Publications

**PUBLICATIONS**

- **Being versus appearing smart: Children's developing intuitions about how reputational motives guide behavior.** *Child development*
  
  Good, K., Shaw, A.
  
  2022; 93 (2): 418-436

- **Achieving a good impression: Reputation management and performance goals.** *Wiley interdisciplinary reviews. Cognitive science*
  
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- **Will she give you two cookies for one chocolate? Children's intuitions about trades** *JUDGMENT AND DECISION MAKING*
  
  Echelbarger, M., Good, K., Shaw, A.
  
  2020; 15 (6): 959–71