



## Michal Kosinski

Associate Professor of Organizational Behavior at the Graduate School of Business

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### Bio

#### BIO

Please visit: <http://www.michalkosinski.com/>

#### ACADEMIC APPOINTMENTS

- Associate Professor, Organizational Behavior
- Faculty Affiliate, Institute for Human-Centered Artificial Intelligence (HAI)

#### PROGRAM AFFILIATIONS

- Symbolic Systems Program

#### LINKS

- My website: <http://www.michalkosinski.com>

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### Teaching

#### COURSES

##### 2023-24

- Organizational Behavior: OB 206 (Aut)
- Organizational Behavior Pro Seminar: OB 654 (Win)
- Topics in Organizational Behavior: Individual Processes: OB 660 (Aut)

##### 2022-23

- Organizational Behavior: OB 206 (Aut)
- Topics in Organizational Behavior: Individual Processes: OB 660 (Aut)

##### 2021-22

- Organizational Behavior: OB 206 (Aut)
- Topics in Organizational Behavior: Individual Processes: OB 660 (Aut)

##### 2020-21

- Organizational Behavior: OB 206 (Win)

#### STANFORD ADVISEES

Doctoral Dissertation Advisor (AC)

Xubo Cao

Doctoral (Program)

Jun Lin, Josephine Tan

## Publications

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### PUBLICATIONS

- **Facial recognition technology and human raters can predict political orientation from images of expressionless faces even when controlling for demographics and self-presentation.** *The American psychologist*  
Kosinski, M., Khambatta, P., Wang, Y.  
2024
- **Human-like intuitive behavior and reasoning biases emerged in large language models but disappeared in ChatGPT** *NATURE COMPUTATIONAL SCIENCE*  
Hagendorff, T., Fabi, S., Kosinski, M.  
2023
- **Large language models know how the personality of public figures is perceived by the general public.** *Scientific reports*  
Cao, X., Kosinski, M.  
2024; 14 (1): 6735
- **Human-like intuitive behavior and reasoning biases emerged in large language models but disappeared in ChatGPT.** *Nature computational science*  
Hagendorff, T., Fabi, S., Kosinski, M.  
2023; 3 (10): 833-838
- **Political Attitudes and Disease Threat: Regional Pathogen Stress Is Associated With Conservative Ideology Only for Older Individuals.** *Personality & social psychology bulletin*  
Brown, G. D., Walasek, L., Mullett, T. L., Quispe-Torreblanca, E. G., Fincher, C. L., Kosinski, M., Stillwell, D.  
2023: 1461672231183199
- **Overlap in meaning is a stronger predictor of semantic activation in GPT-3 than in humans.** *Scientific reports*  
Digutsch, J., Kosinski, M.  
2023; 13 (1): 5035
- **Author Correction: Facial recognition technology can expose political orientation from naturalistic facial images.** *Scientific reports*  
Kosinski, M.  
2021; 11 (1): 23228
- **Regional personality assessment through social media language.** *Journal of personality*  
Giorgi, S., Nguyen, K. L., Eichstaedt, J. C., Kern, M. L., Yaden, D. B., Kosinski, M., Seligman, M. E., Ungar, L. H., Andrew Schwartz, H., Park, G.  
2021
- **Facial recognition technology can expose political orientation from naturalistic facial images.** *Scientific reports*  
Kosinski, M.  
2021; 11 (1): 100
- **Spouses' faces are similar but do not become more similar with time.** *Scientific reports*  
Tea-Makorn, P. P., Kosinski, M.  
2020; 10 (1): 17001
- **Individual-Level Analyses of the Impact of Parasite Stress on Personality: Reduced Openness Only for Older Individuals.** *Personality & social psychology bulletin*  
Mullett, T. L., Brown, G. D., Fincher, C. L., Kosinski, M., Stillwell, D.  
2019: 146167219843918
- **Privacy in the age of psychological targeting.** *Current opinion in psychology*  
Matz, S. C., Appel, R. E., Kosinski, M. n.  
2019; 31: 116-21

- **A Computer Adaptive Measure of Delay Discounting** *ASSESSMENT*  
Mahalingam, V., Palkovics, M., Kosinski, M., Cek, I., Stillwell, D.  
2018; 25 (8): 1036–55
- **The Promotion of a Bright Future and the Prevention of a Dark Future: Time Anchored Incitements in News Articles and Facebook's Status Updates.** *Frontiers in psychology*  
Garcia, D., Drejing, K., Amato, C., Kosinski, M., Sikström, S.  
2018; 9: 1623
- **Latent human traits in the language of social media: An open-vocabulary approach.** *PloS one*  
Kulkarni, V., Kern, M. L., Stillwell, D., Kosinski, M., Matz, S., Ungar, L., Skiena, S., Schwartz, H. A.  
2018; 13 (11): e0201703
- **Facial Width-to-Height Ratio Does Not Predict Self-Reported Behavioral Tendencies.** *Psychological science*  
Kosinski, M.  
2017; 28 (11): 1675–1682
- **Frankly, We Do Give a Damn: The Relationship Between Profanity and Honesty.** *Social psychological and personality science*  
Feldman, G., Lian, H., Kosinski, M., Stillwell, D.  
2017; 8 (7): 816–826