


Stanford



Robert MacCoun

James and Patricia Kowal Professor, Senior Fellow at the Freeman Spogli Institute for International Studies and Professor, by courtesy, of Psychology

Stanford Law School

 Curriculum Vitae available Online

Bio

ACADEMIC APPOINTMENTS

- Professor, Stanford Law School
- Senior Fellow, Freeman Spogli Institute for International Studies
- Professor (By courtesy), Psychology

HONORS AND AWARDS

- James McKeen Cattell Fellow Award for lifetime contributions to the application of psychology, Association for Psychological Science (2019)

BOARDS, ADVISORY COMMITTEES, PROFESSIONAL ORGANIZATIONS

- Editor, Annual review of Law & Social Science (2018 - present)

Teaching

COURSES

2020-21

- Carrots, Sticks, Norms, and Nudges: Changing Minds and Behaviors: LAW 7501 (Spr)

2019-20

- Elements of Policy Analysis: LAW 7846 (Aut, Win, Spr)
- Law and Psychology: LAW 3518 (Spr)
- Policy Practicum: The Opioid Epidemic: Developing New Law and Policy Tools: LAW 807L (Spr)
- Policy Practicum: The Opioid Epidemic: Developing New Law and Policy Tools: PSYC 107 (Spr)
- Research Design for Empirical Legal Studies: LAW 7510 (Aut)

2018-19

- Carrots, Sticks, Norms, and Nudges: Changing Minds and Behaviors: LAW 7501 (Aut)
- Elements of Policy Analysis: LAW 7846 (Aut, Win, Spr)
- Policy Practicum: Human Rights Advocacy: LAW 806W (Spr)

2017-18

- Law and Psychology: LAW 3518 (Spr)
- Research Design for Empirical Legal Studies: LAW 7510 (Aut)

Publications

PUBLICATIONS

- **Behind Schedule - Reconciling Federal and State Marijuana Policy.** *The New England journal of medicine*
Haffajee, R. L., MacCoun, R. J., Mello, M. M.
2018
- **Multiple gateways.** *Addiction (Abingdon, England)*
MacCoun, R. J.
2018
- **Enhancing research credibility when replication is not feasible** *BEHAVIORAL AND BRAIN SCIENCES*
MacCoun, R. J.
2018; 41
- **COMPUTATIONAL MODELS OF SOCIAL INFLUENCE AND COLLECTIVE BEHAVIOR** *COMPUTATIONAL SOCIAL PSYCHOLOGY*
MacCoun, R. J., Vallacher, R. R., Read, S. J., Nowak, A.
2017: 258–80
- **Commentary on Niesink et al. (2015): Interpreting trends in tetrahydrocannabinol potency—three stories, one of which may be true** *ADDICTION*
MacCoun, R. J.
2015; 110 (12): 1951-1952
- **The Impact of Psychological Science on Policing in the United States: Procedural Justice, Legitimacy, and Effective Law Enforcement** *PSYCHOLOGICAL SCIENCE IN THE PUBLIC INTEREST*
Tyler, T. R., Goff, P. A., MacCoun, R. J.
2015; 16 (3): 75-109
- **Hide results to seek the truth** *NATURE*
MacCoun, R., Perlmutter, S.
2015; 526 (7572): 187-189
- **Blind analysis: Hide results to seek the truth.** *Nature*
MacCoun, R., Perlmutter, S.
2015; 526 (7572): 187-189
- **Balancing evidence and norms in cultural evolution** *ORGANIZATIONAL BEHAVIOR AND HUMAN DECISION PROCESSES*
MacCoun, R. J.
2015; 129: 93-104
- **Half-baked--the retail promotion of marijuana edibles.** *New England journal of medicine*
MacCoun, R. J., Mello, M. M.
2015; 372 (11): 989-991
- **The Epistemic Contract: Fostering an Appropriate Level of Public Trust in Experts** *MOTIVATING COOPERATION AND COMPLIANCE WITH AUTHORITY: THE ROLE OF INSTITUTIONAL TRUST*
MacCoun, R. J.
2015; 62: 191-214
- **NEW EVIDENCE ON THE TENUOUS STATE OF EVIDENCE-BASED DRUG POLICY** *ADDICTION*
MacCoun, R. J.
2014; 109 (8): 1234-1235
- **Public Intuitions About Fair Child Support Allocations: Converging Evidence for a "Fair Shares" Rule** *PSYCHOLOGY PUBLIC POLICY AND LAW*
Braver, S. L., Ellman, I. M., MacCoun, R. J.
2014; 20 (2): 146-163
- **Alternative maps of the world of collective behaviors** *BEHAVIORAL AND BRAIN SCIENCES*
MacCoun, R. J.

2014; 37 (1): 88-90

- **Cheap talk and credibility: The consequences of confidence and accuracy on advisor credibility and persuasiveness** *ORGANIZATIONAL BEHAVIOR AND HUMAN DECISION PROCESSES*
Sah, S., Moore, D. A., MacCoun, R. J.
2013; 121 (2): 246-255
- **Is the leniency asymmetry really dead? Misinterpreting asymmetry effects in criminal jury deliberation** *GROUP PROCESSES & INTERGROUP RELATIONS*
Kerr, N. L., MacCoun, R. J.
2012; 15 (5): 585-602
- **Design considerations for legalizing cannabis: lessons inspired by analysis of California's Proposition 19** *ADDICTION*
Caulkins, J. P., Kilmer, B., MacCoun, R. J., Pacula, R. L., Reuter, P.
2012; 107 (5): 865-871
- **RESPONSE TO COMMENTARIES** *ADDICTION*
Caulkins, J. P., Kilmer, B., MacCoun, R. J., Pacula, R. L., Reuter, P.
2012; 107 (5): 876-877
- **Abstract Principles and Concrete Cases in Intuitive Lawmaking** *LAW AND HUMAN BEHAVIOR*
Ellman, I. M., Braver, S. L., MacCoun, R. J.
2012; 36 (2): 96-108
- **The Burden of Social Proof: Shared Thresholds and Social Influence** *PSYCHOLOGICAL REVIEW*
MacCoun, R. J.
2012; 119 (2): 345-372
- **What can we learn from the Dutch cannabis coffeeshop system?** *ADDICTION*
MacCoun, R. J.
2011; 106 (11): 1899-1910
- **Assessing Drug Prohibition and Its Alternatives: A Guide for Agnostics** *ANNUAL REVIEW OF LAW AND SOCIAL SCIENCE, VOL 7*
MacCoun, R. J., Reuter, P.
2011; 7: 61-78
- **THE IMPLICIT RULES OF EVIDENCE-BASED POLICY ANALYSIS, UPDATED** *ADDICTION*
MacCoun, R. J.
2010; 105 (8): 1335-1336
- **Intuitive Lawmaking: The Example of Child Support** *JOURNAL OF EMPIRICAL LEGAL STUDIES*
Ellman, I. M., Braver, S., MacCoun, R. J.
2009; 6 (1): 69-109
- **HARM REDUCTION IS A GOOD LABEL FOR A CRITERION ALL DRUG PROGRAMS SHOULD MEET** *ADDICTION*
MacCoun, R. J.
2009; 104 (3): 341-342
- **Citizens' Perceptions of Ideological Bias in Research on Public Policy Controversies** *POLITICAL PSYCHOLOGY*
MacCoun, R. J., Paletz, S.
2009; 30 (1): 43-65
- **The benefits of knowing what you know (and what you don't): How calibration affects credibility** *JOURNAL OF EXPERIMENTAL SOCIAL PSYCHOLOGY*
Tenney, E. R., Spellman, B. A., MacCoun, R. J.
2008; 44 (5): 1368-1375
- **Bridging the gap between science and drug policy: From "what" and "how" to "whom" and "when"** *BEHAVIORAL AND BRAIN SCIENCES*
MacCoun, R. J.
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- **The implicit rules of evidence-based drug policy: A US perspective** *INTERNATIONAL JOURNAL OF DRUG POLICY*

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- MacCoun, R., Reuter, P.
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- **The negative impacts of starting middle school in sixth grade** *JOURNAL OF POLICY ANALYSIS AND MANAGEMENT*
Cook, P. J., MacCoun, R., Muschkin, C., Vigdor, J.
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 - **Calibration trumps confidence as a basis for witness credibility** *PSYCHOLOGICAL SCIENCE*
Tenney, E. R., MacCoun, R. J., Spellman, B. A., Hastie, R.
2007; 18 (1): 46-50
 - **Psychological constraints on transparency in legal and government decision making** *SWISS POLITICAL SCIENCE REVIEW*
MacCoun, R. J.
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 - **Does social cohesion determine motivation in combat? An old question with an old answer** *ARMED FORCES & SOCIETY*
MacCoun, R. J., Kier, E., Belkin, A.
2006; 32 (4): 646-654
 - **Competing accounts of the gateway effect: The field thins, but still no clear winner** *ADDICTION*
MacCoun, R. J.
2006; 101 (4): 473-474
 - **Voice, control, and belonging: The double-edged sword of procedural fairness** *ANNUAL REVIEW OF LAW AND SOCIAL SCIENCE*
MacCoun, R. J.
2005; 1: 171-201
 - **What does it mean to decriminalize marijuana? A cross-national empirical examination** *24th Arne Ryde Symposium on Economics of Substance Use*
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 - **Population thinking as an adjunct to the clinical trial perspective** *PSYCHIATRIC SERVICES*
MacCoun, R.
2004; 55 (5): 509-?
 - **Limited rationality and the limits of supply reduction** *JOURNAL OF DRUG ISSUES*
Caulkins, J. P., MacCoun, R.
2003; 33 (2): 433-464
 - **Experimental and quasi-experimental designs for generalized causal inference (Book Review)** *JOURNAL OF POLICY ANALYSIS AND MANAGEMENT*
Book Review Authored by: MacCoun, R.
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- **American distortion of Dutch drug statistics** *SOCIETY*
MacCoun, R. J.
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- **Evaluating alternative cannabis regimes** *BRITISH JOURNAL OF PSYCHIATRY*
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- **Estimating liability risks with the media as your guide: A content analysis of media coverage of tort litigation** *LAW AND HUMAN BEHAVIOR*
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- **Assessing alternative drug control regimes** *5th International Conference on the Reduction of Drug-Related Harm*
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- **Differential treatment of corporate defendants by juries: An examination of the "Deep-Pockets" hypothesis** *1991 Annual Meeting of the Law-and-Society-Association*
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- **On the ubiquity of drug selling among youthful offenders in Washington, DC, 1985-1991: Age, period, or cohort effect?** *JOURNAL OF QUANTITATIVE CRIMINOLOGY*
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- **Assessing the legalization debate** *European Scientific Seminar on Strategies and Policies to Combat Drugs*
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MacCoun, R. J.
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- **THE EMERGENCE OF EXTRALEGAL BIAS DURING JURY DELIBERATION** *CRIMINAL JUSTICE AND BEHAVIOR*
MacCoun, R. J.
1990; 17 (3): 303-314
- **IN THE EYE OF THE BEHOLDER - TORT LITIGANTS EVALUATIONS OF THEIR EXPERIENCES IN THE CIVIL JUSTICE SYSTEM** *LAW & SOCIETY REVIEW*
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- **THE BASIS OF CITIZENS PERCEPTIONS OF THE CRIMINAL JURY - PROCEDURAL FAIRNESS, ACCURACY, AND EFFICIENCY** *LAW AND HUMAN BEHAVIOR*
MacCoun, R. J., Tyler, T. R.
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- **ASYMMETRIC INFLUENCE IN MOCK JURY DELIBERATION - JURORS BIAS FOR LENIENCY** *JOURNAL OF PERSONALITY AND SOCIAL PSYCHOLOGY*
MacCoun, R. J., Kerr, N. L.
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- **GAINING AND LOSING SOCIAL SUPPORT - MOMENTUM IN DECISION-MAKING GROUPS** *JOURNAL OF EXPERIMENTAL SOCIAL PSYCHOLOGY*
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- **STEREOTYPES AND NONSTEREOTYPIC JUDGMENTS - THE EFFECTS OF GENDER-ROLE ATTITUDES ON RATINGS OF LIKABILITY, ADJUSTMENT, AND OCCUPATIONAL POTENTIAL** *PERSONALITY AND SOCIAL PSYCHOLOGY BULLETIN*
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- **FREE PRESS AND FAIR TRIAL - THE ROLE OF BEHAVIORAL-RESEARCH** *LAW AND HUMAN BEHAVIOR*
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- **THE EFFECTS OF JURY SIZE AND POLLING METHOD ON THE PROCESS AND PRODUCT OF JURY DELIBERATION** *JOURNAL OF PERSONALITY AND SOCIAL PSYCHOLOGY*
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- **EFFECTS OF VICTIM ATTRACTIVENESS, CARE AND DISFIGUREMENT ON THE JUDGEMENTS OF AMERICAN AND BRITISH MOCK JURORS** *BRITISH JOURNAL OF SOCIAL PSYCHOLOGY*
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- **SEX COMPOSITION OF GROUPS AND MEMBER MOTIVATION .2. EFFECTS OF RELATIVE TASK ABILITY** *BASIC AND APPLIED SOCIAL PSYCHOLOGY*
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