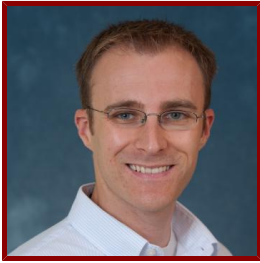


Stanford



Bradley Larsen

Assistant Professor of Economics

 Curriculum Vitae available Online

Bio

BIO

Brad Larsen joined the Department of Economics at Stanford University in 2014. Prior to this, he obtained a BA in Economics and BS in Mathematics from Brigham Young University and a PhD in Economics from MIT, and spent one year as postdoctoral researcher at eBay Research. He is also a Faculty Research Fellow at the National Bureau of Economic Research and a Faculty Fellow at the Stanford Institute for Economic Policy Research.

His primary area of research is Industrial Organization, with specific emphasis on bargaining and occupational licensing. His recent research projects study large datasets of alternating-offer-negotiation settings to analyze behavioral patterns and efficiency in bargaining. He also studies the effects of occupational licensing regulations on market outcomes such as prices, competition, and the distribution of service quality. Other recent projects study auctions, consumer search, digital copyright law and grey-market activity, changes in US wage inequality due to increased import competition with China, the effects of laws legitimizing arbitrage (parallel importation) across international markets, and applied econometric methods. His latest publications and working papers can be found at his website.

ACADEMIC APPOINTMENTS

- Assistant Professor, Economics

LINKS

- Larsen Website: <http://web.stanford.edu/~bjlarsen/>

Teaching

COURSES

2019-20

- Industrial Organization Workshop: ECON 355 (Aut, Win, Spr)

2018-19

- Industrial Organization Workshop: ECON 355 (Aut, Win, Spr)
- Pirates, Soccer, and Dons: A Sampler of Economics and Data Science in Spain: OSPMADRD 40 (Win)

2017-18

- Imperfect Competition: ECON 157 (Aut)
- Industrial Organization IIA: ECON 258 (Win)
- Industrial Organization Workshop: ECON 355 (Win, Spr)

2016-17

- Imperfect Competition: ECON 157 (Aut)
- Industrial Organization 1: ECON 257 (Aut)
- Industrial Organization IIA: ECON 258 (Win)
- Industrial Organization Workshop: ECON 355 (Win, Spr)

STANFORD ADVISEES

Doctoral Dissertation Reader (AC)

Leon Zhang

Doctoral Dissertation Advisor (AC)

Shumpei Goke

Publications

PUBLICATIONS

- **The Efficiency of Real-World Bargaining: Evidence from Wholesale Used-Auto Auctions** *REVIEW OF ECONOMIC STUDIES*
Larsen, B.
2020; Forthcoming
- **Sequential Bargaining in the Field: Evidence from Millions of Online Bargaining Interactions** *QUARTERLY JOURNAL OF ECONOMICS*
Backus, M., Blake, T., Larsen, B., Tadelis, S.
2020; Forthcoming
- **IV Quantile Regression for Group-Level Treatments, With an Application to the Distributional Effects of Trade** *ECONOMETRICA*
Chetverikov, D., Larsen, B., Palmer, C.
2016; 84 (2): 809-833
- **Consumer Protection in an Online World: An Analysis of Occupational Licensing**
Farronato, C., Fradkin, A., Larsen, B., Brynjolfsson, E.
National Bureau of Economic Research.
2020 ; NBER Working Paper (26601):
- **The bidder exclusion effect** *RAND JOURNAL OF ECONOMICS*
Coey, D., Larsen, B., Sweeney, K.
2019; 50 (1): 93-120
- **Discounts and Deadlines in Consumer Search**
Coey, D., Larsen, B., Platt, B.
National Bureau of Economic Research.
2019 ; NBER Working Paper (22038):
- **A Mechanism Design Approach to Identification and Estimation**
Larsen, B., Zhang, A.
National Bureau of Economic Research.
2018 ; NBER Working Paper (24837):
- **The Simple Empirics of Optimal Online Auctions**
Coey, D., Larsen, B., Sweeney, K., Waisman, C.
National Bureau of Economic Research.
2018 ; NBER Working Paper (24698):
- **Ascending auctions with bidder asymmetries** *QUANTITATIVE ECONOMICS*
Coey, D., Larsen, B., Sweeney, K., Waisman, C.
2017; 8 (1): 181-200

- **Identification in Ascending Auctions, with an Application to Digital Rights Management**
Freyberger, J., Larsen, B.
National Bureau of Economic Research.
2017 ; NBER Working Paper (23659):
- **Bid Takers or Market Makers? The Effect of Auctioneers on Auction Outcome** *AMERICAN ECONOMIC JOURNAL-MICROECONOMICS*
Lacetera, N., Larsen, B. J., Pope, D. G., Sydnor, J. R.
2016; 8 (4): 195-229
- **Occupational Licensing and Quality: Distributional and Heterogeneous Effects in the Teaching Profession**
Larsen, B.
[https://web.stanford.edu/~bjlarsen/Larsen%20\(2015\)%20Occupational%20licensing%20and%20quality.pdf](https://web.stanford.edu/~bjlarsen/Larsen%20(2015)%20Occupational%20licensing%20and%20quality.pdf).
2015
- **A test of the extreme value type I assumption in the bus engine replacement model** *ECONOMICS LETTERS*
Larsen, B. J., Oswald, F., Reich, G., Wunderli, D.
2012; 116 (2): 213-16
- **Partially Adaptive Econometric Methods For Regression and Classification** *COMPUTATIONAL ECONOMICS*
Hansen, J. V., McDonald, J. B., Theodossiou, P., Larsen, B. J.
2010; 36 (2): 153-69