

# Stanford

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## Marcel Fafchamps

Senior Fellow at the Freeman Spogli Institute for International Studies,  
Emeritus

Center on Democracy, Development, and the Rule of Law

 Curriculum Vitae available Online

### Bio

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#### BIO

See my personal website.

#### ACADEMIC APPOINTMENTS

- Emeritus Faculty, Acad Council, Center on Democracy, Development, and the Rule of Law

#### ADMINISTRATIVE APPOINTMENTS

- Editor, Journal of African Economies, (2002-2013)
- Editor, Economic Development and Cultural Change, (2013-2023)

#### BOARDS, ADVISORY COMMITTEES, PROFESSIONAL ORGANIZATIONS

- Affiliate, J-Pal (2018 - present)
- Research Associate, NBER (2014 - present)
- Affiliate, CEGA (2014 - present)
- Research Fellow, IZA (2014 - present)
- Senior Fellow, BREAD (2013 - present)
- Research Fellow, CEPR (2007 - present)

#### LINKS

- My site at FSI: [http://fsi.stanford.edu/people/marcel\\_fafchamps/](http://fsi.stanford.edu/people/marcel_fafchamps/)
- My personal site: <https://web.stanford.edu/~fafchamp/index.html>

### Research & Scholarship

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#### CURRENT RESEARCH AND SCHOLARLY INTERESTS

See my personal website for all my recent working papers.

### Teaching

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#### STANFORD ADVISEES

##### Doctoral Dissertation Reader (AC)

Joao Francisco Pugliese, Vlasta Rasocho

Orals Chair

Florencia Hnilo, Akhila Kovvuri, Carl Meyer, Anirudh Sankar

## Publications

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### PUBLICATIONS

- **Diffusion in social networks: Experimental evidence on information sharing vs persuasion** *JOURNAL OF DEVELOPMENT ECONOMICS*  
Fafchamps, M., Islam, A., Pakrashi, D., Tommasi, D.  
2026; 179
- **Experimental evidence on covert bargaining markets** *JOURNAL OF ECONOMIC BEHAVIOR & ORGANIZATION*  
Comola, M., Fafchamps, M.  
2026; 242
- **Intertemporal risk pooling in village economies** *JOURNAL OF DEVELOPMENT ECONOMICS*  
Fafchamps, M., Shrinivas, A.  
2026; 179
- **Material incentives and effort choice: Evidence from an online experiment across countries** *GAMES AND ECONOMIC BEHAVIOR*  
Davies, E., Fafchamps, M.  
2025; 154
- **Matching Frictions and Distorted Beliefs: Evidence from a Job Fair Experiment** *ECONOMIC JOURNAL*  
Abebe, G., Caria, A., Fafchamps, M., Falco, P., Franklin, S., Quinn, S., Shilpi, F.  
2025
- **To Defer or to Differ: Experimental Evidence on the Role of Cash Transfers in Nigerian Couples' Decision-Making** *ECONOMIC JOURNAL*  
Bakhtiar, M., Fafchamps, M., Goldstein, M., Leonard, K. L., Papineni, S.  
2025
- **Demand for Commitment in Credit and Saving Contracts: A Field Experiment** *ECONOMIC JOURNAL*  
Afzal, U., d'Adda, G., Fafchamps, M., Quinn, S., Said, F.  
2024
- **Panel data evidence on the effects of the COVID-19 pandemic on livelihoods in urban Côte d'Ivoire.** *PloS one*  
Dupas, P., Fafchamps, M., Lestant, E.  
2023; 18 (2): e0277559
- **Labor conflict within foreign, domestic, and Chinese-owned manufacturing firms in Ethiopia** *WORLD DEVELOPMENT*  
Chu, J., Fafchamps, M.  
2022; 159
- **Keep It Simple: A Field Experiment on Information Sharing among Strangers** *WORLD BANK ECONOMIC REVIEW*  
Batista, C., Fafchamps, M., Vicente, P. C.  
2022
- **Intrahousehold Consumption Allocation and Demand for Agency: A Triple Experimental Investigation** *AMERICAN ECONOMIC JOURNAL-APPLIED ECONOMICS*  
Afzal, U., D'Adda, G., Fafchamps, M., Said, F.  
2022; 14 (3): 400-444
- **Adoption with Social Learning and Network Externalities** *OXFORD BULLETIN OF ECONOMICS AND STATISTICS*  
Fafchamps, M., Soderbom, M., Boogart, M.  
2022
- **When no bad deed goes punished: Relational contracting in Ghana and the UK** *JOURNAL OF ECONOMIC BEHAVIOR & ORGANIZATION*  
Davies, E., Fafchamps, M.  
2021; 191: 714-737

- **Mobilizing P2P Diffusion for New Agricultural Practices: Experimental Evidence from Bangladesh** *WORLD BANK ECONOMIC REVIEW*  
Fafchamps, M., Islam, A., Malek, A., Pakrashi, D.  
2021; 35 (4): 1076-1101
- **Anonymity or Distance? Job Search and Labour Market Exclusion in a Growing African City** *REVIEW OF ECONOMIC STUDIES*  
Abebe, G., Caria, A., Fafchamps, M., Falco, P., Franklin, S., Quinn, S.  
2021; 88 (3): 1279-1310
- **The evolution of built-up areas in Ghana since 1975.** *PLoS one*  
Fafchamps, M., Shilpi, F.  
2021; 16 (5): e0250847
- **CAN PEOPLE FORM LINKS TO EFFICIENTLY ACCESS INFORMATION?** *ECONOMIC JOURNAL*  
Caria, A., Fafchamps, M.  
2020; 130 (631): 1966–94
- **FAMILY NETWORKS AND DISTRIBUTIVE POLITICS** *JOURNAL OF THE EUROPEAN ECONOMIC ASSOCIATION*  
Fafchamps, M., Labonne, J.  
2020; 18 (4): 1697–1725
- **Banker my neighbour: Matching and financial intermediation in savings groups** *JOURNAL OF DEVELOPMENT ECONOMICS*  
Cassidy, R., Fafchamps, M.  
2020; 145
- **Can referral improve targeting? Evidence from an agricultural training experiment** *JOURNAL OF DEVELOPMENT ECONOMICS*  
Fafchamps, M., Islam, A., Malek, M., Pakrashi, D.  
2020; 144
- **Voting and Peer Effects: Experimental Evidence from Mozambique** *ECONOMIC DEVELOPMENT AND CULTURAL CHANGE*  
Fafchamps, M., Vaz, A., Vicente, P. C.  
2020; 68 (2): 567–605
- **Expectations, network centrality, and public good contributions: Experimental evidence from India** *JOURNAL OF ECONOMIC BEHAVIOR & ORGANIZATION*  
Caria, A., Fafchamps, M.  
2019; 167: 391–408
- **Redistribution and Group Participation: Experimental Evidence from Africa and the UK** *WORLD BANK ECONOMIC REVIEW*  
Fafchamps, M., Hill, R.  
2019; 33 (3): 717–35
- **The Role of Social Ties in Factor Allocation** *WORLD BANK ECONOMIC REVIEW*  
Beck, U., Bjerger, B., Fafchamps, M.  
2019; 33 (3): 598–621
- **Testing Efficient Risk Sharing with Heterogeneous Risk Preferences: Comment** *AMERICAN ECONOMIC REVIEW*  
Shrinivas, A., Fafchamps, M.  
2018; 108 (10): 3104–13
- **Networks and Manufacturing Firms in Africa: Results from a Randomized Field Experiment** *WORLD BANK ECONOMIC REVIEW*  
Fafchamps, M., Quinn, S.  
2018; 32 (3): 656–75
- **Are People Equally Other-Regarding When Selecting a Match Versus Choosing an Allocation?** *SOUTHERN ECONOMIC JOURNAL*  
Belot, M., Fafchamps, M.  
2018; 84 (4): 1088–1108
- **An experimental study on decentralized networked markets** *JOURNAL OF ECONOMIC BEHAVIOR & ORGANIZATION*  
Comola, M., Fafchamps, M.  
2018; 145: 567–91

- **Using Split Samples to Improve Inference on Causal Effects** *POLITICAL ANALYSIS*  
Fafchamps, M., Labonne, J.  
2017; 25 (4): 465–82
- **The Missing Transfers: Estimating Misreporting in Dyadic Data** *ECONOMIC DEVELOPMENT AND CULTURAL CHANGE*  
Comola, M., Fafchamps, M.  
2017; 65 (3): 549-582
- **Keep up with the winners: Experimental evidence on risk taking, asset integration, and peer effects** *EUROPEAN ECONOMIC REVIEW*  
Fafchamps, M., Kebede, B., Zizzo, D. J.  
2015; 79: 59-79
- **The Formation of Community-Based Organizations: An Analysis of a Quasi-Experiment in Zimbabwe** *WORLD DEVELOPMENT*  
Barr, A., Dekker, M., Fafchamps, M.  
2015; 66: 131-153
- **Mobile Phone Coverage and Producer Markets: Evidence from West Africa** *WORLD BANK ECONOMIC REVIEW*  
Aker, J. C., Fafchamps, M.  
2015; 29 (2): 262-292
- **SOCIAL NETWORKS AND RESEARCH OUTPUT** *REVIEW OF ECONOMICS AND STATISTICS*  
Ductor, L., Fafchamps, M., Goyal, S., van der Leij, M. J.  
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- **Education and Household Welfare** *ECONOMIC DEVELOPMENT AND CULTURAL CHANGE*  
Fafchamps, M., Shilpi, F.  
2014; 63 (1): 73-115
- **TESTING UNILATERAL AND BILATERAL LINK FORMATION** *ECONOMIC JOURNAL*  
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- **Microenterprise growth and the flypaper effect: Evidence from a randomized experiment in Ghana** *JOURNAL OF DEVELOPMENT ECONOMICS*  
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- **Determinants of the Choice of Migration Destination** *OXFORD BULLETIN OF ECONOMICS AND STATISTICS*  
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- **Political violence and social networks: Experimental evidence from a Nigerian election** *JOURNAL OF DEVELOPMENT ECONOMICS*  
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- **Bridging the Gender Divide: An Experimental Analysis of Group Formation in African Villages** *WORLD DEVELOPMENT*  
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- **Reprint of development, agglomeration, and the organization of work** *REGIONAL SCIENCE AND URBAN ECONOMICS*  
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- **Self-Help Groups and Mutual Assistance: Evidence from Urban Kenya** *ECONOMIC DEVELOPMENT AND CULTURAL CHANGE*  
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- **Who Shares Risk with Whom under Different Enforcement Mechanisms?** *ECONOMIC DEVELOPMENT AND CULTURAL CHANGE*  
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- **Using PDA consistency checks to increase the precision of profits and sales measurement in panels** *Conference on Survey Design and Measurement in Development Economics*  
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- **Impact of SMS-Based Agricultural Information on Indian Farmers** *WORLD BANK ECONOMIC REVIEW*  
Fafchamps, M., Minten, B.  
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- **Development, social norms, and assignment to task** *PROCEEDINGS OF THE NATIONAL ACADEMY OF SCIENCES OF THE UNITED STATES OF AMERICA*  
Fafchamps, M.  
2011; 108: 21308-21315
- **Randomised Controlled Trials or Structural Models (or Both ... or Neither ...)?** *JOURNAL OF AFRICAN ECONOMIES*  
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- **Social Identity and the Formation of Health Insurance Networks** *JOURNAL OF DEVELOPMENT STUDIES*  
De Weerd, J., Fafchamps, M.  
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- **Taboos, Agriculture and Poverty** *JOURNAL OF DEVELOPMENT STUDIES*  
Stifel, D., Fafchamps, M., Minten, B.  
2011; 47 (10): 1455-1481
- **MATCHING AND NETWORK EFFECTS** *JOURNAL OF THE EUROPEAN ECONOMIC ASSOCIATION*  
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- **Wage Gaps and Job Sorting in African Manufacturing** *JOURNAL OF AFRICAN ECONOMIES*  
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- **Human Capital, Exports, and Earnings** *ECONOMIC DEVELOPMENT AND CULTURAL CHANGE*  
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- **Intrahousehold Welfare in Rural Ethiopia** *OXFORD BULLETIN OF ECONOMICS AND STATISTICS*  
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- **Isolation and Subjective Welfare: Evidence from South Asia** *ECONOMIC DEVELOPMENT AND CULTURAL CHANGE*  
Fafchamps, M., Shilpi, F.  
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- **Insecurity and Welfare: Evidence from County Data** *JOURNAL OF DEVELOPMENT STUDIES*  
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- **The Determinants of Funding to Ugandan Nongovernmental Organizations** *WORLD BANK ECONOMIC REVIEW*  
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- **Price transmission and trader entry in domestic commodity markets** *ECONOMIC DEVELOPMENT AND CULTURAL CHANGE*  
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- **Quality control in nonstaple food markets: evidence from India** *AGRICULTURAL ECONOMICS*  
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- **Subjective welfare, isolation, and relative consumption** *JOURNAL OF DEVELOPMENT ECONOMICS*  
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- **Learning to export: Evidence from Moroccan manufacturing** *JOURNAL OF AFRICAN ECONOMIES*  
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- **The formation of risk sharing networks** *Pew Conference on Social Dynamics and the Microeconomics of Poverty*  
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- **Contingent loan repayment in the Philippines** *ECONOMIC DEVELOPMENT AND CULTURAL CHANGE*  
Fafchamps, M., Gubert, F.  
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- **Public service provision, user fees and political turmoil** *JOURNAL OF AFRICAN ECONOMIES*  
Fafchamps, M., Minten, B.  
2007; 16 (3): 485-518
- **Risk sharing and network formation** *119th Annual Meeting of the American-Economic-Association*  
Fafchamps, M., Gubert, F.  
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- **Development and social capital** *JOURNAL OF DEVELOPMENT STUDIES*  
Fafchamps, M.  
2006; 42 (7): 1180-1198
- **Employment concentration across US counties** *REGIONAL SCIENCE AND URBAN ECONOMICS*  
Desmet, K., Fafchamps, M.  
2006; 36 (4): 482-509
- **Land lease markets and agricultural efficiency in Ethiopia** *JOURNAL OF AFRICAN ECONOMIES*  
Pender, J., Fafchamps, M.  
2006; 15 (2): 251-284
- **A client-community assessment of the NGO sector in Uganda** *JOURNAL OF DEVELOPMENT STUDIES*  
Barr, A., Fafchamps, M.  
2006; 42 (4): 611-639
- **Crime, transitory poverty, and isolation: Evidence from Madagascar** *ECONOMIC DEVELOPMENT AND CULTURAL CHANGE*  
Fafchamps, M., Minten, B.  
2006; 54 (3): 579-603
- **Child labor, urban proximity, and household composition** *Conference held in Honor of Pramab Bardhan*  
Fafchamps, M., Wahba, J.

ELSEVIER SCIENCE BV.2006: 374–97

- **Increasing returns and market efficiency in agricultural trade** *JOURNAL OF DEVELOPMENT ECONOMICS*  
Fafchamps, M., Gabre-Madhin, E., Minten, B.  
2005; 78 (2): 406-442
- **Selling at the farmgate or traveling to market** *AMERICAN JOURNAL OF AGRICULTURAL ECONOMICS*  
Fafchamps, M., Hill, R. V.  
2005; 87 (3): 717-734
- **Assets at marriage in rural Ethiopia** *JOURNAL OF DEVELOPMENT ECONOMICS*  
Fafchamps, M., Quisumbing, A.  
2005; 77 (1): 1-25
- **Cities and specialisation: Evidence from South Asia** *ECONOMIC JOURNAL*  
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- **The governance of non-governmental organizations in Uganda** *WORLD DEVELOPMENT*  
Barr, A., Fafchamps, M., OWENS, T.  
2005; 33 (4): 657-679
- **Marriage, bequest, and assortative matching in rural Ethiopia** *ECONOMIC DEVELOPMENT AND CULTURAL CHANGE*  
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2005; 53 (2): 347-380
- **Do African manufacturing firms learn from exporting?** *JOURNAL OF DEVELOPMENT STUDIES*  
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- **Crime, isolation and law enforcement** *JOURNAL OF AFRICAN ECONOMIES*  
Fafchamps, M., Moser, C.  
2003; 12 (4): 625-671
- **The spatial division of labour in Nepal** *JOURNAL OF DEVELOPMENT STUDIES*  
Fafchamps, M., Shilpi, F.  
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- **Risk-sharing networks in rural Philippines** *JOURNAL OF DEVELOPMENT ECONOMICS*  
Fafchamps, M., Lund, S.  
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- **Credit constraints in manufacturing enterprises in Africa** *JOURNAL OF AFRICAN ECONOMIES*  
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- **Social roles, human capital, and the intrahousehold division of labor: evidence from Pakistan** *OXFORD ECONOMIC PAPERS-NEW SERIES*  
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- **Risk sharing in labor markets** *WORLD BANK ECONOMIC REVIEW*  
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- **Control and ownership of assets within rural Ethiopian households** *JOURNAL OF DEVELOPMENT STUDIES*  
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- **Returns to social network capital among traders** *OXFORD ECONOMIC PAPERS-NEW SERIES*  
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- **Insurance market efficiency and crop choices in Pakistan** *JOURNAL OF DEVELOPMENT ECONOMICS*  
Kurosaki, T., Fafchamps, M.  
2002; 67 (2): 419-453
- **Networks, communities and markets in sub-saharan Africa: Implications for firm growth and investment** *JOURNAL OF AFRICAN ECONOMIES*  
Fafchamps, M.  
2001; 10: 109-142
- **Social capital and agricultural trade** *ASSA Winter Meeting*  
Fafchamps, M., Minten, B.  
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- **Exporting and efficiency in African manufacturing** *International Conference on Emerging Africa*  
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- **Property rights in a flea market economy** *ECONOMIC DEVELOPMENT AND CULTURAL CHANGE*  
Fafchamps, M., MINTEN, F.  
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- **Inventories and risk in African manufacturing** *ECONOMIC JOURNAL*  
Fafchamps, M., Gunning, J. W., Oostendorp, R.  
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- **Rates of return on physical and human capital in Africa's manufacturing sector** *ECONOMIC DEVELOPMENT AND CULTURAL CHANGE*  
Bigsten, A., Isaksson, A., Soderbom, M., Collier, P., Zeufack, A., Dercon, S., Fafchamps, M., Gunning, J. W., Teal, F., Appleton, S., Gauthier, B., Oduro, A., Oostendorp, et al  
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- **Contract flexibility and dispute resolution in African manufacturing** *JOURNAL OF DEVELOPMENT STUDIES*  
Bigsten, A., Collier, P., Dercon, S., Fafchamps, M., Gauthier, B., Gunning, J. W., Oduro, A., Oostendorp, R., Patillo, C., Soderbom, M., Teal, F., Zeufack, A.  
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- **Ethnicity and credit in African manufacturing** *JOURNAL OF DEVELOPMENT ECONOMICS*  
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- **Relationships and traders in Madagascar** *JOURNAL OF DEVELOPMENT STUDIES*  
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- **Human capital, productivity, and labor allocation in rural Pakistan** *JOURNAL OF HUMAN RESOURCES*  
Fafchamps, M., Quisumbing, A. R.  
1999; 34 (2): 369-406
- **Social heterogeneity and wasteful lobbying** *PUBLIC CHOICE*  
Fafchamps, M., de Janvry, A., Sadoulet, E.  
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- **The tragedy of the commons, livestock cycles and sustainability** *JOURNAL OF AFRICAN ECONOMIES*  
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- **Drought and saving in West Africa: are livestock a buffer stock?** *JOURNAL OF DEVELOPMENT ECONOMICS*  
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- **Mobile capital, local externalities, and industrialization** *JOURNAL OF COMPARATIVE ECONOMICS*  
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- **The determinants of livestock prices in Niger** *JOURNAL OF AFRICAN ECONOMIES*  
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- **Trade credit in Zimbabwean manufacturing** *WORLD DEVELOPMENT*  
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- **Precautionary saving, credit constraints, and irreversible investment: Theory and evidence from semiarid India** *JOURNAL OF BUSINESS & ECONOMIC STATISTICS*  
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- **Sovereign debt, structural adjustment, and conditionality** *JOURNAL OF DEVELOPMENT ECONOMICS*  
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- **Land tenure and allocative efficiency in Niger** *AMERICAN JOURNAL OF AGRICULTURAL ECONOMICS*  
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- **The enforcement of commercial contracts in Ghana** *WORLD DEVELOPMENT*  
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- **Transaction costs, market failures, competitiveness and the state** *22nd International Conference of Agricultural Economists - Agricultural Competitiveness: Market Forces and Policy Choice*  
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- **Discussion report section III** *22nd International Conference of Agricultural Economists - Agricultural Competitiveness: Market Forces and Policy Choice*  
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- **INDUSTRIAL-STRUCTURE AND MICROENTERPRISES IN AFRICA** *JOURNAL OF DEVELOPING AREAS*  
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- **SEQUENTIAL LABOR DECISIONS UNDER UNCERTAINTY - AN ESTIMABLE HOUSEHOLD MODEL OF WEST-AFRICAN FARMERS** *ECONOMETRICA*  
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- **SOLIDARITY NETWORKS IN PREINDUSTRIAL SOCIETIES - RATIONAL PEASANTS WITH A MORAL ECONOMY** *ECONOMIC DEVELOPMENT AND CULTURAL CHANGE*  
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