollarization & Currency Blocs in Latin America, "Impact on Trade and Financial Linkages"
- 78) November 29-December 1, 1999, U.S. State Dept. Speakers Program, Guatemala City, Guatemala, "La Apertura Comercial en los Países Democráticos" & "Globalización: Hacia El Nuevo Milenio"
- 79) December 6, 1999, Columbia University School of Law, New York, N.Y., "Creating a Workable Legal Framework for the MERCOSUR"
- 80) April 27, 2000, The Center for Business Intelligence, Miami, FL., MERCOSUR Logistics, " Rules of Origin: Maximize Your Business Opportunities By Knowing How MERCOSUR Functions"
- 81) May 19/20, 2000, CIDAM-Universidad Nacional de Rosario, Rosario, Argentina, "El Sector Privado Norteamericano en el MERCOSUR: Estudio de Casos"
- 82) May 26, 2000, U. of Florida College of Law, Gainesville, FL., Legal and Policy Issues in the Americas, "An Update on Developments in the Andean Community and the Central American Integration System (SICA)"
- 83) June 5-9, 2000, U.S. State Dept. Speakers Program, Buenos Aires, La Plata & Mendoza, Argentina, "International Trade During Globalization and the Role of the Free Trade Area of the Americas"
- 84) July 10, 2000, Regulatory Affairs Professionals Society (RAPS), Alexandria, VA., Global Awareness: Latin America, "An Update on MERCOSUR & Its Current and Future Impact on the Health Products Industry"
- 85) September 25-27, 2000, U.S State Dept. Speakers Program, Tegucigalpa, Honduras, "Globalization and International Cooperation"

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- 86) September 29, 2000, Inter-American Bar Association, Washington, D.C., "MERCOSUR at a Crossroad: Where Does the Process Go from Here?"
- 87) October 3, 2000, Regulatory Affairs Professionals Society, Washington, D.C., RAPS 2000 Conference, "MERCOSUR's Rulemaking Procedures and Its Impact on the Health Products Industry"
- 88) October 12, 2000, IX Encuentro Internacional de Derecho de América del Sur, La Paz, Bolivia, "El NAFTA y Su Probable Impacto en las Negociaciones Para Crear Una Área de Libre Comercio de las Americas"
- 89) March 20-24, 2001, U.S. State Dept. Speakers Program, Addis Ababa & Bahar Dar, Ethiopia, "How Ethiopian Business Can Take Advantage of the African Growth & Opportunity Act."
- 90) May 14-17, 2001, U.S. State Dept. Program, Massawa & Asmara, Eritrea, "Opportunities for Eritrea Under the African Growth & Opportunity Act."
- 91) June 29, 2001, World Affairs Council, Washington, D.C., "A Debate on Latin American Trade."
- 92) August 14-17, 2001, U.S. State Dept. Speakers Program, Montevideo, Uruguay, "ALCA: Oportunidades y Riesgos Para el MERCOSUR."
- 93) August 21-24, 2001, U.S. State Dept. Speakers Program, Asuncion & Ciudad del Este, Paraguay, "MERCOSUR-ALCA: Oportunidades y Desafíos Para el País" & "Estrategias de Desarrollo Para el Paraguay."
- 94) August 27, 2001, CIDAM-Universidad Nacional de Rosario, Rosario, Argentina, "América Latina-NAFTA-ALCA y la Inversión Extranjera Directa en el MERCOSUR: Estudio de Casos."
- 95) November 19, 2001, Universidad Nacional de Córdoba, Facultad de Derecho y Ciencias Sociales, Córdoba, Argentina, "NAFTA, MERCOSUR, y el Camino Al ALCA."
- 96) January 29, 2002, Dante B. Fascell North-South Center, Washington, D.C., "Trouble in the Southern Cone: The Argentine Economic Collapse and its Impact on Brazil and the Future of Mercosur"
- 97) June 10, 2002, Centre for Brazilian Studies, Oxford, U.K., The Brazilian Automotive Industry, "The Long & Bumpy Road to a Common Automobile Policy for the MERCOSUR"
- 98) June 15, 2002, Karlstad University, Sweden, VIII International Conference on Public & Private Sector Partnerships: Exploring Cooperation, "The Impact of MERCOSUR on the Auto Industry"
- 99) June 26, 2002, Fullbright-Hays Argentina/Chile Pre-departure Orientation Program, Washington, D.C., "Economic Development in Chile & Argentina and the MERCOSUR/FTAA Projects"
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