



Avner Greif

The Bowman Family Endowed Professor in Humanities and Sciences and Senior Fellow at the Freeman Spogli Institute, Emeritus
Economics

Bio

BIO

Avner Greif is Professor of Economics and Bowman Family Endowed Professor in Humanities and Sciences at Stanford. His research interests include European economic history: the historical development of economic institutions, their interrelations with political, social and cultural factors and their impact on economic growth. Some of his publications are: *Institutions and the Path to the Modern Economy: Lessons from Medieval Trade*, Cambridge University Press (March 2006); *Impersonal Exchange without Impartial Law: The Community Responsibility System*, *Chicago Journal of International Law* (2004); *How Do Self-enforcing Institutions Endogenously Change? Institutional Reinforcement and Quasi-Parameters* (with David Laitin), *the American Political Science Review* (2003); *Analytic Narratives*, Oxford University Press, 1998. Avner Greif received his Ph. D. in economics from Northwestern University, and his B.A. in economics and history - from Tel Aviv University.

ACADEMIC APPOINTMENTS

- Emeritus (Active) Professor, Economics
- Emeritus (Active) Professor, Freeman Spogli Institute for International Studies

HONORS AND AWARDS

- Montias Prize for Comparative Economic Studies, *Journal of Comparative Economics* (2013)
- Invited Speaker, IEA Annual Meeting, Beijing (2011)
- Member, Executive Committee of the International Economic Association (2011)
- Keynote Address, Association for the Study of Religion, Economics, and Culture (2010)
- Alumni Merit Award, Northwestern University (2009)
- Gyorgi Ranki Biennial Prize, Economic History Association (2007)
- Veblen 150 Prize, Association for Evolutionary Economics European Association for Evolutionary Political Economy (2007)
- Scientific Advisory Board, program on Institutions, Markets, and Technologies at Lucca Institute for Advanced Studies (2007)
- Fellowship, Stanford Humanities Center (2001-2002)
- Fellow, Center for Advanced Studies in Behavioral Sciences, Stanford (1993)
- National Fellow, Hoover Institution (1992)
- Honorary Doctorate, University of Utrecht (2013)
- Fellow, American Academy of Arts and Sciences (2004)
- Fellow, Econometrics Society (1997)
- Fellow, MacArthur Foundation (1998-2003)

- Fellow, CIFAR (2005 -)

BOARDS, ADVISORY COMMITTEES, PROFESSIONAL ORGANIZATIONS

- Editorial Board, Journal of Comparative Economics (2010 - present)
- Scientific Advisory Board, European Review of Economic History (2010 - present)
- Board of editors, Journal of Legal Analysis (2008 - present)
- International Advisory Board, Journal of Institutional Economics (2003 - present)
- Editorial Board, The Journal of Economic Literature (2003 - 2006)
- Editorial Board, The Journal of Economic History (1996 - 2000)
- Editorial Board, The Economic Journal (1996 - 2000)
- Editorial Board, European Review of Economic History (2001 - present)
- Co-editor, Comparative Institutional Analysis series for MIT Press (1997 - present)
- Co-editor, Economics, Cognition, and Society series for The University of Michigan press (2013 - present)
- Advisory Board, Stanford University (2004 - 2005)
- Member, Committee on Islamic Studies (2004 - 2004)
- Finance Committee, Stanford University Board of Trustees (2002 - 2004)
- Advisory Board, Social Science History Institute (1997 - present)
- Advisory Committee, Overseas Program (1995 - 1997)
- Subcommittee, Paris Campus Review (1995 - 1996)

PROFESSIONAL EDUCATION

- Ph.D., Northwestern University , Economics (1989)
- M.A., Northwestern University , Economics (1988)
- M.A., Tel Aviv University , History of the Jewish People (1985)
- B.A., Tel Aviv University , Economics and History of the Jewish People (Double Major) (1981)

LINKS

- FSI Page: http://fsi.stanford.edu/people/avner_greif/
- Greif Website: <https://web.stanford.edu/~avner/>

Research & Scholarship

CURRENT RESEARCH AND SCHOLARLY INTERESTS

European economic history: the historical development of economic institutions, their interrelations with political, social and cultural factors and their impact on economic growth.

Teaching

COURSES

2020-21

- Economic History Workshop: ECON 325 (Aut, Spr)

2019-20

- Economic History Workshop: ECON 325 (Aut, Win, Spr)

2018-19

- Economic History Workshop: ECON 325 (Aut, Win, Spr)

Publications

PUBLICATIONS

- **Cognitive rules, institutions, and economic growth: Douglass North and beyond** *JOURNAL OF INSTITUTIONAL ECONOMICS*
Greif, A., Mokyr, J.
2017; 13 (1): 25-52
- **The clan and the corporation: Sustaining cooperation in China and Europe** *JOURNAL OF COMPARATIVE ECONOMICS*
Greif, A., Tabellini, G.
2017; 45 (1): 1-35
- **Social Organizations, Violence, and Modern Growth** *AMERICAN ECONOMIC REVIEW*
Greif, A., Iyigun, M.
2013; 103 (3): 534-538
- **Social Organizations, Risk-Sharing Institutions and Industrialization** *American Economic Review*
Greif, A., Iygun, M., Sasson, D.
2013
- **Institutions: Rules or Equilibria** *Political Economy of Institutions, Democracy and Voting*
Greif, A., Kingston, C.
Springer .2011: 13–44
- **A theory of moral persistence: Crypto-morality and political legitimacy** *JOURNAL OF COMPARATIVE ECONOMICS*
Greif, A., Tadelis, S.
2010; 38 (3): 229-244
- **Cultural and Institutional Bifurcation: China and Europe Compared** *122nd Annual Meeting of the American-Economics-Association*
Greif, A., Tabellini, G.
AMER ECONOMIC ASSOC.2010: 135–40
- **The administrative foundations of self-enforcing constitutions** *120th Annual Meeting of the American-Economic-Association*
Gonzalez de Lara, Y., Greif, A., Jha, S.
AMER ECONOMIC ASSOC.2008: 105–9
- **The Impact of Administrative Power on Political and Economic Developments: Toward a Political Economy of Implementation** *Institutions and Economic Performance*
Greif, A.
Harvard University Press .2008
- **Administrative Foundations of Self-Enforcing Constitutions, The** *American Economic Review*
Greif, A., de Lara, Y., Jha, S.
2008; 98,2: 105-109
- **Institutions and Economic Performance**
Greif, A.
Harvard University Press.2008
- **Toward Political Economy of Implementation: The Impact of Administrative Power on Institutional and Economic Developments** *Institutions and Growth*
Greif, A.
Harvard University Press .2008
- **Family structure, institutions, and growth: The origins and implications of western corporations** *118th Annual Meeting of the American-Economic-Association*
Greif, A.

AMER ECONOMIC ASSOC.2006: 308–12

- **History lessons - The birth of impersonal exchange: The community responsibility system and impartial justice** *JOURNAL OF ECONOMIC PERSPECTIVES*
Greif, A.
2006; 20 (2): 221-236
- **A theory of endogenous institutional change** *AMERICAN POLITICAL SCIENCE REVIEW*
Greif, A., Laitin, D. D.
2004; 98 (4): 633-652
- **Organizing violence** *JOURNAL OF CONFLICT RESOLUTION*
Bates, R., Greif, A., Singh, S.
2002; 46 (5): 599-628
- **The analytic narrative project** *AMERICAN POLITICAL SCIENCE REVIEW*
BATES, R. H., Greif, A., Levi, M., Rosenthal, J. L., Weingast, B. R.
2000; 94 (3): 696-702
- **Game theory and historical institutional analysis: Self-enforcing, non-market institutions during the late medieval period** *ANNALES-HISTOIRE SCIENCES SOCIALES*
Greif, A.
1998; 53 (3): 597-?
- **Historical and comparative institutional analysis** *110th Annual Meeting of the American-Economic-Association*
Greif, A.
AMER ECONOMIC ASSOC.1998: 80–84
- **Clometrics after 40 years** *109th Meeting of the American-Economic-Association*
Greif, A.
AMER ECONOMIC ASSOC.1997: 400–403
- **Contracting, enforcement, and efficiency: Economics beyond the law** *8th Annual World Bank Conference on Development Economics*
Greif, A.
WORLD BANK.1997: 239–278
- **Political organizations, social structure, and institutional success: Reflections from Genoa and Venice during the commercial revolution** *JOURNAL OF INSTITUTIONAL AND THEORETICAL ECONOMICS-ZEITSCHRIFT FUR DIE GESAMTE STAATSWISSENSCHAFT*
Greif, A.
1995; 151 (4): 734-740
- **CULTURAL BELIEFS AND THE ORGANIZATION OF SOCIETY - A HISTORICAL AND THEORETICAL REFLECTION ON COLLECTIVIST AND INDIVIDUALIST SOCIETIES** *JOURNAL OF POLITICAL ECONOMY*
Greif, A.
1994; 102 (5): 912-950
- **COORDINATION, COMMITMENT, AND ENFORCEMENT - THE CASE OF THE MERCHANT GUILD** *JOURNAL OF POLITICAL ECONOMY*
Greif, A., Milgrom, P., Weingast, B. R.
1994; 102 (4): 745-776
- **ON THE POLITICAL FOUNDATIONS OF THE LATE-MEDIEVAL COMMERCIAL REVOLUTION - GENOA DURING THE 12TH AND 13TH CENTURIES** *JOURNAL OF ECONOMIC HISTORY*
Greif, A.
1994; 54 (2): 271-287
- **CONTRACT ENFORCEABILITY AND ECONOMIC INSTITUTIONS IN EARLY TRADE - THE MAGHRIBI TRADERS COALITION** *AMERICAN ECONOMIC REVIEW*
Greif, A.
1993; 83 (3): 525-548
- **INSTITUTIONS AND INTERNATIONAL-TRADE - LESSONS FROM THE COMMERCIAL REVOLUTION** *104TH ANNUAL MEETING OF THE AMERICAN ECONOMIC ASSOC*

- Greif, A.
AMER ECONOMIC ASSOC.1992: 128–33
- **REPUTATION AND COALITIONS IN MEDIEVAL TRADE - EVIDENCE ON THE MAGHRIBI TRADERS** *JOURNAL OF ECONOMIC HISTORY*
Greif, A.
1989; 49 (4): 857-882
 - **The Economic History of China: From Antiquity to the Nineteenth Century (Book Review)** *HARVARD JOURNAL OF ASIATIC STUDIES*
Book Review Authored by: Chen, Y., Greif, A.
2018; 78 (2): 576–85
 - **The Maghribi traders: a reappraisal?** *ECONOMIC HISTORY REVIEW*
Greif, A.
2012; 65 (2): 445-469
 - **The curious commentary on the citation practices of Avner Greif** *PUBLIC CHOICE*
Greif, A.
2009; 141 (3-4): 273-275
 - **Qu'est ce que l'analyse institutionnelle** *Tracés, French Journal of Social Sciences*
Greif, A.
2009
 - **Institutions and the Path to the Modern Economy: Lessons from Medieval Trade**
Greif, A.
Cambridge University Press.2006
 - **Institutions and impersonal exchange: From communal to individual responsibility** *19th International Seminar on the New Institutional Economics*
Greif, A.
J C B MOHR.2002: 168–204
 - **Analytic Narratives**
Greif, A., Bates, B., Levi, M., Rosenthal, J., Weingast, B.
Princeton University Press .1998