

# Stanford

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## Mark Lepper

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### Bio

#### ACADEMIC APPOINTMENTS

- Emeritus Faculty, Acad Council, Psychology

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### Publications

#### PUBLICATIONS

- **Affirming the Self to Promote Agreement With Another: Lowering a Psychological Barrier to Conflict Resolution** *PERSONALITY AND SOCIAL PSYCHOLOGY BULLETIN*  
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- **The effects of praise on children's intrinsic motivation: A review and synthesis** *PSYCHOLOGICAL BULLETIN*  
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  - **Free choice and cognitive dissonance revisited: Choosing "lesser evils" versus "greater goods"** *PERSONALITY AND SOCIAL PSYCHOLOGY BULLETIN*  
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