

Stanford



Paul Marchegiani

Lecturer, Law Teaching

Bio

BIO

Paul is a Los Angeles-based entertainment lawyer and Founder/CEO of Vox Vera, LLC, a consulting firm that helps leaders, advocates, artists, and executives connect with others and speak with presence. Prior to launching Vox Vera, Paul worked for over 15 years in Hollywood as a studio dealmaker at Warner Bros., NBCUniversal, Miramax, and Amazon Studios, leading business & legal affairs teams, advising top producers, showrunners, and studio heads, and negotiating rights and talent deals for film and television stars, writers, directors, and producers. Paul began his legal career as a litigator at Orrick and Morrison & Foerster in San Francisco after receiving his JD from UC Berkeley and a BA (History) and BMus (Voice & Opera) from Northwestern University.

Paul is also an experienced stage performer with credits ranging from classical (including the LA Opera, SF Symphony Chorus, and Chicago Symphony Chorus), to jazz, theatre, and improvisation (with over fifteen years of combined study with Groundlings, UCB, Impro Theatre, and Studio ACT). Paul has studied acting at Northwestern, Juilliard's Summer Drama Intensive, and ACT, and is the only U.S. lawyer and senior business executive to hold a teaching certification from world-renowned voice, presence, and Shakespeare coach Patsy Rodenburg.

In addition to his coaching business and work at Stanford Law School, Paul develops and frequently teaches classes at Berkeley Law and The University of Chicago Law School on communication skills, presence, and public speaking.