

# Stanford

---



## Karen Cook

Ray Lyman Wilbur Professor, Emerita

Sociology

 Curriculum Vitae available Online

 Resume available Online

---

### Bio

#### ACADEMIC APPOINTMENTS

- Emeritus Faculty, Acad Council, Sociology
- Member, Maternal & Child Health Research Institute (MCHRI)
- Member, Stanford Cancer Institute

---

### Research & Scholarship

#### CLINICAL TRIALS

- Social Adaptation in Long Term Survivors of Blood and Marrow Transplantation, Not Recruiting

---

### Teaching

#### COURSES

2022-23

- Junior Seminar: Preparation for Research: SOC 202 (Win)

#### STANFORD ADVISEES

Doctoral Dissertation Reader (AC)

Emma Casey

---

### Publications

#### PUBLICATIONS

- **A call for transdisciplinary trust research in the artificial intelligence era** *HUMANITIES & SOCIAL SCIENCES COMMUNICATIONS*  
Krueger, F., Riedl, R., Bartz, J. A., Cook, K. S., Gefen, D., Hancock, P. A., Jarvenpaa, S. L., Krabbendam, L., Lee, M. R., Mayer, R. C., Mislin, A., Mueller-Putz, G. R., Simpson, et al  
2025; 12 (1)
- **Trust and distrust in institutions** *HANDBOOK ON TRUST IN PUBLIC GOVERNANCE*  
Latusek, D., Cook, K. S.  
edited by Hamm, J. A., Latusek, D., Six, F., vanZimmeren, E., Verhoest, K.  
2025: 40-59
- **The sociology of trust** *RESEARCH AGENDA FOR TRUST*  
Schilke, O., Reimann, M., Cook, K. S.  
edited by Mayer, R. C., Mayer, B. M.

---

2024: 105-117

- **Exchange and the Creation of Trust and Solidarity across Cultures** *SOCIAL PSYCHOLOGY QUARTERLY*  
Harkness, S. K., Cheshire, C., Cook, K. S., Stoica, C., State, B.  
2022
- **Impression management attenuates the effect of ability on trust in economic exchange.** *Proceedings of the National Academy of Sciences of the United States of America*  
Reimann, M., Huller, C., Schilke, O., Cook, K. S.  
2022; 119 (30): e2118548119
- **SOCIAL TRUST** *ROUTLEDGE HANDBOOK OF PHILOSOPHY POLITICS AND ECONOMICS*  
Cook, K. S., Reidhead, J.  
edited by Melenovsky, C. M.  
2022: 439-450
- **Trust in Social Relations** *ANNUAL REVIEW OF SOCIOLOGY, VOL 47, 2021*  
Schilke, O., Reimann, M., Cook, K. S.  
edited by Cook, K. S., Massey, D. S.  
2021; 47: 239-259
- **An Interaction Ritual Theory of Social Resource Exchange: Evidence from a Silicon Valley Accelerator** *ADMINISTRATIVE SCIENCE QUARTERLY*  
Krishnan, R., Cook, K. S., Kozhikode, R., Schilke, O.  
2020
- **REPLY TO GOLDFARB ET AL.: On the heritability and socialization of trust and distrust** *PROCEEDINGS OF THE NATIONAL ACADEMY OF SCIENCES OF THE UNITED STATES OF AMERICA*  
Reimann, M., Schilke, O., Estabrook, R., Cook, K. S.  
2018; 115 (10): E2151–E2152
- **Long-term implications of autologous HCT for caregiver quality of life: how does the survivor's health matter?** *Supportive care in cancer : official journal of the Multinational Association of Supportive Care in Cancer*  
Stepanikova, I. n., Powroznik, K. n., Cook, K. n., Tierney, D. K., Laport, G. n.  
2018
- **SWIFT TRUST State-of-the-art and future research directions** *ROUTLEDGE COMPANION TO TRUST*  
Blomqvist, K., Cook, K. S.  
edited by Searle, R. H., Nienaber, A. M., Sitkin, S. B.  
2018: 29–49
- **Long-term implications of cancer for work and financial wellbeing: Evidence from autologous hematopoietic cell transplantation (HCT) survivors** *MATURITAS*  
Stepanikova, I., Powroznik, K., Cook, K. S., Tierney, D., Laport, G.  
2017; 105: 119–25
- **Reputation offsets trust judgments based on social biases among Airbnb users.** *Proceedings of the National Academy of Sciences of the United States of America*  
Abraham, B., Parigi, P., Gupta, A., Cook, K. S.  
2017; 114 (37): 9848-9853
- **Trust is heritable, whereas distrust is not.** *Proceedings of the National Academy of Sciences of the United States of America*  
Reimann, M., Schilke, O., Cook, K. S.  
2017; 114 (27): 7007-7012
- **Online Field Experiments: Studying Social Interactions in Context** *SOCIAL PSYCHOLOGY QUARTERLY*  
Parigi, P., Santana, J. J., Cook, K. S.  
2017; 80 (1): 1-19
- **Reputation Effects in Social Networks Do Not Promote Cooperation: An Experimental Test of the Raub & Weesie Model** *PLOS ONE*  
Corten, R., Rosenkranz, S., Buskens, V., Cook, K. S.

2016; 11 (7)

- **Reply to Wu and Wilkes: Power, whether situational or durable, decreases both relational and generalized trust.** *Proceedings of the National Academy of Sciences of the United States of America*  
Schilke, O., Reimann, M., Cook, K. S.  
2016; 113 (11): E1418
- **Exploring long-term cancer survivors' experiences in the career and financial domains: Interviews with hematopoietic stem cell transplantation recipients** *JOURNAL OF PSYCHOSOCIAL ONCOLOGY*  
Stepanikova, I., Powroznic, K., Cook, K. S., Tierney, D. K., Laport, G. G.  
2016; 34 (1-2): 2-27
- **Power decreases trust in social exchange** *PROCEEDINGS OF THE NATIONAL ACADEMY OF SCIENCES OF THE UNITED STATES OF AMERICA*  
Schilke, O., Reimann, M., Cook, K. S.  
2015; 112 (42): 12950-12955
- **Power decreases trust in social exchange.** *Proceedings of the National Academy of Sciences of the United States of America*  
Schilke, O., Reimann, M., Cook, K. S.  
2015; 112 (42): 12950-5
- **SOURCES OF ALLIANCE PARTNER TRUSTWORTHINESS: INTEGRATING CALCULATIVE AND RELATIONAL PERSPECTIVES** *STRATEGIC MANAGEMENT JOURNAL*  
Schilke, O., Cook, K. S.  
2015; 36 (2): 276-297
- **Obscuring Gender Bias with "Choice"** *SCIENCE*  
Conner, A. L., Cook, K. S., Correll, S. J., Markus, H. R., Moss-Racusin, C. A., Muller, C. B., Raymond, J. L., Simard, C.  
2014; 343 (6176): 1200-1200
- **The Effects of Local Economic Conditions on Confidence in Key Institutions and Interpersonal Trust after the Great Recession** *ANNALS OF THE AMERICAN ACADEMY OF POLITICAL AND SOCIAL SCIENCE*  
Owens, L. A., Cook, K. S.  
2013; 650 (1): 274-298
- **Effect of relationship experience on trust recovery following a breach** *PROCEEDINGS OF THE NATIONAL ACADEMY OF SCIENCES OF THE UNITED STATES OF AMERICA*  
Schilke, O., Reimann, M., Cook, K. S.  
2013; 110 (38): 15236-15241
- **A cross-level process theory of trust development in interorganizational relationships** *STRATEGIC ORGANIZATION*  
Schilke, O., Cook, K. S.  
2013; 11 (3): 281-303
- **A community of strangers: the dis-embedding of social ties.** *PloS one*  
Parigi, P., State, B., Dakhllallah, D., Corten, R., Cook, K.  
2013; 8 (7)
- **A community of strangers: the dis-embedding of social ties.** *PloS one*  
Parigi, P., State, B., Dakhllallah, D., Corten, R., Cook, K.  
2013; 8 (7): e67388
- **Trust in Transitions** *KYKLOS*  
Latusek, D., Cook, K. S.  
2012; 65 (4): 512-525
- **Modesty in self-presentation: A comparison between the USA and Japan** *ASIAN JOURNAL OF SOCIAL PSYCHOLOGY*  
Yamagishi, T., Hashimoto, H., Cook, K. S., Kiyonari, T., Shinada, M., Mifune, N., Inukai, K., Takagishi, H., Horita, Y., Li, Y.  
2012; 15 (1): 60-68
- **Trust and Transitions in Modes of Exchange** *SOCIAL PSYCHOLOGY QUARTERLY*

- 
- Cheshire, C., Gerbasi, A., Cook, K. S.  
2010; 73 (2): 176-195
- **RATIONALITY AND EMOTIONS** *KOLNER ZEITSCHRIFT FUR SOZIOLOGIE UND SOZIALPSYCHOLOGIE*  
Cook, K. S., Harkness, S. K.  
2010: 154-?
  - **COGNITION, EMOTION, RATIONALITY AND SOCIOLOGY** *KOLNER ZEITSCHRIFT FUR SOZIOLOGIE UND SOZIALPSYCHOLOGIE*  
Cook, K. S., Harkness, S. K.  
2010: 178-?
  - **The private rejection of unfair offers and emotional commitment** *PROCEEDINGS OF THE NATIONAL ACADEMY OF SCIENCES OF THE UNITED STATES OF AMERICA*  
Yamagishi, T., Horita, Y., Takagishi, H., Shinada, M., Tanida, S., Cook, K. S.  
2009; 106 (28): 11520-11523
  - **A defense of deception on scientific grounds** *SOCIAL PSYCHOLOGY QUARTERLY*  
Cook, K. S., Yamagishi, T.  
2008; 71 (3): 215-221
  - **Effects of poverty and lack of insurance on perceptions of racial and ethnic bias in health care** *HEALTH SERVICES RESEARCH*  
Stepanikova, I., Cook, K. S.  
2008; 43 (3): 915-930
  - **Patients' race, ethnicity, language, and trust in a physician** *JOURNAL OF HEALTH AND SOCIAL BEHAVIOR*  
Stepanikova, I., Mollborn, S., Cook, K. S., Thom, D. H., Kramer, R. M.  
2006; 47 (4): 390-405
  - **Does trust beget trustworthiness? Trust and trustworthiness in two games and two cultures: A research note** *SOCIAL PSYCHOLOGY QUARTERLY*  
Kiyonari, T., Yamagishi, T., Cook, K. S., Cheshire, C.  
2006; 69 (3): 270-283
  - **Delayed care and unmet needs among health care system users: When does fiduciary trust in a physician matter?** *HEALTH SERVICES RESEARCH*  
Mollborn, S., Stepanikova, I., Cook, K. S.  
2005; 40 (6): 1898-1917
  - **Trust building via risk taking: A cross-societal experiment** *SOCIAL PSYCHOLOGY QUARTERLY*  
Cook, K. S., Yamagishi, T., Cheshire, C., Cooper, R., Matsuda, M., Mashima, R.  
2005; 68 (2): 121-142
  - **Networks, norms, and trust: The social psychology of social capital 2004 Cooley Mead Award Address** *SOCIAL PSYCHOLOGY QUARTERLY*  
Cook, K. S.  
2005; 68 (1): 4-14
  - **Insurance policies and perceived quality of primary care among privately insured patients - Do features of managed care widen the racial, ethnic, and language-based gaps?** *MEDICAL CARE*  
Stepanikova, I., Cook, K. S.  
2004; 42 (10): 966-974
  - **Experimental studies of cooperation, trust, and social exchange** *2nd Conference on Experimental Work Relating to the Study of Trust*  
Cook, K. S., Cooper, R. M.  
RUSSELL SAGE FOUNDATION.2003: 209-244
  - **Managed care and the US health care system a social exchange perspective** *SOCIAL SCIENCE & MEDICINE*  
Grembowski, D. E., Cook, K. S., Patrick, D. L., Roussel, A. E.  
2002; 54 (8): 1167-1180
  - **Sociological miniaturism: Seeing the big through the small in social psychology** *ANNUAL REVIEW OF SOCIOLOGY*

- 
- Stolte, J. F., Fine, G. A., Cook, K. S.  
2001; 27: 387-413
- **Charting futures for sociology: Structure and action advances - In the microfoundations of sociology: Recent developments and new challenges for social psychology** *CONTEMPORARY SOCIOLOGY-A JOURNAL OF REVIEWS*  
Cook, K. S.  
2000; 29 (5): 685-692
  - **Uncertainty, trust, and commitment formation in the United States and Japan** *AMERICAN JOURNAL OF SOCIOLOGY*  
Yamagishi, T., Cook, K. S., Watabe, M.  
1998; 104 (1): 165-194
  - **Coercive power in social exchange. (Book Review)** *AMERICAN JOURNAL OF SOCIOLOGY*  
Book Review Authored by: Cook, K. S.  
1998; 103 (6): 1764-1765
  - **Managed care and physician referral** *1996 Annual Meeting of the Pacific-Sociological-Association*  
Grembowski, D. E., Cook, K., Patrick, D. L., Roussel, A. E.  
SAGE PUBLICATIONS INC.1998: 3-31
  - **Social justice and political change: Public opinion in capitalist and post-communist states - Kluegel, JR, Mason, DS, Wegener, B (Book Review)** *CONTEMPORARY SOCIOLOGY-A JOURNAL OF REVIEWS*  
Book Review Authored by: Cook, K. S.  
1997; 26 (4): 474-476
  - **The promise of sociological social psychology - Reply** *SOCIAL PSYCHOLOGY QUARTERLY*  
House, J. S., FINE, G. A., Cook, K. S.  
1995; 58 (4): 336-338
  - **STATUS-INCONSISTENCY AND GENDER - COMBINING REVISITED** *SMALL GROUP RESEARCH*  
Schneider, J., Cook, K.  
1995; 26 (3): 372-399
  - **THE CRITICAL MASS IN COLLECTIVE ACTION - A MICRO-SOCIAL THEORY - MARWELL, G, OLIVER, P (Book Review)** *SOCIAL PSYCHOLOGY QUARTERLY*  
Book Review Authored by: Cook, K. S., Karp, D.  
1994; 57 (4): 360-367
  - **GENERALIZED EXCHANGE AND SOCIAL DILEMMAS** *SOCIAL PSYCHOLOGY QUARTERLY*  
Yamagishi, T., Cook, K. S.  
1993; 56 (4): 235-248
  - **POWER AND EQUITY - WHAT COUNTS IN ATTRIBUTIONS FOR EXCHANGE OUTCOMES** *SOCIAL PSYCHOLOGY QUARTERLY*  
Hegtvedt, K. A., Thompson, E. A., Cook, K. S.  
1993; 56 (2): 100-119
  - **POWER IN EXCHANGE NETWORKS - A POWER-DEPENDENCE FORMULATION** *SOCIAL NETWORKS*  
Cook, K. S., Yamagishi, T.  
1992; 14 (3-4): 245-265
  - **PROCESS AND OUTCOME - PERSPECTIVES ON THE DISTRIBUTION OF REWARDS IN ORGANIZATIONS** *ADMINISTRATIVE SCIENCE QUARTERLY*  
Baron, J. N., Cook, K. S.  
1992; 37 (2): 191-197
  - **RECENT THEORETICAL ADVANCES IN SOCIAL-PSYCHOLOGY - PROGRESS AND PROMISES** *SOCIAL PSYCHOLOGY QUARTERLY*  
Cook, K. S., Howard, J. A.  
1992; 55 (2): 87-93
  - **2 APPROACHES TO SOCIAL-STRUCTURE - EXCHANGE THEORY AND NETWORK ANALYSIS** *ANNUAL REVIEW OF SOCIOLOGY*  
Cook, K. S., Whitmeyer, J. M.

1992; 18: 109-127

- **THE POWER OF SOCIOLOGICAL IDEAS** *SOCIOLOGICAL PERSPECTIVES*  
Cook, K. S.  
1991; 34 (2): 115-126
- **PEER GROUP INFLUENCE** *SUNBELT 9TH SOCIAL NETWORK CONF*  
FRIEDKIN, N. E., Cook, K. S.  
SAGE SCIENCE PRESS.1990: 122-43
- **POWER RELATIONS IN EXCHANGE NETWORKS - A COMMENT ON NETWORK EXCHANGE THEORY - COMMENT** *AMERICAN SOCIOLOGICAL REVIEW*  
Yamagishi, T., Cook, K. S.  
1990; 55 (2): 297-300
- **NETWORK CONNECTIONS AND THE DISTRIBUTION OF POWER IN EXCHANGE NETWORKS** *AMERICAN JOURNAL OF SOCIOLOGY*  
Yamagishi, T., Gillmore, M. R., Cook, K. S.  
1988; 93 (4): 833-851
- **DISTRIBUTIVE JUSTICE - A SOCIAL-PSYCHOLOGICAL PERSPECTIVE - DEUTSCH,M (Book Review)** *ADMINISTRATIVE SCIENCE QUARTERLY*  
Book Review Authored by: Cook, K. S.  
1986; 31 (4): 677-679
- **COMING TO MY SENSES - THE AUTOBIOGRAPHY OF A SOCIOLOGIST - HOMANS,GC (Book Review)** *AMERICAN JOURNAL OF SOCIOLOGY*  
Book Review Authored by: Cook, K. S.  
1986; 92 (2): 460-462
- **POINT AND LINE VULNERABILITY AS BASES FOR PREDICTING THE DISTRIBUTION OF POWER IN EXCHANGE NETWORKS - REPLY TO WILLER** *AMERICAN JOURNAL OF SOCIOLOGY*  
Cook, K. S., Gillmore, M. R., Yamagishi, T.  
1986; 92 (2): 445-448
- **A THEORY OF ORGANIZATIONAL RESPONSE TO HOSPITAL REGULATION - A REPLY** *ACADEMY OF MANAGEMENT REVIEW*  
Cook, K. S., Shortell, S. M., Conrad, D. A., Morrisey, M. A.  
1985; 10 (2): 337-343
- **BASIC GROUP PROCESSES - PAULUS,PB (Book Review)** *CONTEMPORARY SOCIOLOGY-A JOURNAL OF REVIEWS*  
Book Review Authored by: Cook, K. S.  
1985; 14 (2): 258-259
- **HOSPITAL RATE REVIEW - A THEORY AND AN EMPIRICAL REVIEW** *JOURNAL OF HEALTH ECONOMICS*  
Morrisey, M. A., Conrad, D. A., Shortell, S. M., Cook, K. S.  
1984; 3 (1): 25-47
- **VALID PREDICTIONS FROM INVALID COMPARISONS - RESPONSE** *SOCIAL FORCES*  
Emerson, R. M., Cook, K. S., Gillmore, M. R., Yamagishi, T.  
1983; 61 (4): 1232-1247
- **A THEORY OF ORGANIZATIONAL RESPONSE TO REGULATION - THE CASE OF HOSPITALS** *ACADEMY OF MANAGEMENT REVIEW*  
Cook, K., Shortell, S. M., Conrad, D. A., Morrisey, M. A.  
1983; 8 (2): 193-205
- **THE DISTRIBUTION OF POWER IN EXCHANGE NETWORKS - THEORY AND EXPERIMENTAL RESULTS** *AMERICAN JOURNAL OF SOCIOLOGY*  
Cook, K. S., Emerson, R. M., Gillmore, M. R., Yamagishi, T.  
1983; 89 (2): 275-305
- **DISTRIBUTIVE JUSTICE, EQUITY, AND EQUALITY** *ANNUAL REVIEW OF SOCIOLOGY*  
Cook, K. S., Hegtvedt, K. A.

---

1983; 9: 217-241

- **SOCIAL-EXCHANGE IN DEVELOPING RELATIONSHIPS - BURGESS,RL, HUSTON,TL (Book Review)** *AMERICAN JOURNAL OF SOCIOLOGY*  
Book Review Authored by: Cook, K. S.  
1982; 87 (6): 1448-1450
- **DOES MICROECONOMIC THEORY NEED A DEFENSE - A REPLY** *AMERICAN SOCIOLOGICAL REVIEW*  
Cook, K. S., Gillmore, M. R., Yamagishi, T.  
1980; 45 (2): 351-353
- **THE CHALLENGE OF THE RESOURCE EXCHANGE NETWORK - SARASON,SB, LORENTZ,E (Book Review)** *CONTEMPORARY SOCIOLOGY-A JOURNAL OF REVIEWS*  
Book Review Authored by: Cook, K. S.  
1980; 9 (6): 842-843
- **PERSPECTIVES ON SOCIAL-PSYCHOLOGY - HENDRICK,C (Book Review)** *CONTEMPORARY SOCIOLOGY-A JOURNAL OF REVIEWS*  
Book Review Authored by: Cook, K. S.  
1979; 8 (3): 467-468
- **POWER, EQUITY AND COMMITMENT IN EXCHANGE NETWORKS** *AMERICAN SOCIOLOGICAL REVIEW*  
Cook, K. S., Emerson, R. M.  
1978; 43 (5): 721-739
- **STATUS CHARACTERISTICS, REWARD ALLOCATION, AND EQUITY** *SOCIOMETRY*  
PARCEL, T. L., Cook, K. S.  
1977; 40 (4): 311-324
- **EXCHANGE AND POWER IN NETWORKS OF INTERORGANIZATIONAL RELATIONS** *SOCIOLOGICAL QUARTERLY*  
Cook, K. S.  
1977; 18 (1): 62-82
- **EQUITY THEORY - DIRECTIONS FOR FUTURE RESEARCH** *SOCIOLOGICAL INQUIRY*  
Cook, K. S., PARCEL, T. L.  
1977; 47 (2): 75-88
- **INTEGRATING ORGANIZATION - SOCIAL PSYCHOLOGICAL ANALYSIS - FROMKIN,HL AND SHERWOOD,JJ (Book Review)** *SOCIAL FORCES*  
Book Review Authored by: Cook, K. S.  
1976; 54 (4): 964-965
- **EXPECTATIONS, EVALUATIONS AND EQUITY** *AMERICAN SOCIOLOGICAL REVIEW*  
Cook, K. S.  
1975; 40 (3): 372-388
- **STATUS PASSAGE - FORMAL THEORY - GLASER,B AND STRAUSS,A (Book Review)** *SOCIAL FORCES*  
Book Review Authored by: Cook, K. S.  
1974; 53 (2): 354-355