# Stanford



# Xueguang Zhou

Kwoh-Ting Li Professor of Economic Development and Senior Fellow at the Freeman Spogli Institute for International Studies

Sociology

Curriculum Vitae available Online

# Bio

### BIO

Xueguang Zhou is the Kwoh-Ting Li Professor in Economic Development, a professor of sociology, and a senior fellow at Freeman Spogli Institute for International Studies. His main area of research is on institutional changes in contemporary Chinese society, focusing on Chinese organizations and management, social inequality, and state-society relationships.

One of Zhou's current research projects is a study of the rise of the bureaucratic state in China. He works with students and colleagues to conduct participatory observations of government behaviors in the areas of environmental regulation enforcement, in policy implementation, in bureaucratic bargaining, and in incentive designs. He also studies patterns of career mobility and personnel flow among different government offices to understand intra-organizational relationships in the Chinese bureaucracy.

Another ongoing project is an ethnographic study of rural governance in China. Zhou adopts a microscopic approach to understand how peasants, village cadres, and local governments encounter and search for solutions to emerging problems and challenges in their everyday lives, and how institutions are created, reinforced, altered, and recombined in response to these problems. Research topics are related to the making of markets, village elections, and local government behaviors.

His recent publications examine modes of governance in the Chinese bureaucracy (Journal of Sociological Research, 2012, with Hong Lian), the relationship between the central authority and the Chinese bureaucracy (Open Times, 2013), and the processes of muddling through in policy implementation (the China Journal, 2013, with Hong Lian, Leonard Ortolano and Yinyu Ye); and the development of agricultural markets in China (China Quarterly, forthcoming, with Yun Ai). He has recently completed a book manuscript "The Institutional Logic of Governance in China: An Organizational Approach" (in Chinese, ##### The Commercial Press, forthcoming).

Before joining Stanford in 2006, Zhou taught at Cornell University, Duke University, and Hong Kong University of Science and Technology. He is a guest professor at Peking University, Tsinghua University, and the People's University of China. Zhou received his PhD in sociology from Stanford University in 1991.

# ACADEMIC APPOINTMENTS

- Professor, Sociology
- · Senior Fellow, Freeman Spogli Institute for International Studies

#### HONORS AND AWARDS

- Fellow, Center for Advanced Studies in Behavioral Science (2008-09)
- Guest Professorship, Department of Sociology, Tsinghua University, Beijing University, & the People's University of China

- Research Grants, National Science Foundation, Citicorp Social Science Research Council, Chiang King-Kao Foundation
- Research Grant, ASA/NSF Fund for the Advancement of the Discipline
- Spencer Fellowship, Spencer Foundation (1993-94)

# BOARDS, ADVISORY COMMITTEES, PROFESSIONAL ORGANIZATIONS

- Member, Academic Advisory Committee, Institute of Sociology, Academia Sinica (2004 present)
- Member, Academic Advisory Committee, Institute of American Studies, Academia Sinica (2004 2007)
- Member, Editorial board, Modern China (2009 present)
- Member, Editorial board, Academy of Management Review (2004 2010)
- Member, Editorial board, Administrative Science Quarterly (1997 2012)
- Member, Editorial board, Management and Organization Review (2004 2009)
- Member, Editorial board, China Review (2000 present)
- Member, Advisory board, Urban China Research Network, SUNY-Albany (2002 present)
- Member, Editorial board, American Sociological Review (1997 2000)
- Member, Consulting editorial board, American Journal of Sociology (1997 1999)
- Member, Board of Directors, North American Chinese Sociologist Association (1997 2000)
- Senior associate editor, Management and Organization Review (2013 present)

#### PROGRAM AFFILIATIONS

· Center for East Asian Studies

## PROFESSIONAL EDUCATION

- Ph.D., Stanford University, Sociology (1991)
- M.A., Sociology, Stanford University (1985)
- B.A., Fundan University, P.R. China (1982)

#### LINKS

- Stanford University Faculty Webpage: https://web.stanford.edu/~xgzhou/
- FSI Page: http://fsi.stanford.edu/people/xueguang\_zhou/

# Research & Scholarship

# CURRENT RESEARCH AND SCHOLARLY INTERESTS

Institutional changes in contemporary Chinese society.

# **Teaching**

# **COURSES**

#### 2023-24

- The Logic of Governance in Contemporary China: INTLPOL 224C, SOC 116, SOC 216 (Spr)
- Workshop: Economic Sociology and Organizations: SOC 315W (Win, Spr)

### 2022-23

- FORMAL ORGANIZATIONS: OSPSANTG 46 (Spr)
- Introduction to Social Networks: SOC 126, SOC 226 (Win)

• Workshop: Economic Sociology and Organizations: SOC 315W (Win, Spr)

#### 2021-22

- Formal Organizations: SOC 160, SOC 260 (Spr)
- Introduction to Social Networks: SOC 126, SOC 226 (Spr)
- Workshop: Economic Sociology and Organizations: SOC 315W (Aut, Win, Spr)

#### 2020-21

- Introduction to Social Networks: SOC 126, SOC 226 (Aut, Spr)
- Workshop: Economic Sociology and Organizations: SOC 315W (Aut, Win, Spr)

#### STANFORD ADVISEES

**Doctoral Dissertation Advisor (AC)** 

Yuze Sui

Doctoral (Program)

Yuze Sui

# **Publications**

### **PUBLICATIONS**

• Class and the Communist Party of China, 1978-2021: Reform and Market Socialism (Book Review) CHINA JOURNAL

Book Review Authored by: Zhou, X.

2023: 165-+

• Sponsorship as a double-edged sword: Political contingency and mobility dynamics in the Chinese bureaucracy. Social science research

Lu, Q., Zhou, X.

2023; 110: 102847

• Chinese Bureaucracy Through Three Lenses: Weberian, Confucian, and Marchian MANAGEMENT AND ORGANIZATION REVIEW

Zhou X

2021; 17 (4): 655-682

• Modes of Governance in the Chinese Bureaucracy: A "Control Rights" Theory CHINA JOURNAL

Zhou, X., Lian, H. 2020; 84 (1): 51–75

• Organizational Response to COVID-19 Crisis: Reflections on the Chinese Bureaucracy and Its Resilience MANAGEMENT AND ORGANIZATION REVIEW

Zhou, X.

2020; 16 (3): 473-84

Jim March and the Community of Research on Chinese Organizations MANAGEMENT AND ORGANIZATION REVIEW

Zhou, X.

2019; 15 (4): 901–4

 From institutional segmentation to market fragmentation: Institutional transformation and the shifting stratification order in urban China SOCIAL SCIENCE RESEARCH

Zhao, W., Zhou, X.

2017; 63: 19-35

Capitalism without Capital: Capital Conversion and Market Making in Rural China CHINA QUARTERLY

Zhou, X., Ai, Y.

2014; 219: 693-714

• Will Demographic Change Slow China's Rise? JOURNAL OF ASIAN STUDIES

Eggleston, K., Oi, J. C., Rozelle, S., Sun, A., Walder, A., Zhou, X. 2013; 72 (3): 505-518

Social Science Research on Chinese Organizations in the English Literature A Scholarly Review of Chinese Studies in North America

Zhou, X., Zhao, W.

2013; 11

• A Behavioral Model of 'Muddling Through' in the Chinese Bureaucracy The China Journal

Zhou , X., Lian , H., Ortolano, L., Ye , Y.  $\,$ 

2013

• The Chinese Bureaucracy and the Logic of State Governance in China (in Chinese, "## ## ## ## ## ") Open Times (####)

Zhou, X.

2013; 3

The Road to Collective Debt in Rural China: Bureaucracies, Social Institutions, and Public Goods Provision MODERN CHINA

Zhou, X.

2012; 38 (3): 271-307

• Children of China's Future YaleGlobal Online

Eggleston, K., Oi, J. C., Rozelle, S., Sun, A., Zhou, X.

2012

• Modes of Governance in the Chinese Bureaucracy (in Chinese, "############"##") Journal of Sociological Research (#####)

Zhou, X.

2012

• State Building and Government Behavior (in Chinese, ########)

edited by Zhou , X., Liu , S., Zhe, X.

Beijing: Chinese Social Science Press.2012

• Sociological Research on Chinese Society Oxford Bibliography in Sociology

Zhou, X.

Oxford University Press .2012

• The Road to Collective Debt in Rural China: Government Bureaucracies and Public Goods Provision Modern China

Zhou, X.

2012; 38 (3): 271-307

• Mobilizational State: Further Exploration in the Institutional Logic of State Governance in China (in Chinese, "################") Open Times (####)

Zhou, X.

2012; 9: 100-120

• The Limit of Bureaucratic Power in Organizations: the Case of the Chinese Bureaucracy Research in the Sociology of Organizations

Zhou , X., Ai, Y., Lian , H.

2012; 34: 81-111

• The Autumn Harvest: Peasants and Markets in Post-Collective Rural China CHINA QUARTERLY

Zhou, X.

2011: 913-931

• Status Inconsistency and Product Valuation in the California Wine Market ORGANIZATION SCIENCE

Zhao, W., Zhou, X.

2011; 22 (6): 1435-1448

Rethinking Property Rights as a Relational Concept Access to Financial Resources Among Small and Mid-Sized Firms CHINESE SOCIOLOGICAL
REVIEW

Zhou, X., Li, L.

2011; 44 (1): 26-70

• Bargaining in the Chinese Bureaucracy (in Chinese) [############ ] Social Science in China [######

Zhou, X., Lian, H. 2011; 5: 80-96

### ] Open Times [ #### ]

Zhou, X. 2011; 10: 67-85

• The Institutional Logic of Collusion among Local Governments in China MODERN CHINA

Zhou, X.

2010; 36 (1): 47-78

• Multiple Logics of Institutional Change: Toward an Analytical Framework (in Chinese) [########### ] Social Science in China [######]

Zhou, X., Ai, Y. 2010: 132-150

• Growing Pains: Tension and Opportunity in China's Transformation

Zhou, X., Oi, J. C., Rozelle, S. Shorenstein APARC .2010

• Social Science Research on Chinese Organizations in the English Literature: A Survey (in Chinese) [########## ] Journal of Sociological Studies [########## ### ### ###### ]

Zhou, X., Zhao, W. 2009; 6: 145-186

• Transaction Costs, Institutions, and the Duration of Interfirm Contracts in China Research in the Sociology of Work

Yang, L., Zhou, X. 2009; 19: 69-104

• Collusion among Local Governments: The Institutional Logic of a Government Behavior (in Chinese) [######", ###############] Journal of

Sociological Studies [#####]

Zhou, X. 2008; 6: 1-22

• Intraorganizational Career Advancement and Voluntary Turnover in a Multinational Bank in Taiwan Career Development International

Zhou, X. 2008; 13: 402-424

• Educational stratification in urban China: 1949-94 SOCIOLOGY OF EDUCATION

Zhou, X. G., Moen, P., TUMA, N. B. 1998; 71 (3): 199-222

• Institutional change and job-shift patterns in urban China, 1949 to 1994 AMERICAN SOCIOLOGICAL REVIEW

Zhou, X. G., TUMA, N. B., Moen, P. 1997; 62 (3): 339-365

STATUS PROCESSES IN ENDURING WORK GROUPS AMERICAN SOCIOLOGICAL REVIEW

COHEN, B. P., Zhou, X. G.

1991; 56 (2): 179-188