Stanford



Liran Einav

Charles R. Schwab Professor of Economics and Senior Fellow at the Stanford Institute for Economic Policy Research

Bio

BIO

https://leinav.people.stanford.edu/bio

ACADEMIC APPOINTMENTS

- Professor, Economics
- Senior Fellow, Stanford Institute for Economic Policy Research (SIEPR)

ADMINISTRATIVE APPOINTMENTS

- Charles R. Schwab Professor of Economics, Stanford University, (2023- present)
- Professor, Department of Economics, Stanford University, (2012-2023)
- Associate Professor, Department of Economics, Stanford University, (2007-2012)
- Assistant Professor, Department of Economics, Stanford University, (2002-2007)
- PER Visitor, Columbia University, (2011-2011)
- Ben Porath Visiting Professor, Hebrew University of Jerusalem, (2011-2011)
- Distinguished Visitor, Boston University, (2011-2011)
- Visiting Scholar, Federal Reserve Bank of Minneapolis, (2006-2006)
- Visiting Fellow, Center of Studies in Industrial Organization, Northwestern University, (2006-2006)
- Teaching Fellow, Department of Economics, Harvard University, (1998-2002)
- Research Assistant for Zvi Griliches, Harvard University, (1998-1999)
- Research Assistant for Ariel Pakes, Harvard University, (1999-2000)
- Teaching Assistant, School of Economics and Dept. of Computer Science, Tel-Aviv University, (1995-1997)
- Research Assistant, Tel-Aviv University, for Manuel Trajtenberg, (1995-1997)
- Fellow, Econometric Society, (2012-2012)
- Fellow, Center for Advanced Study in the Behavioral Sciences, (2009-2010)
- National Fellow, Hoover Institution, (2005-2006)
- Graduate Society Fellowship, Harvard University, (1999-1999)
- Faculty Research Fellow, National Bureau of Economic Research, (2005-2008)
- Senior Fellow, Stanford Institute for Economic Policy Research, (2011- present)

HONORS AND AWARDS

- Excellence in Refereeing Award, American Economic Review (2010)
- Excellence in Refereeing Award, American Economic Review (2011)
- Excellence in Refereeing Award, American Economic Review (2012)
- Excellence in Refereeing Award, American Economic Review (2013)
- Excellence in Refereeing Award, Quarterly Journal of Economics (2011)
- Guggenhime Faculty Scholar, Stanford University (2007-2010)
- Rector's List, Tel Aviv University (1995)
- Dean's List, Tel Aviv University (1994)
- Dean's List, Tel Aviv University (1995)
- Dean's List, Tel Aviv University (1996)
- University-wide, Program for Excellency scholarship, Tel Aviv University (1994-1997)
- Jump Start Honors Program, Department of Economics, Tel Aviv University (1995)
- Best Economic Inquiry Article of 2010, Best Economic Inquiry Article (2010)
- Emerald Management Reviews Citation of Excellence, Emerald Management Reviews (2007)

BOARDS, ADVISORY COMMITTEES, PROFESSIONAL ORGANIZATIONS

- Co-organizer, NBER Insurance working group, National Bureau of Economic Research (2012 - present)
- Research Associate, National Bureau of Economic Research (2008 - present)
- Co-Editor, Econometrica (2013 - present)
- Co-Editor, American Economic Journals: Applied Economics (2010 - 2013)
- Associate Editor, American Economic Journals: Microeconomics (2007 - present)
- Associate Editor, Rand Journal of Economics (2007 - present)
- Associate Editor, Quantitative Economics (2009 - present)
- Referee, American Economic Review
- Referee, Berkeley Electronic Press
- Referee, Econometrica
- Referee, Economic Inquiry
- Referee, Economic Journal
- Referee, Economic Quarterly (in Hebrew)
- Referee, Economica
- Referee, Economics Letters
- Referee, European Economic Review
- Referee, International Economic Review
- Referee, Israeli Science Foundation
- Referee, International Journal of Industrial Organization
- Referee, Jotirnal of Business and Economic Statistics
- Referee, Journal of Cultural Economics
- Referee, Journal of Economics and Management Strategy

- Referee, Journal of European Economic Association
- Referee, Journal of Health Economics
- Referee, Journal of Industrial Economics
- Referee, Journal of Law and Economics
- Referee, Journal of Law Economics and Organizations
- Refereee, Journal of Marketing Research
- Referee, Journal of Political Economy
- Referee, Journal of Public Economics
- Referee, Management and Decision Economics
- Referee, Marketing Science
- Referee, National Science Foundation
- Referee, Quantitative Economics
- Referee, Quarterly Journal of Economics
- Referee, Rand Journal of Economics
- Referee, Review of Economic Studies
- Referee, Review of Economics and Statistics
- Referee, Review of Industrial Organization
- Referee, Sloan Foundation
- Referee, Theoretical Economics
- Referee, U.S.-Israel Binational Science Foundation
- Scientific Committee, European Association for Research in Industrial Economics (2012 - 2013)
- Program Committee, World Congress of the Econometric Society (2010 - 2010)
- Program Committee, Econometric Society Winter Meeting (2010 - 2010)
- Co-Organizer, Stanford Institute for Theoretical Economics, "Credit and Insurance Markets" (2008 - 2008)
- Program Committee, Society of Economic Dynamics Annual Meeting (2006 - 2007)
- Co-Organizer, NBER Industrial Organization Winter Meeting (2006 - 2006)
- Member, American Economic Association
- Member, Econometric Society
- Teaching matrix coordinator, Stanford University (2012 - present)
- Department vice chair, Stanford University (2011 - 2012)
- Chair of graduate admissions, Stanford University (2009 - 2009)
- Member, Graduate policy committee, Stanford University (2008 - 2008)
- Member, Transfer credit policy, Stanford University (2006 - 2007)

PROFESSIONAL EDUCATION

- B.A., Tel Aviv University, Israel , Computer Science and Economics (1997)
- M.A., Harvard University , Economics (2000)
- Ph.D., Harvard University , Economics (2002)

LINKS

- Einav Website: https://people.stanford.edu/leinav/

Teaching

COURSES

2026-27

- Industrial Organization: MGTECON 630 (Aut)
- Industrial Organization 1: ECON 257 (Aut)
- Industrial Organization III: ECON 260 (Spr)
- Industrial Organization Seminar: ECON 355 (Aut, Win, Spr)

2025-26

- Industrial Organization III: ECON 260 (Spr)
- Industrial Organization Seminar: ECON 355 (Aut, Win, Spr)

2024-25

- Industrial Organization III: ECON 260 (Spr)
- Industrial Organization Seminar: ECON 355 (Aut, Win, Spr)

2023-24

- Industrial Organization III: ECON 260 (Spr)
- Industrial Organization Seminar: ECON 355 (Aut, Win, Spr)

STANFORD ADVISEES

Doctoral Dissertation Reader (AC)

Gideon Moore

Postdoctoral Faculty Sponsor

Rebekah Dix

Doctoral Dissertation Advisor (AC)

Samira Gholami, Julia Park, Nicholas Scott-Hearn, Tess Snyder, Santiago Varela Seoane

Doctoral Dissertation Co-Advisor (AC)

Silvia Pedersoli, Kate Reinmuth, Ni Yan

Publications

PUBLICATIONS

- **Clinician behavior when skin tone affects test results.** *Proceedings of the National Academy of Sciences of the United States of America*
  Alsan, M., Einav, L., Finkelstein, A., Zhang, J.
  2026; 123 (19): e2530585123
- **On the optimality of deferred public annuities** *JOURNAL OF PUBLIC ECONOMICS*
  Einav, L., Finkelstein, A.
  2026; 256
- **Producing Health: Measuring Value Added of Nursing Homes** *ECONOMETRICA*
  Einav, L., Finkelstein, A., Mahoney, N.

2025; 93 (4): 1225-1264

- **PRODUCING HEALTH: MEASURING VALUE ADDED OF NURSING HOMES.** *Econometrica : journal of the Econometric Society*
  Einav, L., Finkelstein, A., Mahoney, N.
  2025; 93 (4): 1225-1264
- **Selling SubscriptionsIndian Rupee** *AMERICAN ECONOMIC REVIEW*
  Einav, L., Klopack, B., Mahoney, N.
  2025; 115 (5): 1650-1671
- **Targeting Precision Medicine: Evidence from Prenatal Screening** *JOURNAL OF POLITICAL ECONOMY*
  Conner, P., Einav, L., Finkelstein, A., Persson, P.
  2025
- **A Blueprint for U.S. Health Insurance Reform.** *Annals of internal medicine*
  Einav, L., Finkelstein, A.
  2024
- **A blueprint for US health insurance policy Response** *JOURNAL OF POLICY ANALYSIS AND MANAGEMENT*
  Einav, L., Finkelstein, A.
  2024
- **A blueprint for US health insurance policy** *JOURNAL OF POLICY ANALYSIS AND MANAGEMENT*
  Einav, L., Finkelstein, A.
  2024
- **Long-Term Care Hospitals: A Case Study in Waste** *REVIEW OF ECONOMICS AND STATISTICS*
  Einav, L., Finkelstein, A., Mahoney, N.
  2023; 105 (4): 745-765
- **Adoption and utilization of device-assisted telemedicine.** *Journal of health economics*
  Zeltzer, D., Einav, L., Rashba, J., Waisman, Y., Haimi, M., Balicer, R. D.
  2023; 90: 102780
- **The Impact of Increased Access to Telemedicine** *JOURNAL OF THE EUROPEAN ECONOMIC ASSOCIATION*
  Zeltzer, D., Einav, L., Rashba, J., Balicer, R. D.
  2023
- **Why Is End-of-Life Spending So High? Evidence from Cancer Patients** *REVIEW OF ECONOMICS AND STATISTICS*
  Zeltzer, D., Einav, L., Finkelstein, A., Shir, T., Stemmer, S. M., Balicer, R. D.
  2023; 105 (3): 511-527
- **The risk of losing health insurance in the United States is large, and remained so after the Affordable Care Act.** *Proceedings of the National Academy of Sciences of the United States of America*
  Einav, L., Finkelstein, A.
  2023; 120 (18): e2222100120
- **Empirical analyses of selection and welfare in insurance markets: a self-indulgent survey** *GENEVA RISK AND INSURANCE REVIEW*
  Einav, L., Finkelstein, A.
  2023
- **Assessing the Gains from E-Commercet** *AMERICAN ECONOMIC JOURNAL-MACROECONOMICS*
  Dolfen, P., Einav, L., Klenow, P. J., Klopack, B., Levin, J. D., Levin, L., Best, W.
  2023; 15 (1): 342-370
- **Financial Incentives to Facilities and Clinicians Treating Patients With End-stage Kidney Disease and Use of Home Dialysis: A Randomized Clinical Trial.** *JAMA health forum*
  Ji, Y., Einav, L., Mahoney, N., Finkelstein, A.
  2022; 3 (10): e223503
- **VOLUNTARY REGULATION: EVIDENCE FROM MEDICARE PAYMENT REFORM** *QUARTERLY JOURNAL OF ECONOMICS*

Einav, L., Finkelstein, A., Ji, Y., Mahoney, N.
2022; 137 (1): 565-618

- **VOLUNTARY REGULATION: EVIDENCE FROM MEDICARE PAYMENT REFORM.** *The quarterly journal of economics*
  Einav, L., Finkelstein, A., Ji, Y., Mahoney, N.
  2022; 137 (1): 565-618
- **Consolidation of primary care physicians and its impact on healthcare utilization.** *Health economics*
  Zhang, J., Chen, Y., Einav, L., Levin, J., Bhattacharya, J.
  2021
- **Can Health Insurance Competition Work? Evidence from Medicare Advantage** *JOURNAL OF POLITICAL ECONOMY*
  Curto, V., Einav, L., Levin, J., Bhattacharya, J.
  2021
- **Supply-side variation in the use of emergency departments.** *Journal of health economics*
  Zeltzer, D. n., Einav, L. n., Chasid, A. n., Balicer, R. D.
  2021; 78: 102453
- **Screening and Selection: The Case of Mammograms** *AMERICAN ECONOMIC REVIEW*
  Einav, L., Finkelstein, A., Oostrom, T., Ostriker, A., Williams, H.
  2020; 110 (12): 3836–70
- **Screening and Selection: The Case of Mammograms.** *The American economic review*
  Einav, L., Finkelstein, A., Oostrom, T., Ostriker, A., Williams, H.
  2020; 110 (12): 3836-3870
- **Randomized trial shows healthcare payment reform has equal-sized spillover effects on patients not targeted by reform.** *Proceedings of the National Academy of Sciences of the United States of America*
  Einav, L. n., Finkelstein, A. n., Ji, Y. n., Mahoney, N. n.
  2020
- **Can targeting high-risk patients reduce readmission rates? Evidence from Israel** *JOURNAL OF APPLIED ECONOMICS*
  Shadmi, E., Zeltzer, D., Shir, T., Flaks-Manov, N., Einav, L., Balicer, R. D.
  2020; 23 (1): 729–45
- **Rising opioid prescription fulfillment among non-cancer and non-elderly patients-Israel's alarming example.** *Regional anesthesia and pain medicine*
  Miron, O. n., Zeltzer, D. n., Shir, T. n., Balicer, R. D., Einav, L. n., Feldman, B. S.
  2020
- **Prediction Accuracy With Electronic Medical Records Versus Administrative Claims.** *Medical care*
  Zeltzer, D., Balicer, R. D., Shir, T., Flaks-Manov, N., Einav, L., Shadmi, E.
  2019
- **Health Care Spending and Utilization in Public and Private Medicare.** *American economic journal. Applied economics*
  Curto, V., Einav, L., Finkelstein, A., Levin, J., Bhattacharya, J.
  2019; 11 (2): 302-332
- **Health Care Spending and Utilization in Public and Private Medicare** *AMERICAN ECONOMIC JOURNAL-APPLIED ECONOMICS*
  Curto, V., Einav, L., Finkelstein, A., Levin, J., Bhattacharya, J.
  2019; 11 (2): 302–32
- **Bunching at the kink: Implications for spending responses to health insurance contracts (Reprinted from Journal of Public Economics vol 146, pg 27-40, 2017)** *JOURNAL OF PUBLIC ECONOMICS*
  Einav, L., Finkelstein, A., Schrimpf, P.
  2019; 171: 117–30
- **The impact of financial incentives on health and health care: Evidence from a large wellness program.** *Health economics*
  Einav, L., Lee, S., Levin, J.
  2018

- **Provider Incentives and Healthcare Costs: Evidence from Long-Term Care Hospitals.** *Econometrica : journal of the Econometric Society*
  Einav, L., Finkelstein, A., Mahoney, N.
  2018; 86 (6): 2161-2219
- **Provider Incentives and Healthcare Costs: Evidence From Long-Term Care Hospitals** *ECONOMETRICA*
  Einav, L., Finkelstein, A., Mahoney, N.
  2018; 86 (6): 2161–2219
- **Private Provision of Social Insurance: Drug-Specific Price Elasticities and Cost Sharing in Medicare Part D** *AMERICAN ECONOMIC JOURNAL-ECONOMIC POLICY*
  Einav, L., Finkelstein, A., Polyakova, M.
  2018; 10 (3): 122–53
- **Private provision of social insurance: drug-specific price elasticities and cost sharing in Medicare Part D.** *American economic journal. Economic policy*
  Einav, L., Finkelstein, A., Polyakova, M.
  2018; 10 (3): 122-153
- **Moral Hazard in Health Insurance: What We Know and How We Know It.** *Journal of the European Economic Association*
  Einav, L., Finkelstein, A.
  2018; 16 (4): 957–82
- **Consumer Price Search and Platform Design in Internet Commerce** *AMERICAN ECONOMIC REVIEW*
  Dinerstein, M., Einav, L., Levin, J., Sundaresan, N.
  2018; 108 (7): 1820–59
- **Predictive modeling of US health care spending in late life** *SCIENCE*
  Einav, L., Finkelstein, A., Mullainathan, S., Obermeyer, Z.
  2018; 360 (6396): 1462-+
- **Auctions versus Posted Prices in Online Markets** *JOURNAL OF POLITICAL ECONOMY*
  Einav, L., Farronato, C., Levin, J., Sundaresan, N.
  2018; 126 (1): 178–215
- **Outpatient Office Wait Times And Quality Of Care For Medicaid Patients** *HEALTH AFFAIRS*
  Oostrom, T., Einav, L., Finkelstein, A.
  2017; 36 (5): 826-832
- **Bunching at the kink: Implications for spending responses to health insurance contracts** *JOURNAL OF PUBLIC ECONOMICS*
  Einav, L., Finkelstein, A., Schrimpf, P.
  2017; 146: 27-40
- **Bunching at the kink: implications for spending responses to health insurance contracts.** *Journal of public economics*
  Einav, L., Finkelstein, A., Schrimpf, P.
  2017; 146: 27-40
- **Reducing Readmission Rates: Evidence from a Large Intervention in Israel**
  Shadmi, E., Zeltzer, D., Flaks-Manov, N., Einav, L., Balicer, R.
  edited by Engelbrecht, R., Balicer, R., HercigonjaSzekeres, M.
  IOS PRESS.2017: 109–10
- **Beyond Statistics: The Economic Content of Risk Scores** *AMERICAN ECONOMIC JOURNAL-APPLIED ECONOMICS*
  Einav, L., Finkelstein, A., Kluender, R., Schrimpf, P.
  2016; 8 (2): 195-224
- **Beyond Statistics: The Economic Content of Risk Scores.** *American economic journal. Applied economics*
  Einav, L., Finkelstein, A., Kluender, R., Schrimpf, P.
  2016; 8 (2): 195-224
- **Paying on the Margin for Medical Care: Evidence from Breast Cancer Treatments** *AMERICAN ECONOMIC JOURNAL-ECONOMIC POLICY*

Einav, L., Finkelstein, A., Williams, H.
2016; 8 (1): 52-79

- **Peer-to-Peer Markets** *ANNUAL REVIEW OF ECONOMICS, VOL 8*
  Einav, L., Farronato, C., Levin, J.
  2016; 8: 615-635
- **MANAGED COMPETITION IN HEALTH INSURANCE** *JOURNAL OF THE EUROPEAN ECONOMIC ASSOCIATION*
  Einav, L., Levin, J.
  2015; 13 (6): 998-1021
- **MORAL HAZARD IN HEALTH INSURANCE: DO DYNAMIC INCENTIVES MATTER?** *REVIEW OF ECONOMICS AND STATISTICS*
  Aron-Dine, A., Einav, L., Finkelstein, A., Cullen, M.
  2015; 97 (4): 725-741
- **MORAL HAZARD IN HEALTH INSURANCE: DO DYNAMIC INCENTIVES MATTER?** *The review of economics and statistics*
  Aron-Dine, A., Einav, L., Finkelstein, A., Cullen, M.
  2015; 97 (4): 725-741
- **Assessing Sale Strategies in Online Markets Using Matched Listings** *AMERICAN ECONOMIC JOURNAL-MICROECONOMICS*
  Einav, L., Kuchler, T., Levin, J., Sundaresan, N.
  2015; 7 (2): 215-247
- **THE RESPONSE OF DRUG EXPENDITURE TO NON-LINEAR CONTRACT DESIGN: EVIDENCE FROM MEDICARE PART D.** *The quarterly journal of economics*
  Einav, L., Finkelstein, A., Schrimpf, P.
  2015; 130 (2): 841-899
- **THE RESPONSE OF DRUG EXPENDITURE TO NONLINEAR CONTRACT DESIGN: EVIDENCE FROM MEDICARE PART D** *QUARTERLY JOURNAL OF ECONOMICS*
  Einav, L., Finkelstein, A., Schrimpf, P.
  2015; 130 (2): 841-899
- **Economics in the age of big data** *SCIENCE*
  Einav, L., Levin, J.
  2014; 346 (6210): 715-?
- **Economics in the age of big data.** *Science (New York, N.Y.)*
  Einav, L., Levin, J.
  2014; 346 (6210): 1243089
- **Growth, Adoption, and Use of Mobile E-Commerce** *AMERICAN ECONOMIC REVIEW*
  Einav, L., Levin, J., Popov, I., Sundaresan, N.
  2014; 104 (5): 489-494
- **Sales Taxes and Internet Commerce** *AMERICAN ECONOMIC REVIEW*
  Einav, L., Knoepfle, D., Levin, J., Sundaresan, N.
  2014; 104 (1): 1-26
- **A MODEL OF MARKET POWER IN CUSTOMER MARKETS** *JOURNAL OF INDUSTRIAL ECONOMICS*
  Somaini, P., Einav, L.
  2013; 61 (4): 938-986
- **The impact of credit scoring on consumer lending** *RAND JOURNAL OF ECONOMICS*
  Einav, L., Jenkins, M., Levin, J.
  2013; 44 (2): 249-274
- **Selection on Moral Hazard in Health Insurance** *AMERICAN ECONOMIC REVIEW*
  Einav, L., Finkelstein, A., Ryan, S. P., Schrimpf, P., Cullen, M. R.
  2013; 103 (1): 178-219

- **Selection on Moral Hazard in Health Insurance.** *The American economic review*
  Einav, L., Finkelstein, A., Ryan, S., Schrimpf, P., Cullen, M. R.
  2013; 103 (1): 178-219
- **The RAND Health Insurance Experiment, Three Decades Later** *JOURNAL OF ECONOMIC PERSPECTIVES*
  Aron-Dine, A., Einav, L., Finkelstein, A.
  2013; 27 (1): 197-222
- **The RAND Health Insurance Experiment, three decades later.** *The journal of economic perspectives : a journal of the American Economic Association*
  Aron-Dine, A., Einav, L., Finkelstein, A.
  2013; 27 (1): 197-222
- **How General Are Risk Preferences? Choices under Uncertainty in Different Domains** *AMERICAN ECONOMIC REVIEW*
  Einav, L., Finkelstein, A., Pascu, I., Cullen, M. R.
  2012; 102 (6): 2606-2638
- **How General are Risk Preferences? Choices under Uncertainty in Different Domains.** *The American economic review*
  Einav, L., Finkelstein, A., Pascu, I., Cullen, M. R.
  2012; 102 (6): 2606-2038
- **ON THE OPTIMALITY OF LINE CALL CHALLENGES IN PROFESSIONAL TENNIS** *INTERNATIONAL ECONOMIC REVIEW*
  Abramitzky, R., Einav, L., Kolkowitz, S., Mill, R.
  2012; 53 (3): 939-963
- **Contract Pricing in Consumer Credit Markets** *ECONOMETRICA*
  Einav, L., Jenkins, M., Levin, J.
  2012; 80 (4): 1387-1432
- **Jonathan Levin: 2011 John Bates Clark Medalist** *JOURNAL OF ECONOMIC PERSPECTIVES*
  Einav, L., Tadelis, S.
  2012; 26 (2): 207-221
- **Selection in Insurance Markets: Theory and Empirics in Pictures** *JOURNAL OF ECONOMIC PERSPECTIVES*
  Einav, L., Finkelstein, A.
  2011; 25 (1): 115-138
- **ESTIMATING WELFARE IN INSURANCE MARKETS USING VARIATION IN PRICES** *QUARTERLY JOURNAL OF ECONOMICS*
  Einav, L., Finkelstein, A., Cullen, M. R.
  2010; 125 (3): 877-921
- **ESTIMATING WELFARE IN INSURANCE MARKETS USING VARIATION IN PRICES.** *The quarterly journal of economics*
  Einav, L., Finkelstein, A., Cullen, M. R.
  2010; 125 (3): 877-921
- **Is Hanukkah Responsive to Christmas?*** *ECONOMIC JOURNAL*
  Abramitzky, R., Einav, L., Rigbi, O.
  2010; 120 (545): 612-630
- **Recording discrepancies in Nielsen Homescan data: Are they present and do they matter?** *QME-QUANTITATIVE MARKETING AND ECONOMICS*
  Einav, L., Leibtag, E., Nevo, A.
  2010; 8 (2): 207-239
- **Optimal Mandates and the Welfare Cost of Asymmetric Information: Evidence From the UK Annuity Market** *ECONOMETRICA*
  Einav, L., Finkelstein, A., Schrimpf, P.
  2010; 78 (3): 1031-1092
- **Optimal Mandates and The Welfare Cost of Asymmetric Information: Evidence from The U.K. Annuity Market.** *Econometrica : journal of the Econometric Society*

Einav, L., Finkelstein, A., Schrimpf, P.
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- **NOT ALL RIVALS LOOK ALIKE: ESTIMATING AN EQUILIBRIUM MODEL OF THE RELEASE DATE TIMING GAME** *ECONOMIC INQUIRY*
  Einav, L.
  2010; 48 (2): 369-390
- **Empirical Industrial Organization: A Progress Report** *JOURNAL OF ECONOMIC PERSPECTIVES*
  Einav, L., Levin, J.
  2010; 24 (2): 145-162
- **Beyond Testing: Empirical Models of Insurance Markets** *ANNUAL REVIEW OF ECONOMICS, VOL 2*
  Einav, L., Finkelstein, A., Levin, J.
  2010; 2: 311-336
- **Beyond Testing: Empirical Models of Insurance Markets.** *Annual review of economics*
  Einav, L., Finkelstein, A., Levin, J.
  2010; 2: 311-336
- **Stock market response to changes in movies' opening dates** *JOURNAL OF CULTURAL ECONOMICS*
  Einav, L., Ravid, S. A.
  2009; 33 (4): 311-319
- **Liquidity Constraints and Imperfect Information in Subprime Lending** *AMERICAN ECONOMIC REVIEW*
  Adams, W., Einav, L., Levin, J.
  2009; 99 (1): 49-84
- **Discrete choice models of firms' strategic decisions** *MARKETING LETTERS*
  Draganska, M., Misra, S., Aguirregabiria, V., Bajari, P., Einav, L., Ellickson, P., Horsky, D., Narayanan, S., Orhun, Y., Reiss, P., Seim, K., Singh, V., Thomadsen, et al
  2008; 19 (3-4): 399-416
- **A theory of endogenous commitment** *REVIEW OF ECONOMIC STUDIES*
  Caruana, G., Einav, L.
  2008; 75 (1): 99-116
- **Production Targets** *RAND Journal of Economics*
  Einav, L., Caruana, G.
  2008; 39 (4): 990-1017
- **Estimating risk preferences from deductible choice** *AMERICAN ECONOMIC REVIEW*
  Cohen, A., Einav, L.
  2007; 97 (3): 745-788
- **Uniform prices for differentiated goods: The case of the movie-theater industry** *INTERNATIONAL REVIEW OF LAW AND ECONOMICS*
  Orbach, B. Y., Einav, L.
  2007; 27 (2): 129-153
- **Seasonality in the US motion picture industry** *RAND JOURNAL OF ECONOMICS*
  Einav, L.
  2007; 38 (1): 127-145
- **Equilibrium demand elasticities across quality segments** *INTERNATIONAL JOURNAL OF INDUSTRIAL ORGANIZATION*
  Coibion, O., Einav, L., Hallak, J. C.
  2007; 25 (1): 13-30
- **Multilateral bargaining with concession costs** *JOURNAL OF ECONOMIC THEORY*
  Caruana, G., Einav, L., Quint, D.
  2007; 132 (1): 147-166

- **What's in a surname? The effects of surname initials on academic success** *JOURNAL OF ECONOMIC PERSPECTIVES*
  Einav, L., Yariv, L.
  2006; 20 (1): 175-187
- **Empirical Models of Imperfect Competition: A Discussion** *Advances in Economics and Econometrics: Theory and Applications. Ninth World Congress*
  Einav, L., Nevo, A.
  edited by Blundell, R., Newey, W. K., Persson, T.
  Cambridge University Press.2006: 86–96
- **Efficient entry** *ECONOMICS LETTERS*
  Quint, D., Einav, L.
  2005; 88 (2): 278-283
- **Informational asymmetries and observational learning in search** *JOURNAL OF RISK AND UNCERTAINTY*
  Einav, L.
  2005; 30 (3): 241-259
- **Determinants of international tourism: a three-dimensional panel data analysis** *APPLIED ECONOMICS*
  Eilat, P., Einav, L.
  2004; 36 (12): 1315-1327
- **The effects of mandatory seat belt laws on driving behavior and traffic fatalities** *REVIEW OF ECONOMICS AND STATISTICS*
  Cohen, A., Einav, L.
  2003; 85 (4): 828-843
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