

Stanford



Karen Cook

Ray Lyman Wilbur Professor, Emerita

Sociology

 Curriculum Vitae available Online

 Resume available Online

Bio

ACADEMIC APPOINTMENTS

- Emeritus Faculty, Acad Council, Sociology
- Member, Maternal & Child Health Research Institute (MCHRI)
- Member, Stanford Cancer Institute

Research & Scholarship

CLINICAL TRIALS

- Social Adaptation in Long Term Survivors of Blood and Marrow Transplantation, Not Recruiting

Teaching

COURSES

2022-23

- Junior Seminar: Preparation for Research: SOC 202 (Win)

STANFORD ADVISEES

Doctoral Dissertation Reader (AC)

Emma Casey

Publications

PUBLICATIONS

- **A call for transdisciplinary trust research in the artificial intelligence era** *HUMANITIES & SOCIAL SCIENCES COMMUNICATIONS*
Krueger, F., Riedl, R., Bartz, J. A., Cook, K. S., Gefen, D., Hancock, P. A., Jarvenpaa, S. L., Krabbendam, L., Lee, M. R., Mayer, R. C., Mislin, A., Mueller-Putz, G. R., Simpson, et al
2025; 12 (1)
- **Trust and distrust in institutions** *HANDBOOK ON TRUST IN PUBLIC GOVERNANCE*
Latusek, D., Cook, K. S.
edited by Hamm, J. A., Latusek, D., Six, F., vanZimmeren, E., Verhoest, K.
2025: 40-59
- **The sociology of trust** *RESEARCH AGENDA FOR TRUST*
Schilke, O., Reimann, M., Cook, K. S.
edited by Mayer, R. C., Mayer, B. M.

2024: 105-117

- **Exchange and the Creation of Trust and Solidarity across Cultures** *SOCIAL PSYCHOLOGY QUARTERLY*
Harkness, S. K., Cheshire, C., Cook, K. S., Stoica, C., State, B.
2022
- **Impression management attenuates the effect of ability on trust in economic exchange.** *Proceedings of the National Academy of Sciences of the United States of America*
Reimann, M., Huller, C., Schilke, O., Cook, K. S.
2022; 119 (30): e2118548119
- **SOCIAL TRUST** *ROUTLEDGE HANDBOOK OF PHILOSOPHY POLITICS AND ECONOMICS*
Cook, K. S., Reidhead, J.
edited by Melenovsky, C. M.
2022: 439-450
- **Trust in Social Relations** *ANNUAL REVIEW OF SOCIOLOGY, VOL 47, 2021*
Schilke, O., Reimann, M., Cook, K. S.
edited by Cook, K. S., Massey, D. S.
2021; 47: 239-259
- **An Interaction Ritual Theory of Social Resource Exchange: Evidence from a Silicon Valley Accelerator** *ADMINISTRATIVE SCIENCE QUARTERLY*
Krishnan, R., Cook, K. S., Kozhikode, R., Schilke, O.
2020
- **REPLY TO GOLDFARB ET AL.: On the heritability and socialization of trust and distrust** *PROCEEDINGS OF THE NATIONAL ACADEMY OF SCIENCES OF THE UNITED STATES OF AMERICA*
Reimann, M., Schilke, O., Estabrook, R., Cook, K. S.
2018; 115 (10): E2151–E2152
- **Long-term implications of autologous HCT for caregiver quality of life: how does the survivor's health matter?** *Supportive care in cancer : official journal of the Multinational Association of Supportive Care in Cancer*
Stepanikova, I. n., Powroznik, K. n., Cook, K. n., Tierney, D. K., Laport, G. n.
2018
- **SWIFT TRUST State-of-the-art and future research directions** *ROUTLEDGE COMPANION TO TRUST*
Blomqvist, K., Cook, K. S.
edited by Searle, R. H., Nienaber, A. M., Sitkin, S. B.
2018: 29–49
- **Long-term implications of cancer for work and financial wellbeing: Evidence from autologous hematopoietic cell transplantation (HCT) survivors** *MATURITAS*
Stepanikova, I., Powroznik, K., Cook, K. S., Tierney, D., Laport, G.
2017; 105: 119–25
- **Reputation offsets trust judgments based on social biases among Airbnb users.** *Proceedings of the National Academy of Sciences of the United States of America*
Abraham, B., Parigi, P., Gupta, A., Cook, K. S.
2017; 114 (37): 9848-9853
- **Trust is heritable, whereas distrust is not.** *Proceedings of the National Academy of Sciences of the United States of America*
Reimann, M., Schilke, O., Cook, K. S.
2017; 114 (27): 7007-7012
- **Online Field Experiments: Studying Social Interactions in Context** *SOCIAL PSYCHOLOGY QUARTERLY*
Parigi, P., Santana, J. J., Cook, K. S.
2017; 80 (1): 1-19
- **Reputation Effects in Social Networks Do Not Promote Cooperation: An Experimental Test of the Raub & Weesie Model** *PLOS ONE*
Corten, R., Rosenkranz, S., Buskens, V., Cook, K. S.

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- **Reply to Wu and Wilkes: Power, whether situational or durable, decreases both relational and generalized trust.** *Proceedings of the National Academy of Sciences of the United States of America*
Schilke, O., Reimann, M., Cook, K. S.
2016; 113 (11): E1418
- **Exploring long-term cancer survivors' experiences in the career and financial domains: Interviews with hematopoietic stem cell transplantation recipients** *JOURNAL OF PSYCHOSOCIAL ONCOLOGY*
Stepanikova, I., Powrozniak, K., Cook, K. S., Tierney, D. K., Laport, G. G.
2016; 34 (1-2): 2-27
- **Power decreases trust in social exchange** *PROCEEDINGS OF THE NATIONAL ACADEMY OF SCIENCES OF THE UNITED STATES OF AMERICA*
Schilke, O., Reimann, M., Cook, K. S.
2015; 112 (42): 12950-12955
- **Power decreases trust in social exchange.** *Proceedings of the National Academy of Sciences of the United States of America*
Schilke, O., Reimann, M., Cook, K. S.
2015; 112 (42): 12950-5
- **SOURCES OF ALLIANCE PARTNER TRUSTWORTHINESS: INTEGRATING CALCULATIVE AND RELATIONAL PERSPECTIVES** *STRATEGIC MANAGEMENT JOURNAL*
Schilke, O., Cook, K. S.
2015; 36 (2): 276-297
- **Obscuring Gender Bias with "Choice"** *SCIENCE*
Conner, A. L., Cook, K. S., Correll, S. J., Markus, H. R., Moss-Racusin, C. A., Muller, C. B., Raymond, J. L., Simard, C.
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- **The Effects of Local Economic Conditions on Confidence in Key Institutions and Interpersonal Trust after the Great Recession** *ANNALS OF THE AMERICAN ACADEMY OF POLITICAL AND SOCIAL SCIENCE*
Owens, L. A., Cook, K. S.
2013; 650 (1): 274-298
- **Effect of relationship experience on trust recovery following a breach** *PROCEEDINGS OF THE NATIONAL ACADEMY OF SCIENCES OF THE UNITED STATES OF AMERICA*
Schilke, O., Reimann, M., Cook, K. S.
2013; 110 (38): 15236-15241
- **A cross-level process theory of trust development in interorganizational relationships** *STRATEGIC ORGANIZATION*
Schilke, O., Cook, K. S.
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- **A community of strangers: the dis-embedding of social ties.** *PloS one*
Parigi, P., State, B., Dakhllallah, D., Corten, R., Cook, K.
2013; 8 (7)
- **A community of strangers: the dis-embedding of social ties.** *PloS one*
Parigi, P., State, B., Dakhllallah, D., Corten, R., Cook, K.
2013; 8 (7): e67388
- **Trust in Transitions** *KYKLOS*
Latusek, D., Cook, K. S.
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- **Modesty in self-presentation: A comparison between the USA and Japan** *ASIAN JOURNAL OF SOCIAL PSYCHOLOGY*
Yamagishi, T., Hashimoto, H., Cook, K. S., Kiyonari, T., Shinada, M., Mifune, N., Inukai, K., Takagishi, H., Horita, Y., Li, Y.
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- **Trust and Transitions in Modes of Exchange** *SOCIAL PSYCHOLOGY QUARTERLY*

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2010; 73 (2): 176-195
- **RATIONALITY AND EMOTIONS** *KOLNER ZEITSCHRIFT FUR SOZIOLOGIE UND SOZIALPSYCHOLOGIE*
Cook, K. S., Harkness, S. K.
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 - **A defense of deception on scientific grounds** *SOCIAL PSYCHOLOGY QUARTERLY*
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 - **Effects of poverty and lack of insurance on perceptions of racial and ethnic bias in health care** *HEALTH SERVICES RESEARCH*
Stepanikova, I., Cook, K. S.
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 - **Patients' race, ethnicity, language, and trust in a physician** *JOURNAL OF HEALTH AND SOCIAL BEHAVIOR*
Stepanikova, I., Mollborn, S., Cook, K. S., Thom, D. H., Kramer, R. M.
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 - **Does trust beget trustworthiness? Trust and trustworthiness in two games and two cultures: A research note** *SOCIAL PSYCHOLOGY QUARTERLY*
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 - **Delayed care and unmet needs among health care system users: When does fiduciary trust in a physician matter?** *HEALTH SERVICES RESEARCH*
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 - **Networks, norms, and trust: The social psychology of social capital 2004 Cooley Mead Award Address** *SOCIAL PSYCHOLOGY QUARTERLY*
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 - **Insurance policies and perceived quality of primary care among privately insured patients - Do features of managed care widen the racial, ethnic, and language-based gaps?** *MEDICAL CARE*
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 - **Experimental studies of cooperation, trust, and social exchange** *2nd Conference on Experimental Work Relating to the Study of Trust*
Cook, K. S., Cooper, R. M.
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 - **Managed care and the US health care system a social exchange perspective** *SOCIAL SCIENCE & MEDICINE*
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 - **Sociological miniaturism: Seeing the big through the small in social psychology** *ANNUAL REVIEW OF SOCIOLOGY*

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- **Charting futures for sociology: Structure and action advances - In the microfoundations of sociology: Recent developments and new challenges for social psychology** *CONTEMPORARY SOCIOLOGY-A JOURNAL OF REVIEWS*
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 - **Uncertainty, trust, and commitment formation in the United States and Japan** *AMERICAN JOURNAL OF SOCIOLOGY*
Yamagishi, T., Cook, K. S., Watabe, M.
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 - **Coercive power in social exchange. (Book Review)** *AMERICAN JOURNAL OF SOCIOLOGY*
Book Review Authored by: Cook, K. S.
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 - **Managed care and physician referral** *1996 Annual Meeting of the Pacific-Sociological-Association*
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 - **The promise of sociological social psychology - Reply** *SOCIAL PSYCHOLOGY QUARTERLY*
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 - **STATUS-INCONSISTENCY AND GENDER - COMBINING REVISITED** *SMALL GROUP RESEARCH*
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 - **THE CRITICAL MASS IN COLLECTIVE ACTION - A MICRO-SOCIAL THEORY - MARWELL, G, OLIVER, P (Book Review)** *SOCIAL PSYCHOLOGY QUARTERLY*
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 - **GENERALIZED EXCHANGE AND SOCIAL DILEMMAS** *SOCIAL PSYCHOLOGY QUARTERLY*
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 - **POWER AND EQUITY - WHAT COUNTS IN ATTRIBUTIONS FOR EXCHANGE OUTCOMES** *SOCIAL PSYCHOLOGY QUARTERLY*
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- **THE POWER OF SOCIOLOGICAL IDEAS** *SOCIOLOGICAL PERSPECTIVES*
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- **PEER GROUP INFLUENCE** *SUNBELT 9TH SOCIAL NETWORK CONF*
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- **DISTRIBUTIVE JUSTICE - A SOCIAL-PSYCHOLOGICAL PERSPECTIVE - DEUTSCH,M (Book Review)** *ADMINISTRATIVE SCIENCE QUARTERLY*
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- **COMING TO MY SENSES - THE AUTOBIOGRAPHY OF A SOCIOLOGIST - HOMANS,GC (Book Review)** *AMERICAN JOURNAL OF SOCIOLOGY*
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- **HOSPITAL RATE REVIEW - A THEORY AND AN EMPIRICAL REVIEW** *JOURNAL OF HEALTH ECONOMICS*
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- **A THEORY OF ORGANIZATIONAL RESPONSE TO REGULATION - THE CASE OF HOSPITALS** *ACADEMY OF MANAGEMENT REVIEW*
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- **THE CHALLENGE OF THE RESOURCE EXCHANGE NETWORK - SARASON,SB, LORENTZ,E (Book Review)** *CONTEMPORARY SOCIOLOGY-A JOURNAL OF REVIEWS*
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- **POWER, EQUITY AND COMMITMENT IN EXCHANGE NETWORKS** *AMERICAN SOCIOLOGICAL REVIEW*
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- **STATUS CHARACTERISTICS, REWARD ALLOCATION, AND EQUITY** *SOCIOMETRY*
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- **EXPECTATIONS, EVALUATIONS AND EQUITY** *AMERICAN SOCIOLOGICAL REVIEW*
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