Alain Enthoven
Marriner S. Eccles Professor of Public and Private Management, Emeritus
Freeman Spogli Institute for International Studies

Bio

ACADEMIC APPOINTMENTS
• Emeritus Faculty, Acad Council, Freeman Spogli Institute for International Studies

Publications

PUBLICATIONS
• To Control Costs Expand Managed Care and Managed Competition. JAMA
  Enthoven, A., Fuchs, V. R., Shortell, S. M.
  2019

• How Systems Analysis, Cost-Effectiveness Analysis, or Benefit-Cost Analysis First Became Influential in Federal Government Program Decision-Making JOURNAL OF BENEFIT-COST ANALYSIS
  Enthoven, A.
  2019; 10 (2): 146–55

• Managed Competition: The Author Replies HEALTH AFFAIRS
  Enthoven, A.
  2018; 37 (12): 2102

• Managed Competition: The Author Replies. Health affairs (Project Hope)
  Enthoven, A.
  2018; 37 (12): 2100

• With Roots In California, Managed Competition Still Aims To Reform Health Care. Health affairs (Project Hope)
  Enthoven, A. C., Baker, L. C.
  2018; 37 (9): 1425–30

• Improving The Affordable Care Act: An Assessment Of Policy Options For Providing Subsidies HEALTH AFFAIRS
  Saltzman, E. A., Eibner, C., Enthoven, A. C.
  2015; 34 (12): 2095-2103

• Reforming Medicare by reforming incentives. The New England journal of medicine
  Enthoven, A. C.
  2011; 364 (21): e44

• Reform incentives to create a demand for health system reengineering. Studies in health technology and informatics
  Enthoven, A.
  2010; 153: 209-227

• Integrated delivery systems: the cure for fragmentation. American journal of managed care
  Enthoven, A. C.

• Toward a 21st-Century Health Care System: Recommendations for Health Care Reform ANNALS OF INTERNAL MEDICINE
• Going Dutch--managed-competition health insurance in the Netherlands. *The New England journal of medicine*
  Enthoven, A. C., van de Ven, W. P.
  2007; 357 (24): 2421-3

• 'Redefining health care': medical homes or archipelagos to navigate? *Health affairs (Project Hope)*
  Enthoven, A. C., Crosson, F. J., Shortell, S. M.
  2007; 26 (5): 1366-72

• Employment-based health insurance: Past, present, and future *HEALTH AFFAIRS*
  Enthoven, A. C., Fuchs, V. R.
  2006; 25 (6): 1538-1547

• New directions for public health care purchasers? Responses to looming challenges *HEALTH AFFAIRS*
  McKethan, A., Gitterman, D., Feezor, A., Enthoven, A.
  2006; 25 (6): 1518-1528

• Connecting consumer choice to the healthcare system. *Journal of health law*
  Enthoven, A.
  2006; 39 (3): 289-305

• Competition in health care: It takes systems to pursue quality and efficiency *HEALTH AFFAIRS*
  Enthoven, A. C., Tollen, L. A.
  2005; 24 (5): W5420-W5433

• Competition in health care: it takes systems to pursue quality and efficiency. *Health affairs*
  Enthoven, A. C., Tollen, L. A.
  2005; W5-420 33

• Stanford University's experience with managed competition *HEALTH AFFAIRS*
  Enthoven, A. C., Talbott, B.
  2004; 23 (6): 136-140

• Sustaining a market-based healthcare system. *Healthcare financial management : journal of the Healthcare Financial Management Association*
  Enthoven, A. C.
  2004; 58 (7): 60-64

• Market forces and efficient health care systems *HEALTH AFFAIRS*
  Enthoven, A. C.
  2004; 23 (2): 25-27

• Employment-based health insurance is failing: Now what? *HEALTH AFFAIRS*
  Enthoven, A. C.
  2003; 22 (4): W237-W249

• Covering the uninsured. Two perspectives on the government's role. *Healthplan*
  Enthoven, A.
  2003; 44 (4): 22-24

• A leading publication. *Healthplan*
  Enthoven, A.
  2003; 44 (3): 26-29

• The rise and fall of a Kaiser Permanente expansion region *MILBANK QUARTERLY*
  Gitterman, D. P., Weiner, B. J., Domino, M. E., McKethan, A. N., Enthoven, A. C.
  2003; 81 (4): 567-?
• Employment-based health insurance is failing: now what? *Health affairs*
  Enthoven, A. C.
  2003; W3-237 49

• The Fortune 500 model for health care: is now the time to change? *Journal of health politics, policy and law*
  Enthoven, A. C.
  2002; 27 (1): 37-48

• Commentary: competition made them do it. *BMJ (Clinical research ed.)*
  Enthoven, A. C.
  2002; 324 (7330): 143

• Consumer choice and the managed care backlash *AMERICAN JOURNAL OF LAW & MEDICINE*
  Enthoven, A. C., Schauffler, H. H., McMenamin, S.
  2001; 27 (1): 1-15

• Structural problems of managed care in California and some options for ameliorating them *CALIFORNIA MANAGEMENT REVIEW*
  Singer, S. J., Enthoven, A. C.
  2000; 43 (1): 50-?

• Modernising the NHS - A promising start but fundamental reform is needed *BRITISH MEDICAL JOURNAL*
  Enthoven, A. C.
  2000; 320 (7245): 1329-1331

• A promising start, but fundamental reform is needed. *BMJ (Clinical research ed.)*
  Enthoven, A. C.
  2000; 320 (7245): 1329-1331

• Unrealistic expectations born of defective institutions *JOURNAL OF HEALTH POLITICS POLICY AND LAW*
  Enthoven, A. C., Singer, S. J.
  1999; 24 (5): 931-939

• The managed care backlash and the task force in California *HEALTH AFFAIRS*
  Enthoven, A. C., Singer, S. J.
  1998; 17 (4): 95-110

• Total hip replacement: A case history *HEALTH CARE MANAGEMENT REVIEW*
  Keston, V. J., Enthoven, A. C.
  1998; 23 (1): 7-17

• Paying more twice: When employers subsidize higher-cost health plans *HEALTH AFFAIRS*
  Hunt, K. A., Singer, S. J., Gabel, J., Liston, D., Enthoven, A. C.
  1997; 16 (6): 150-156

• Markets and collective action in regulating managed care *HEALTH AFFAIRS*
  Enthoven, A. C., Singer, S. J.
  1997; 16 (6): 26-32

• Managed competition and California’s health care economy *HEALTH AFFAIRS*
  Enthoven, A. C., Singer, S. J.

• Market-based reform: What to regulate and by whom? *Conference on the Problem that Will Not Go Away - Reforming US Health Care Financing*
  Enthoven, A. C., Singer, S. J.
  BROOKINGS INST.1996: 185–206

• Health care quality management: A status report *INTERNATIONAL ANESTHESIOLOGY CLINICS*
  Vorhaus, C. B., Enthoven, A. C.
  1995; 33 (4): 1-14
• Increasing cost-consciousness for managed care: reforming the tax treatment of health insurance expenditures. *Health care management (Philadelphia, Pa.)*
  Enthoven, A. C., Singer, S. J.
  1995; 2 (1): 109-114

• RESPONSIBLE CHOICES - THE JACKSON-HOLE GROUP PLAN FOR HEALTH REFORM *HEALTH AFFAIRS*
  Ellwood, P. M., Enthoven, A. C.
  1995; 14 (2): 24-39

• ON THE IDEAL MARKET-STRUCTURE FOR 3RD-PARTY PURCHASING OF HEALTH-CARE *SOCIAL SCIENCE & MEDICINE*
  Enthoven, A. C.
  1994; 39 (10): 1413-1424

• Choosing among health plans. *Health care management (Philadelphia, Pa.)*
  Enthoven, A. C., Singer, S. J.
  1994; 1 (1): 45-56

• Incentives for a better health care system. *Journal of health care benefits*
  Enthoven, A. C., Singer, S. J.
  1994; 3 (6): 4-7

• WHY NOT THE CLINTON HEALTH PLAN *INQUIRY-THE JOURNAL OF HEALTH CARE ORGANIZATION PROVISION AND FINANCING*
  ENTHOVEN, A.
  1994; 31 (2): 129-135

• A SINGLE-PAYER SYSTEM IN JACKSON HOLE CLOTHING *HEALTH AFFAIRS*
  Enthoven, A. C., Singer, S. J.
  1994; 13 (1): 81-95

• WHY MANAGED CARE HAS FAILED TO CONTAIN HEALTH COSTS *HEALTH AFFAIRS*
  Enthoven, A. C.
  1993; 12 (3): 27-43

• Achieving effective cost control in comprehensive health care reform. The Jackson Hole "managed care managed competition" approach. *Health PAC bulletin*
  ENTHOVEN, A.
  1993; 23 (1): 13-15

• Health care: a prescription for change. *HMO practice / HMO Group*
  Enthoven, A. C.
  1993; 7 (1): 20-24

• HEALTH-CARE COSTS - A MORAL AND ECONOMIC-PROBLEM *CALIFORNIA MANAGEMENT REVIEW*
  Enthoven, A. C.
  1993; 35 (2): 134-151

• THE HISTORY AND PRINCIPLES OF MANAGED COMPETITION *HEALTH AFFAIRS*
  Enthoven, A. C.
  1993; 12: 24-48

• A cure for health costs. *Clinical laboratory management review : official publication of the Clinical Laboratory Management Association / CLMA*
  Enthoven, A. C.
  1992; 6 (6): 580-?

• The Jackson Hole initiatives for a twenty-first century American health care system. *Health economics*
  Ellwood, P. M., Enthoven, A. C., Etheredge, L.
  1992; 1 (3): 149-168

• Commentary: measuring the candidates on health care. *New England journal of medicine*
  Enthoven, A. C.
  1992; 327 (11): 807-809
• QUALITY MANAGEMENT IN THE NHS - THE DOCTORS ROLE .2. BRITISH MEDICAL JOURNAL
  Berwick, D. M., ENTHOVEN, A., Bunker, J. P.
  1992; 304 (6822): 304-308

• QUALITY MANAGEMENT IN THE NHS - THE DOCTORS ROLE .1. BRITISH MEDICAL JOURNAL
  Berwick, D. M., ENTHOVEN, A., Bunker, J. P.
  1992; 304 (6821): 235-239

• INTERNAL MARKET REFORM OF THE BRITISH-NATIONAL-HEALTH-SERVICE HEALTH AFFAIRS
  Enthoven, A. C.
  1991; 10 (3): 60-70

• UNIVERSAL HEALTH-INSURANCE THROUGH INCENTIVES REFORM JAMA-JOURNAL OF THE AMERICAN MEDICAL ASSOCIATION
  Enthoven, A. C., Kronick, R.
  1991; 265 (19): 2532-2536

• A pivotal role for physician executives. Physician executive
  Enthoven, A. C., Vorhaus, C. B.
  1990; 16 (4): 6-7

• MULTIPLE-CHOICE HEALTH-INSURANCE - THE LESSONS AND CHALLENGE TO EMPLOYERS INQUIRY-THE JOURNAL OF HEALTH CARE ORGANIZATION PROVISION AND FINANCING
  Enthoven, A. C.
  1990; 27 (4): 368-373

• EFFECTIVE MANAGEMENT OF COMPETITION IN THE FEHBP HEALTH AFFAIRS
  Enthoven, A. C.
  1989; 8 (3): 33-50

• A CONSUMER-CHOICE HEALTH PLAN FOR THE 1990S - UNIVERSAL HEALTH-INSURANCE IN A SYSTEM DESIGNED TO PROMOTE QUALITY AND ECONOMY .2. NEW ENGLAND JOURNAL OF MEDICINE
  ENTHOVEN, A., Kronick, R.
  1989; 320 (2): 94-101

• A CONSUMER-CHOICE HEALTH PLAN FOR THE 1990S - UNIVERSAL HEALTH-INSURANCE IN A SYSTEM DESIGNED TO PROMOTE QUALITY AND ECONOMY .1. NEW ENGLAND JOURNAL OF MEDICINE
  ENTHOVEN, A., Kronick, R.
  1989; 320 (1): 29-37

• MANAGED COMPETITION OF ALTERNATIVE DELIVERY SYSTEMS JOURNAL OF HEALTH POLITICS POLICY AND LAW
  ENTHOVEN, A.
  1988; 13 (2): 305-321

• MANAGED COMPETITION - AN AGENDA FOR ACTION HEALTH AFFAIRS
  Enthoven, A. C.
  1988; 7 (3): 25-47

• THE UNITED-STATES HEALTH-CARE ECONOMY - FROM GUILD TO MARKET IN 10 YEARS HEALTH POLICY
  Enthoven, A. C.
  1987; 7 (2): 241-251

• PROSPECTIVE PAYMENT - WILL IT SOLVE MEDICARE FINANCIAL PROBLEM ISSUES IN SCIENCE AND TECHNOLOGY
  Enthoven, A. C., NOLL, R. G.
  1984; 1 (1): 101-116

• SHOULD SURGERY BE REGIONALIZED SURGICAL CLINICS OF NORTH AMERICA
  Bunker, J. P., Luft, H. S., ENTHOVEN, A.
  1982; 62 (4): 657-668

• THE ECONOMIC-FUTURE OF HEALTH-CARE AMERICAN PHARMACY
• HOW INTERESTED GROUPS HAVE RESPONDED TO A PROPOSAL FOR ECONOMIC COMPETITION IN HEALTH-SERVICES. *American Economic Review*
  Enthoven, A. C.
  1980; 70 (2): 142-148

• SHOULD OPERATIONS BE REGIONALIZED - EMPIRICAL RELATION BETWEEN SURGICAL VOLUME AND MORTALITY. *New England Journal of Medicine*
  Luft, H. S., Bunker, J. P., Enthoven, A. C.
  1979; 301 (25): 1364-1369

• CONSUMER-CENTERED VS JOB-CENTERED HEALTH-INSURANCE. *Harvard Business Review*
  Enthoven, A. C.
  1979; 57 (1): 141-152

• CONSUMER-CHOICE HEALTH PLAN .2. NATIONAL-HEALTH-INSURANCE PROPOSAL BASED ON REGULATED COMPETITION IN PRIVATE SECTOR. *New England Journal of Medicine*
  Enthoven, A. C.
  1978; 298 (13): 709-720

• CONSUMER-CHOICE HEALTH PLAN .1. INFLATION AND INEQUITY IN HEALTH-CARE TODAY - ALTERNATIVES FOR COST CONTROL AND AN ANALYSIS OF PROPOSALS FOR NATIONAL-HEALTH INSURANCE. *New England Journal of Medicine*
  Enthoven, A. C.
  1978; 298 (12): 650-658

• US FORCES IN EUROPE - HOW MANY - DOING WHAT. *Foreign Affairs*
  Enthoven, A. C.
  1975; 53 (3): 513-532