





John H Pencavel

The Pauline K. Levin-Robert L. Levin and Pauline C. Levin-Abraham Levin Professor
in the School of Humanities and Sciences, Emeritus

Economics

 Curriculum Vitae available Online

 Resume available Online

Bio

ACADEMIC APPOINTMENTS

- Emeritus Faculty, Acad Council, Economics

ADMINISTRATIVE APPOINTMENTS

- Research Assistant, Industrial Relations Section, Princeton University, (1968-1969)
- Faculty, Department of Economics, Stanford University, (1969- present)
- Jane Eliza Procter Visiting Fellow, Princeton University, (1966-1967)
- Fellow, Econometric Society, (1993-1993)
- Fellow, University College, University of London, (2001-2001)
- Fellow, Society of Labor Economists, (2004-2004)
- Hoover Institution National Fellow, Hoover Institution, (1972-1973)
- Guggenheim Fellow, Guggenheim Foundation, (1977-1988)
- TIAA-CREF Institute Fellow, Teachers Insurance and Annuity Association, (2005-2008)
- Distinguished Fellow, American Economic Association, (2009-2009)

HONORS AND AWARDS

- State Scholarship, University College, University of London (1962-1965)
- Dean's Award for Excellence in Teaching, Stanford University (1987)
- Richard A. Lester Award, Princeton University (1992)
- Jacob Mincer Award, The Society of Labor Economists (2008)
- Senior Fellow, Stanford Institute for Economic Policy Research
- Research Fellow, Institute for the Study of Labor (IZA), Bonn, Germany
- Pauline K. Levin-Robert L. Levin and Pauline C. Levin-Abraham Levin Professor, School of Humanities and Sciences, Stanford University

BOARDS, ADVISORY COMMITTEES, PROFESSIONAL ORGANIZATIONS

- Journal Editor, American Economic Association (1982 - 1998)
- Second Vice President, Society of Labor Economists (2003 - 2004)
- First Vice President, Society of Labor Economists (2004 - 2005)
- President, Society of Labor Economists (2005 - 2006)
- Vice-President, Western Economic Association (2012 - 2012)

- President-Elect, Western Economic Association (2013 - 2013)
- Associate Editor, Journal of Economic Literature (1982 - 1985)
- Editor, Journal of Economic Literature (1986 - 1998)
- Member, Board of Editors, Journal of Economic Literature (1998 - 2006)
- Series Editor, Cambridge Surveys in Economic Literature (1996 - 2007)
- Member of external review committee, Department of Economics at University of Southern Illinois at Carbondale (1988 - 1989)
- Member, Ad Hoc Committee on Nominating Procedures, American Economic Association (1997 - 1998)
- Member, Ad Hoc Committee to Recommend a new editor, Journal of Economic Literature (2003 - 2003)
- Director of Graduate Study, Stanford University (1979 - 1982)
- Chair of Junior Faculty Recruiting, Stanford University (1983 - 1984)
- Chair of Junior Faculty Recruiting, Stanford University (1993 - 1994)
- Placement Officer, Stanford University (1986 - 1989)
- Associate Chair, Stanford University (1984 - 1985)
- Associate Chair, Stanford University (1989 - 1990)
- Associate Chair, Stanford University (1994 - 1996)
- Teaching Coordinator, Stanford University (1996 - 1997)
- Teaching Coordinator, Stanford University (2001 - 2002)
- Chair, Economics Department, Stanford University (1997 - 2000)
- Chair, Economics Department, Stanford University (2002 - 2004)
- Member, Committee on Staff & Faculty Affairs, Stanford University (1976 - 1979)
- Member, Sub-Committee on Faculty & Staff Housing, Stanford University (1977 - 1979)
- Member, Committee on Undergraduate Admissions & Financial Aid, Stanford University (1988 - 1991)
- Chair, Committee on Undergraduate Admissions & Financial Aid, Stanford University (1990 - 1991)
- Member, Committee on Academic Appraisal & Achievement, Stanford University (1996 - 1999)
- Member, School of Humanities & Sciences Faculty Appointments & Promotions Committee, Stanford University (1998 - 2000)
- Member, Faculty Senate, Stanford University (1998 - 2002)
- Member, Steering Committee of the Faculty Senate, Stanford University (2001 - 2002)
- Member, Search Committee for Head of Undergraduate Advising, Stanford University (2002 - 2003)
- Co-Chair of the Presidential Committee on Workplace Policies and Practices, Stanford University (2003 - 2004)
- Director of the Stanford Center for International Development, Stanford University (2006 - 2007)
- Fact-Finder for the Provost, Stanford University (2006 - 2009)
- Member, Faculty Senate, Stanford University (2013 - 2013)
- Member, Steering Committee of the Faculty Senate, Stanford University (2013 - 2013)

PROFESSIONAL EDUCATION

- Ph.D., Princeton University (1969)
- M.Sc., University College, University of London (1966)
- B.Sc., University College, University of London, Economics (1965)
- State Scholarship, Drayton Manor Grammar School, Hanwell, London (1962)

Publications

PUBLICATIONS

- **Hours, Employment and Earnings of American Manufacturing Workers from the 19th Century to the 21st Century** *ECONOMICA*
Pencavel, J. H.
2021
- **Wage Differentials, Bargaining Protocols, and Trade Unionism in Mid-Twentieth-Century American Labor Markets** *ILR REVIEW*
Pencavel, J.
2020
- **WHOSE PREFERENCES ARE REVEALED IN HOURS OF WORK?** *ECONOMIC INQUIRY*
Pencavel, J.
2016; 54 (1): 9-24
- **THE PRODUCTIVITY OF WORKING HOURS** *ECONOMIC JOURNAL*
Pencavel, J.
2015; 125 (589): 2052-2076
- **The labor supply of self-employed workers: The choice of working hours in worker co-ops** *JOURNAL OF COMPARATIVE ECONOMICS*
Pencavel, J.
2015; 43 (3): 677-689
- **KEYNESIAN CONTROVERSIES ON WAGES** *ECONOMIC JOURNAL*
Pencavel, J.
2015; 125 (583): 295-309
- **THE CHANGING SIZE DISTRIBUTION OF U.S. TRADE UNIONS AND ITS DESCRIPTION BY PARETO'S DISTRIBUTION** *ILR REVIEW*
Pencavel, J.
2014; 67 (1): 138-170
- **"Introduction" to The Economics of Worker Cooperatives** *The International Library of Critical Writings in Economics*
Pencavel, J.
edited by Pencavel, J.
Edward Elgar.2013
- **The Economics of Worker Cooperatives** *The International Library of Critical Writings in Economics*
edited by Pencavel, J.
Edward Elgar, Northampton MA.2013
- **Worker Cooperatives and Democratic Governance** *Handbook of Economic Organization*
Pencavel, J.
edited by Grandori, A.
Edward Elgar.2013: 462–480
- **Work Effort, On-the-Job Screening, and Alternative Methods of Remuneration** *35th Anniversary Retrospective*
Pencavel, J.
edited by Solomon, S. W., Tatsiramos, K.
Emerald.2012: 537–70
- **Revisiting 'Work Effort, On-the-Job Screening, and Alternative Methods of Remuneration'** *Research in Labor Economics: Vol. 35; 35th Anniversary Retrospective*
Pencavel, J.
edited by Polachek, S. W., Tatsiramos, K.
Emerald Group.2012: 527–536
- **Public-Sector Unions and the Changing Structure of U.S. Unionism** *Policy Brief*
Pencavel, J.

2012

- **Real Wage Index Numbers** *AMERICAN ECONOMIC REVIEW*
Pencavel, J.
2011; 101 (3): 565-570
- **A Note on the Comparative Predictive Performance of Wage Inflation Models of the British Economy** *Inflation and Unemployment: The Evolution of the Phillips Curve*
Pencavel, J.
edited by Lipsey, R. G., Scarth, W.
Edward Elgar.2011
- **Income Inequality, Income Mobility, and Social Welfare for Urban and Rural Households of China and the United States** *Research in Labor Economics, Vol. 30: Jobs, Training and Worker Well-Being*
Khor, N., Pencavel, J.
edited by Polachek, S. W., Tatsiramos, K.
2010: 61–106
- **Evolution of Income Mobility: People's Republic of China, 1991-2002** *Poverty, Inequality, and Inclusive Growth in Asia; Measurement, Policy Issues, and Country Studies*
Khor, N., Pencavel, J.
edited by Zhuang, J.
Anthem Press and Asian Development Bank.2010: 387–408
- **Albert Rees** *The Elgar Companion to the Chicago School of Economics*
Ashenfelter, O., Pencavel, J.
edited by Emmett, R. B.
Edward Elgar Publishing.2010: 311–314
- **HOW SUCCESSFUL HAVE TRADE UNIONS BEEN? A UTILITY-BASED INDICATOR OF UNION WELL-BEING** *INDUSTRIAL & LABOR RELATIONS REVIEW*
Pencavel, J.
2009; 62 (2): 147-156
- **Worker Participation** *The Economic Nature of the Firm: A Reader*
Pencavel, J.
edited by Kroszner, R. S., Putterman, L.
Cambridge University Press.2009: 253–264
- **Comparative Labor Markets** *Policy Brief*
Pencavel, J.
2009: 5
- **Journals, Editors, Referees, and Authors: Experiences at the Journal of Economic Literature** *The American Economist*
Pencavel, J.
2008; LII (2): 6-13
- **Unionism Viewed Internationally** *Estudios Públicos*
Pencavel, J.
2008: 21-66
- **Worker Participation and Profit Sharing** *The New Palgrave Dictionary of Economics*
Pencavel, J.
edited by Durlauf, S. N., Blume, L. E.
Palgrave Macmillan.2008
- **Labor Supply, Schooling, and Earnings Inequality in Husband-Wife Families** *Bulletin of Economic Research*
Pencavel, J.
2007; 59 (2): 83-124

- **Unionism Viewed Internationally** *What Do Unions Do? A Twenty-Year Perspective*
Pencavel, J.
edited by Bennett, J. T., Kaufman, B. E.
Transaction Publishers, New Brunswick, New Jersey.2007: 423–458
- **Earnings Inequality and Market Work in Husband-Wife Families** *Research in Labor Economics, vol 26*
Pencavel, J.
edited by Polachek, S. W., Bargain, O.
2007: 1–37
- **Wages, employment, and capital in capitalist and worker-owned firms** *INDUSTRIAL & LABOR RELATIONS REVIEW*
Pencavel, J., Pistaferri, L., Schivardi, F.
2006; 60 (1): 23-44
- **A life cycle perspective on changes in earnings inequality among married men and women** *REVIEW OF ECONOMICS AND STATISTICS*
Pencavel, J.
2006; 88 (2): 232-242
- **Trade unions: Resurgence or demise? (Book Review)** *BRITISH JOURNAL OF INDUSTRIAL RELATIONS*
Book Review Authored by: Pencavel, J.
2006; 44 (1): 153-155
- **Income mobility of individuals in China and the United States** *Conference on Chinas Policy Reforms*
Khor, N., Pencavel, J.
BLACKWELL PUBLISHING.2006: 417–58
- **Income Mobility of Individuals in China and the United States** *Comparative Studies*
Pencavel, J.
2006; 23: 15-53
- **Faculty retirement incentives by colleges and universities** *TIAA-CREF Institute Three R's Conference*
Pencavel, J.
EDWARD ELGAR PUBLISHING LTD.2005: 209–238
- **Faculty Retirement Incentives by Colleges and Universities** *Recruitment, Retention, and Retirement in Higher Education*
Pencavel, J.
edited by Clark, R. L., Ma, J.
Edward Elgar, TIAA-CREF.2005: 209–238
- **Unionism viewed internationally** *JOURNAL OF LABOR RESEARCH*
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2005; 26 (1): 65-97
- **The effect of macroeconomic turbulence on real wage levels and the wage structure: Brazil, 1981-1999** *Conference on Labor Market Reforms in Latin America*
McIntyre, F., Pencavel, J.
UNIV CHICAGO PRESS.2004: 681–717
- **The surprising retreat of union Britain** *Conference on Seeking a Premier Economy - The Economic Effects of British Economic Reforms, 1980-2000*
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UNIV CHICAGO PRESS.2004: 181–232
- **The Surprising Retreat of Union Britain** *Seeking a Premier Economy: The Economic Effects of British Economic Reforms, 1980-2000*
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edited by Card, D., Blundell, R., Freeman, R. B.
Univ. of Chicago Press, National Bureau of Economic Research, Chicago & London.2004: 181–232
- **The Southern California Grocery Dispute and the State of Labor Unionism** *Policy Brief*
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2004

- **Company Unions, Wages, and Work Hours** *Advances in Industrial and Labor Relations*
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edited by Lewin, D., Kaufman, B.
2003: 7–38
- **Review of "At Home and Abroad: U.S. Labor Market Performance in International Perspective"** *British Journal of Industrial Relations*
Pencavel, J.
2003; 41 (2): 364-6
- **A cohort analysis of the association between work hours and wages among men** *JOURNAL OF HUMAN RESOURCES*
Pencavel, J.
2002; 37 (2): 251-274
- **The response of employees to severance incentives - The University of California's faculty, 1991-94** *JOURNAL OF HUMAN RESOURCES*
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2001; 36 (1): 58-84
- **Labor Supply** *International Encyclopedia of the Social and Behavioral Sciences*
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edited by Smelser, N. J., Bates, P. B.
Elsevier Science, Pergamon, Oxford.2001: 8205–8214
- **Worker Participation: Lessons from the Worker Co-ops of the Pacific Northwest**
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New York: Russell Sage Foundation.2001
- **Following Different Paths to Different Destinations: Comparative Labor Markets** *Industrial & Labor Relations Review*
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2001; 54 (3): 706-11
- **Europe and U.S.A.: A Comparison of Experiences and Policies** *Padri e Figli: Le Nuove Forme della Disoccupazione*
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Centro Nazionale di Prevenzione e Difesa Sociale, Milan.1999: 195–200
- **The Appropriate Design of Collective Bargaining Systems: Learning from the Experience of Britain, Australia, and New Zealand** *Comparative Labor Law and Policy Journal*
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1999; 20 (3): 447-481
- **The market work behavior and wages of women - 1975-94** *JOURNAL OF HUMAN RESOURCES*
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- **Assortative mating by schooling and the work behavior of wives and husbands** *110th Annual Meeting of the American-Economic-Association*
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- **The Benefits of Harsh Policies? Unemployment in the United States of America and Western Europe** *Rivista Internazionale di Scienze Sociali*
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- **Trends in Market Work Behavior of Women since 1940** *Women in the Labor Market*
Pencavel, J.
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Edward Elgar.1997
- **The Legal Framework for Collective Bargaining in Developing Countries** *Labor Markets in Latin America: Combining Social Protection with Market Flexibility*
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- **The Behavior of Worker Cooperatives: The Plywood Companies of the Pacific Northwest** *Producer Cooperatives and Labor-Managed Systems Volume II*
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- **Welfare Reform and Work Incentives** *Research in Labor Economics*
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- **LABOR MARKET RESPONSES TO A CHANGE IN ECONOMIC SYSTEM** *6th World-Bank Annual Conference on Development Economics*
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- **TRADE-UNION BEHAVIOR, PAY BARGAINING AND ECONOMIC-PERFORMANCE, FIEF STUDIES IN LABOR-MARKETS AND ECONOMIC-POLICY - FLANAGAN,RJ, MOENE,KO, WALLERSTEIN,M (Book Review)** *INTERNATIONAL JOURNAL OF MANPOWER*
Book Review Authored by: Pencavel, J.
1995; 16 (1): 60-62
- **NEW PERSPECTIVES ON INDUSTRIAL DISPUTES - METCALF,D, MILNER,S (Book Review)** *BRITISH JOURNAL OF INDUSTRIAL RELATIONS*
Book Review Authored by: Pencavel, J.
1994; 32 (3): 465-466
- **THE EMPIRICAL PERFORMANCE OF ORTHODOX MODELS OF THE FIRM - CONVENTIONAL FIRMS AND WORKER COOPERATIVES** *JOURNAL OF POLITICAL ECONOMY*
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1994; 102 (4): 718-744
- **BRITISH UNEMPLOYMENT - LETTER FROM AMERICA** *ECONOMIC JOURNAL*
Pencavel, J.
1994; 104 (424): 621-632
- **THE EFFECTS OF LABOR UNIONS ON EMPLOYMENT, WAGES, AND DAYS OF OPERATION - COAL-MINING IN WEST-VIRGINIA** *QUARTERLY JOURNAL OF ECONOMICS*
Boal, W. M., Pencavel, J.
1994; 109 (1): 267-298
- **Comments on "The Extent and Consequences of Job Turnover"** *Brookings Papers on Economic Activity - Microeconomics*
Pencavel, J.
1994: 237-40
- **Unemployment in Britain: Letter from America** *Economic Journal*
Pencavel, J.
1994; 104 (424): 621-632
- **TRENDS IN MARKET WORK BEHAVIOR OF WOMEN SINCE 1940** *INDUSTRIAL & LABOR RELATIONS REVIEW*
Coleman, M. T., Pencavel, J.
1993; 46 (4): 653-676
- **THE OBJECTIVES OF WORKER COOPERATIVES** *JOURNAL OF COMPARATIVE ECONOMICS*
Craig, B., Pencavel, J.
1993; 17 (2): 288-308
- **CHANGES IN WORK HOURS OF MALE EMPLOYEES, 1940-1988** *INDUSTRIAL & LABOR RELATIONS REVIEW*

- Coleman, M. T., Pencavel, J.
1993; 46 (2): 262-283
- **Worker-Owned Plywood Companies of the Pacific Northwest** *Center for Cooperatives Research Report No. 11*
Craig, B., Pencavel, J.
1993: 20
 - **Higher Education, Economic Growth, and Earnings** *American Higher Education and National Growth*
Pencavel, J.
edited by Becker, W. E., Lewis, D.
Norwell, MA: Kluwer.1993: 51-85
 - **Comments on "The Incidence and Costs of Job Loss"** *Brookings Papers on Economic Activity - Microeconomics*
Pencavel, J.
1993; 1: 124-28
 - **THE BEHAVIOR OF WORKER COOPERATIVES - THE PLYWOOD COMPANIES OF THE PACIFIC-NORTHWEST** *AMERICAN ECONOMIC REVIEW*
Craig, B., Pencavel, J.
1992; 82 (5): 1083-1105
 - **Los salarios y el empleo con arreglo Sindicalismo : Modelos microeconómicos y macroeconómicos Aplicaciones** *Teoria Economica Y Analisis Empirico de los Sindicatos*
Pencavel, J.
edited by Alba, A.
Ministro de Trabajo y Seguridad Social.1992: 217-52
 - **Prospects for Economics** *The Future of Economics*
Pencavel, J.
edited by Hey, J. E.
Blackwell.1992: 81-87
 - **Higher Education and Efficient Resource Allocation** *Productivity and Higher Education*
Pencavel, J.
edited by Anderson, R., Myerson, J.
Princeton, N.J.: Peterson's Guides.1992: 121-34
 - **Zh#nwàng j#ngjì J#ngjì xué de wèilái**
Pencavel, J.
edited by Hey, J. E.
Cambridge, Mass.: Blackwell.1992: 81-7
 - **HIGHER-EDUCATION, PRODUCTIVITY, AND EARNINGS - A REVIEW** *JOURNAL OF ECONOMIC EDUCATION*
Pencavel, J.
1991; 22 (4): 331-359
 - **PROSPECTS FOR ECONOMICS** *ECONOMIC JOURNAL*
Pencavel, J.
1991; 101 (404): 81-87
 - **Labor Markets under Trade Unionism: Employment, Wages, and Hours**
Pencavel, J.
Cambridge, Mass.: Basil Blackwell.1991
 - **PAY DETERMINATION AND INDUSTRIAL PROSPERITY - CARRUTH,AA, OSWALD,AJ (Book Review)** *JOURNAL OF ECONOMIC LITERATURE*
Book Review Authored by: Pencavel, J.
1990; 28 (3): 1236-1237
 - **HOURS OF WORK AND TRADE-UNIONISM** *JOURNAL OF LABOR ECONOMICS*
Earle, J. S., Pencavel, J.

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- **The Classical Unemployment Hypothesis and International Comparisons of Labor Market Behavior** *Advances in the Theory and Measurement of Unemployment*
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- **THE DETERMINATION OF WAGES, EMPLOYMENT, AND WORK HOURS IN AN ECONOMY WITH CENTRALIZED WAGE-SETTING - SWEDEN, 1950-83** *ECONOMIC JOURNAL*
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- **THE END OF ECONOMIC MAN - CUSTOM AND COMPETITION IN LABOR-MARKETS - MARSDEN,D (Book Review)** *JOURNAL OF ECONOMIC LITERATURE*
Book Review Authored by: Pencavel, J.
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- **TESTING BETWEEN COMPETING MODELS OF WAGE AND EMPLOYMENT DETERMINATION IN UNIONIZED MARKETS** *JOURNAL OF POLITICAL ECONOMY*
MACURDY, T. E., PENCAVEL, J. H.
1986; 94 (3): S3-S39
- **BELIEVING WHAT WE CANNOT PROVE** *SOCIETY*
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1986; 23 (2): 16-17
- **Labor Supply of Men: A Survey** *Handbook of Labor Economics Volume 1*
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- **Wages and Employment Under Trade Unionism: Microeconomic Models and Macroeconomic Applications** *Trade Unions. Wage Formation and Macroeconomic Stability*
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- **WAGES AND EMPLOYMENT UNDER TRADE UNIONISM - MICROECONOMIC MODELS AND MACROECONOMIC APPLICATIONS** *SCANDINAVIAN JOURNAL OF ECONOMICS*
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- **THE ORIGINS OF TRADE UNION POWER - BROWN,HP (Book Review)** *JOURNAL OF ECONOMIC LITERATURE*
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1985; 23 (1): 139-140
- **THE TRADEOFF BETWEEN WAGES AND EMPLOYMENT IN TRADE UNION OBJECTIVES** *QUARTERLY JOURNAL OF ECONOMICS*
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- **The Empirical Performance of a Model of Trade Union Behavior** *The Economics of Trade Unions: New Directions*
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- **A RECONSIDERATION OF THE EFFECTS OF UNIONISM ON RELATIVE WAGES AND EMPLOYMENT IN THE UNITED-STATES, 1920-1980** *JOURNAL OF LABOR ECONOMICS*
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- **AN OWNERSHIP THEORY OF THE TRADE UNION - MARTIN,DL (Book Review)** *JOURNAL OF POLITICAL ECONOMY*
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- **TRADE-UNIONS - JACKSON,MP (Book Review)** *INDUSTRIAL & LABOR RELATIONS REVIEW*
Book Review Authored by: Pencavel, J.
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- **THE EFFECTS OF INCOMES POLICIES ON THE FREQUENCY AND SIZE OF WAGE CHANGES** *ECONOMICA*
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- **Unemployment and the Labor Supply Effects of the Seattle-Denver Income Maintenance Experiments** *Research in Labor Economics*
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- **FORECASTING THE EFFECTS OF A NEGATIVE INCOME-TAX PROGRAM** *INDUSTRIAL & LABOR RELATIONS REVIEW*
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1981; 89 (6): 1162-1181
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- **Constant-Utility Index Numbers of Real Wages** *American Economic Review*
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- **Income Tax Evasion, Labor Supply, and Nonlinear Tax Schedules** *Journal of Public Economics*
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