

Alain Enthoven

Marriner S. Eccles Professor of Public and Private Management, Emeritus
Freeman Spogli Institute for International Studies

Bio

ACADEMIC APPOINTMENTS

- Emeritus Faculty, Acad Council, Freeman Spogli Institute for International Studies

Publications

PUBLICATIONS

- **'Redefining health care': medical homes or archipelagos to navigate?** *Health affairs (Project Hope)*
Enthoven, A. C., Crosson, F. J., Shortell, S. M.
; 26 (5): 1366–72
- **To Control Costs Expand Managed Care and Managed Competition.** *JAMA*
Enthoven, A., Fuchs, V. R., Shortell, S. M.
2019
- **How Systems Analysis, Cost-Effectiveness Analysis, or Benefit-Cost Analysis First Became Influential in Federal Government Program Decision-Making** *JOURNAL OF BENEFIT-COST ANALYSIS*
Enthoven, A.
2019; 10 (2): 146–55
- **Managed Competition: The Author Replies** *HEALTH AFFAIRS*
Enthoven, A.
2018; 37 (12): 2102
- **Managed Competition: The Author Replies.** *Health affairs (Project Hope)*
Enthoven, A.
2018; 37 (12): 2100
- **With Roots In California, Managed Competition Still Aims To Reform Health Care.** *Health affairs (Project Hope)*
Enthoven, A. C., Baker, L. C.
2018; 37 (9): 1425–30
- **Improving The Affordable Care Act: An Assessment Of Policy Options For Providing Subsidies** *HEALTH AFFAIRS*
Saltzman, E. A., Eibner, C., Enthoven, A. C.
2015; 34 (12): 2095-2103
- **Reforming Medicare by reforming incentives.** *The New England journal of medicine*
Enthoven, A. C.
2011; 364 (21): e44
- **Reform incentives to create a demand for health system reengineering.** *Studies in health technology and informatics*
Enthoven, A.
2010; 153: 209-227
- **Integrated delivery systems: the cure for fragmentation.** *American journal of managed care*

Enthoven, A. C.
2009; 15 (10): S284-90

- **Toward a 21st-Century Health Care System: Recommendations for Health Care Reform** *ANNALS OF INTERNAL MEDICINE*
Arrow, K., Auerbach, A., Bertko, J., Brownlee, S., Casalino, L. P., Cooper, J., Crosson, F. J., Enthoven, A., Falcone, E., Feldman, R. C., Fuchs, V. R., Garber, A. M., Gold, et al
2009; 150 (7): 493-?
- **Going Dutch--managed-competition health insurance in the Netherlands.** *The New England journal of medicine*
Enthoven, A. C., van de Ven, W. P.
2007; 357 (24): 2421-23
- **Employment-based health insurance: Past, present, and future** *HEALTH AFFAIRS*
Enthoven, A. C., Fuchs, V. R.
2006; 25 (6): 1538-1547
- **New directions for public health care purchasers? Responses to looming challenges** *HEALTH AFFAIRS*
McKethan, A., Gitterman, D., Feezor, A., Enthoven, A.
2006; 25 (6): 1518-1528
- **Connecting consumer choice to the healthcare system.** *Journal of health law*
Enthoven, A.
2006; 39 (3): 289-305
- **Competition in health care: It takes systems to pursue quality and efficiency** *HEALTH AFFAIRS*
Enthoven, A. C., Tollen, L. A.
2005; 24 (5): W5420-W5433
- **Competition in health care: it takes systems to pursue quality and efficiency.** *Health affairs*
Enthoven, A. C., Tollen, L. A.
2005: W5-420 33
- **Stanford University's experience with managed competition** *HEALTH AFFAIRS*
Enthoven, A. C., Talbott, B.
2004; 23 (6): 136-140
- **Sustaining a market-based healthcare system.** *Healthcare financial management : journal of the Healthcare Financial Management Association*
Enthoven, A. C.
2004; 58 (7): 60-64
- **Market forces and efficient health care systems** *HEALTH AFFAIRS*
Enthoven, A. C.
2004; 23 (2): 25-27
- **Employment-based health insurance is failing: Now what?** *HEALTH AFFAIRS*
Enthoven, A. C.
2003; 22 (4): W237-W249
- **Covering the uninsured. Two perspectives on the government's role.** *Healthplan*
Enthoven, A.
2003; 44 (4): 22-24
- **A leading publication.** *Healthplan*
Enthoven, A.
2003; 44 (3): 26-29
- **The rise and fall of a Kaiser Permanente expansion region** *MILBANK QUARTERLY*
Gitterman, D. P., Weiner, B. J., Domino, M. E., McKethan, A. N., Enthoven, A. C.
2003; 81 (4): 567-?

- **Employment-based health insurance is failing: now what?** *Health affairs*
Enthoven, A. C.
2003; W3-237-49
- **The Fortune 500 model for health care: is now the time to change?** *Journal of health politics, policy and law*
Enthoven, A. C.
2002; 27 (1): 37-48
- **Commentary: competition made them do it.** *BMJ (Clinical research ed.)*
Enthoven, A. C.
2002; 324 (7330): 143
- **Consumer choice and the managed care backlash** *AMERICAN JOURNAL OF LAW & MEDICINE*
Enthoven, A. C., Schauffler, H. H., McMenamin, S.
2001; 27 (1): 1-15
- **Structural problems of managed care in California and some options for ameliorating them** *CALIFORNIA MANAGEMENT REVIEW*
Singer, S. J., Enthoven, A. C.
2000; 43 (1): 50-?
- **Modernising the NHS - A promising start but fundamental reform is needed** *BRITISH MEDICAL JOURNAL*
Enthoven, A. C.
2000; 320 (7245): 1329-1331
- **A promising start, but fundamental reform is needed.** *BMJ (Clinical research ed.)*
Enthoven, A. C.
2000; 320 (7245): 1329-1331
- **Unrealistic expectations born of defective institutions** *JOURNAL OF HEALTH POLITICS POLICY AND LAW*
Enthoven, A. C., Singer, S. J.
1999; 24 (5): 931-939
- **The managed care backlash and the task force in California** *HEALTH AFFAIRS*
Enthoven, A. C., Singer, S. J.
1998; 17 (4): 95-110
- **Total hip replacement: A case history** *HEALTH CARE MANAGEMENT REVIEW*
Keston, V. J., Enthoven, A. C.
1998; 23 (1): 7-17
- **Paying more twice: When employers subsidize higher-cost health plans** *HEALTH AFFAIRS*
Hunt, K. A., Singer, S. J., Gabel, J., Liston, D., Enthoven, A. C.
1997; 16 (6): 150-156
- **Markets and collective action in regulating managed care** *HEALTH AFFAIRS*
Enthoven, A. C., Singer, S. J.
1997; 16 (6): 26-32
- **Managed competition and California's health care economy** *HEALTH AFFAIRS*
Enthoven, A. C., Singer, S. J.
1996; 15 (1): 39-57
- **Market-based reform: What to regulate and by whom?** *Conference on the Problem that Will Not Go Away - Reforming US Health Care Financing*
Enthoven, A. C., Singer, S. J.
BROOKINGS INST.1996: 185-206
- **Health care quality management: A status report** *INTERNATIONAL ANESTHESIOLOGY CLINICS*
Vorhaus, C. B., Enthoven, A. C.
1995; 33 (4): 1-14

-
- **Increasing cost-consciousness for managed care: reforming the tax treatment of health insurance expenditures.** *Health care management (Philadelphia, Pa.)*
Enthoven, A. C., Singer, S. J.
1995; 2 (1): 109-114
 - **RESPONSIBLE CHOICES - THE JACKSON-HOLE GROUP PLAN FOR HEALTH REFORM** *HEALTH AFFAIRS*
Ellwood, P. M., Enthoven, A. C.
1995; 14 (2): 24-39
 - **ON THE IDEAL MARKET-STRUCTURE FOR 3RD-PARTY PURCHASING OF HEALTH-CARE** *SOCIAL SCIENCE & MEDICINE*
Enthoven, A. C.
1994; 39 (10): 1413-1424
 - **Choosing among health plans.** *Health care management (Philadelphia, Pa.)*
Enthoven, A. C., Singer, S. J.
1994; 1 (1): 45-56
 - **Incentives for a better health care system.** *Journal of health care benefits*
Enthoven, A. C., Singer, S. J.
1994; 3 (6): 4-7
 - **WHY NOT THE CLINTON HEALTH PLAN** *INQUIRY-THE JOURNAL OF HEALTH CARE ORGANIZATION PROVISION AND FINANCING*
ENTHOVEN, A.
1994; 31 (2): 129-135
 - **A SINGLE-PAYER SYSTEM IN JACKSON HOLE CLOTHING** *HEALTH AFFAIRS*
Enthoven, A. C., Singer, S. J.
1994; 13 (1): 81-95
 - **WHY MANAGED CARE HAS FAILED TO CONTAIN HEALTH COSTS** *HEALTH AFFAIRS*
Enthoven, A. C.
1993; 12 (3): 27-43
 - **Achieving effective cost control in comprehensive health care reform. The Jackson Hole "managed care managed competition" approach.** *Health PAC bulletin*
ENTHOVEN, A.
1993; 23 (1): 13-15
 - **Health care: a prescription for change.** *HMO practice / HMO Group*
Enthoven, A. C.
1993; 7 (1): 20-24
 - **HEALTH-CARE COSTS - A MORAL AND ECONOMIC-PROBLEM** *CALIFORNIA MANAGEMENT REVIEW*
Enthoven, A. C.
1993; 35 (2): 134-151
 - **THE HISTORY AND PRINCIPLES OF MANAGED COMPETITION** *HEALTH AFFAIRS*
Enthoven, A. C.
1993; 12: 24-48
 - **A cure for health costs.** *Clinical laboratory management review : official publication of the Clinical Laboratory Management Association / CLMA*
Enthoven, A. C.
1992; 6 (6): 580-?
 - **The Jackson Hole initiatives for a twenty-first century American health care system.** *Health economics*
Ellwood, P. M., Enthoven, A. C., Etheredge, L.
1992; 1 (3): 149-168
 - **Commentary: measuring the candidates on health care.** *New England journal of medicine*
Enthoven, A. C.
1992; 327 (11): 807-809

- **QUALITY MANAGEMENT IN THE NHS - THE DOCTORS ROLE .2.** *BRITISH MEDICAL JOURNAL*
Berwick, D. M., ENTHOVEN, A., Bunker, J. P.
1992; 304 (6822): 304-308
- **QUALITY MANAGEMENT IN THE NHS - THE DOCTORS ROLE .1.** *BRITISH MEDICAL JOURNAL*
Berwick, D. M., ENTHOVEN, A., Bunker, J. P.
1992; 304 (6821): 235-239
- **INTERNAL MARKET REFORM OF THE BRITISH-NATIONAL-HEALTH-SERVICE** *HEALTH AFFAIRS*
Enthoven, A. C.
1991; 10 (3): 60-70
- **UNIVERSAL HEALTH-INSURANCE THROUGH INCENTIVES REFORM** *JAMA-JOURNAL OF THE AMERICAN MEDICAL ASSOCIATION*
Enthoven, A. C., Kronick, R.
1991; 265 (19): 2532-2536
- **A pivotal role for physician executives.** *Physician executive*
Enthoven, A. C., Vorhaus, C. B.
1990; 16 (4): 6-7
- **MULTIPLE-CHOICE HEALTH-INSURANCE - THE LESSONS AND CHALLENGE TO EMPLOYERS** *INQUIRY-THE JOURNAL OF HEALTH CARE ORGANIZATION PROVISION AND FINANCING*
Enthoven, A. C.
1990; 27 (4): 368-373
- **EFFECTIVE MANAGEMENT OF COMPETITION IN THE FEHBP** *HEALTH AFFAIRS*
Enthoven, A. C.
1989; 8 (3): 33-50
- **A CONSUMER-CHOICE HEALTH PLAN FOR THE 1990S - UNIVERSAL HEALTH-INSURANCE IN A SYSTEM DESIGNED TO PROMOTE QUALITY AND ECONOMY .2.** *NEW ENGLAND JOURNAL OF MEDICINE*
ENTHOVEN, A., Kronick, R.
1989; 320 (2): 94-101
- **A CONSUMER-CHOICE HEALTH PLAN FOR THE 1990S - UNIVERSAL HEALTH-INSURANCE IN A SYSTEM DESIGNED TO PROMOTE QUALITY AND ECONOMY .1.** *NEW ENGLAND JOURNAL OF MEDICINE*
ENTHOVEN, A., Kronick, R.
1989; 320 (1): 29-37
- **MANAGED COMPETITION OF ALTERNATIVE DELIVERY SYSTEMS** *JOURNAL OF HEALTH POLITICS POLICY AND LAW*
ENTHOVEN, A.
1988; 13 (2): 305-321
- **MANAGED COMPETITION - AN AGENDA FOR ACTION** *HEALTH AFFAIRS*
Enthoven, A. C.
1988; 7 (3): 25-47
- **THE UNITED-STATES HEALTH-CARE ECONOMY - FROM GUILD TO MARKET IN 10 YEARS** *HEALTH POLICY*
Enthoven, A. C.
1987; 7 (2): 241-251
- **PROSPECTIVE PAYMENT - WILL IT SOLVE MEDICARE FINANCIAL PROBLEM** *ISSUES IN SCIENCE AND TECHNOLOGY*
Enthoven, A. C., NOLL, R. G.
1984; 1 (1): 101-116
- **SHOULD SURGERY BE REGIONALIZED** *SURGICAL CLINICS OF NORTH AMERICA*
Bunker, J. P., Luft, H. S., ENTHOVEN, A.
1982; 62 (4): 657-668
- **THE ECONOMIC-FUTURE OF HEALTH-CARE** *AMERICAN PHARMACY*

ENTHOVEN, A.
1981; 21 (8): 18-21

- **HOW INTERESTED GROUPS HAVE RESPONDED TO A PROPOSAL FOR ECONOMIC COMPETITION IN HEALTH-SERVICES** *AMERICAN ECONOMIC REVIEW*
Enthoven, A. C.
1980; 70 (2): 142-148
- **SHOULD OPERATIONS BE REGIONALIZED - EMPIRICAL RELATION BETWEEN SURGICAL VOLUME AND MORTALITY** *NEW ENGLAND JOURNAL OF MEDICINE*
Luft, H. S., Bunker, J. P., Enthoven, A. C.
1979; 301 (25): 1364-1369
- **CONSUMER-CENTERED VS JOB-CENTERED HEALTH-INSURANCE** *HARVARD BUSINESS REVIEW*
Enthoven, A. C.
1979; 57 (1): 141-152
- **CONSUMER-CHOICE HEALTH PLAN .2. NATIONAL-HEALTH-INSURANCE PROPOSAL BASED ON REGULATED COMPETITION IN PRIVATE SECTOR** *NEW ENGLAND JOURNAL OF MEDICINE*
Enthoven, A. C.
1978; 298 (13): 709-720
- **CONSUMER-CHOICE HEALTH PLAN .1. INFLATION AND INEQUITY IN HEALTH-CARE TODAY - ALTERNATIVES FOR COST CONTROL AND AN ANALYSIS OF PROPOSALS FOR NATIONAL-HEALTH INSURANCE** *NEW ENGLAND JOURNAL OF MEDICINE*
Enthoven, A. C.
1978; 298 (12): 650-658
- **US FORCES IN EUROPE - HOW MANY - DOING WHAT** *FOREIGN AFFAIRS*
Enthoven, A. C.
1975; 53 (3): 513-532