



## Avner Greif

The Bowman Family Endowed Professor in Humanities and Sciences and Senior Fellow at the Freeman Spogli Institute, Emeritus

Economics

 Curriculum Vitae available Online

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### Bio

#### BIO

Avner Greif is Professor of Economics and Bowman Family Endowed Professor in Humanities and Sciences at Stanford. His research interests include European economic history: the historical development of economic institutions, their interrelations with political, social and cultural factors and their impact on economic growth. Some of his publications are: *Institutions and the Path to the Modern Economy: Lessons from Medieval Trade*, Cambridge University Press (March 2006); *Impersonal Exchange without Impartial Law: The Community Responsibility System*, *Chicago Journal of International Law* (2004); *How Do Self-enforcing Institutions Endogenously Change? Institutional Reinforcement and Quasi-Parameters* (with David Laitin), *the American Political Science Review* (2003); *Analytic Narratives*, Oxford University Press, 1998. Avner Greif received his Ph. D. in economics from Northwestern University, and his B.A. in economics and history - from Tel Aviv University.

#### ACADEMIC APPOINTMENTS

- Emeritus Faculty, Acad Council, Economics

#### ADMINISTRATIVE APPOINTMENTS

- Professor of Economic, (Assistant, Associate, Full, Retired), Stanford University, (1989-2021)
- Bowman Family Endowed Professor in Humanities & Sciences, Stanford University, (2001-2021)
- Senior Fellow, Freeman Spogli Institute for International Studies, Stanford University, (2004-2021)
- Distinguished Professor at the School of Economics, Shanghai University of Finance and Economics, (2015-2019)
- Associate Professor, Department of Economics, Stanford University, (1994-1998)
- Assistant Professor, Department of Economics, Stanford University, (1989-1994)
- Visiting Professor, Tel Aviv University and the University of Tokyo, (1994- present)

#### HONORS AND AWARDS

- Montias Prize for Comparative Economic Studies, *Journal of Comparative Economics* (2013)
- Invited Speaker, IEA Annual Meeting, Beijing (2011)
- Member, Executive Committee of the International Economic Association (2011)
- Keynote Address, Association for the Study of Religion, Economics, and Culture (2010)
- Alumni Merit Award, Northwestern University (2009)
- Gyorgi Ranki Biennial Prize, Economic History Association (2007)
- Veblen 150 Prize, Association for Evolutionary Economics European Association for Evolutionary Political Economy (2007)
- Scientific Advisory Board, program on Institutions, Markets, and Technologies at Lucca Institute for Advanced Studies (2007)

- Fellowship, Stanford Humanities Center (2001-2002)
- Fellow, Center for Advanced Studies in Behavioral Sciences, Stanford (1993)
- National Fellow, Hoover Institution (1992)
- Honorary Doctorate, University of Utrecht (2013)
- Fellow, American Academy of Arts and Sciences (2004)
- Fellow, Econometrics Society (1997)
- Fellow, MacArthur Foundation (1998-2003)
- Fellow, CIFAR (2005 -)

## **BOARDS, ADVISORY COMMITTEES, PROFESSIONAL ORGANIZATIONS**

- Editorial Board, Journal of Comparative Economics (2010 - present)
- Scientific Advisory Board, European Review of Economic History (2010 - present)
- Board of editors, Journal of Legal Analysis (2008 - present)
- International Advisory Board, Journal of Institutional Economics (2003 - present)
- Editorial Board, The Journal of Economic Literature (2003 - 2006)
- Editorial Board, The Journal of Economic History (1996 - 2000)
- Editorial Board, The Economic Journal (1996 - 2000)
- Editorial Board, European Review of Economic History (2001 - present)
- Co-editor, Comparative Institutional Analysis series for MIT Press (1997 - present)
- Co-editor, Economics, Cognition, and Society series for The University of Michigan press (2013 - present)
- Advisory Board, Stanford University (2004 - 2005)
- Member, Committee on Islamic Studies (2004 - 2004)
- Finance Committee, Stanford University Board of Trustees (2002 - 2004)
- Advisory Board, Social Science History Institute (1997 - present)
- Advisory Committee, Overseas Program (1995 - 1997)
- Subcommittee, Paris Campus Review (1995 - 1996)

## **PROFESSIONAL EDUCATION**

- Ph.D., Northwestern University , Economics (1989)
- M.A., Northwestern University , Economics (1988)
- M.A., Tel Aviv University , History of the Jewish People (1985)
- B.A., Tel Aviv University , Economics and History of the Jewish People (Double Major) (1981)

## **LINKS**

- FSI Page: [http://fsi.stanford.edu/people/avner\\_greif/](http://fsi.stanford.edu/people/avner_greif/)
- Greif Website: <https://web.stanford.edu/~avner/>

## **Research & Scholarship**

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### **CURRENT RESEARCH AND SCHOLARLY INTERESTS**

European economic history: the historical development of economic institutions, their interrelations with political, social and cultural factors and their impact on economic growth.

## Publications

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### PUBLICATIONS

- **Cognitive rules, institutions, and economic growth: Douglass North and beyond** *JOURNAL OF INSTITUTIONAL ECONOMICS*  
Greif, A., Mokyr, J.  
2017; 13 (1): 25-52
- **The clan and the corporation: Sustaining cooperation in China and Europe** *JOURNAL OF COMPARATIVE ECONOMICS*  
Greif, A., Tabellini, G.  
2017; 45 (1): 1-35
- **Social Organizations, Violence, and Modern Growth** *AMERICAN ECONOMIC REVIEW*  
Greif, A., Iyigun, M.  
2013; 103 (3): 534-538
- **Social Organizations, Risk-Sharing Institutions and Industrialization** *American Economic Review*  
Greif, A., Iygun, M., Sasson, D.  
2013
- **Institutions: Rules or Equilibria** *Political Economy of Institutions, Democracy and Voting*  
Greif, A., Kingston, C.  
Springer .2011: 13–44
- **A theory of moral persistence: Crypto-morality and political legitimacy** *JOURNAL OF COMPARATIVE ECONOMICS*  
Greif, A., Tadelis, S.  
2010; 38 (3): 229-244
- **Cultural and Institutional Bifurcation: China and Europe Compared** *122nd Annual Meeting of the American-Economics-Association*  
Greif, A., Tabellini, G.  
AMER ECONOMIC ASSOC.2010: 135–40
- **The administrative foundations of self-enforcing constitutions** *120th Annual Meeting of the American-Economic-Association*  
Gonzalez de Lara, Y., Greif, A., Jha, S.  
AMER ECONOMIC ASSOC.2008: 105–9
- **The Impact of Administrative Power on Political and Economic Developments: Toward a Political Economy of Implementation** *Institutions and Economic Performance*  
Greif, A.  
Harvard University Press .2008
- **Administrative Foundations of Self-Enforcing Constitutions, The** *American Economic Review*  
Greif, A., de Lara, Y., Jha, S.  
2008; 98,2: 105-109
- **Institutions and Economic Performance**  
Greif, A.  
Harvard University Press.2008
- **Toward Political Economy of Implementation: The Impact of Administrative Power on Institutional and Economic Developments** *Institutions and Growth*  
Greif, A.  
Harvard University Press .2008
- **Family structure, institutions, and growth: The origins and implications of western corporations** *118th Annual Meeting of the American-Economic-Association*  
Greif, A.  
AMER ECONOMIC ASSOC.2006: 308–12

- **History lessons - The birth of impersonal exchange: The community responsibility system and impartial justice** *JOURNAL OF ECONOMIC PERSPECTIVES*  
Greif, A.  
2006; 20 (2): 221-236
- **A theory of endogenous institutional change** *AMERICAN POLITICAL SCIENCE REVIEW*  
Greif, A., Laitin, D. D.  
2004; 98 (4): 633-652
- **Organizing violence** *JOURNAL OF CONFLICT RESOLUTION*  
Bates, R., Greif, A., Singh, S.  
2002; 46 (5): 599-628
- **The analytic narrative project** *AMERICAN POLITICAL SCIENCE REVIEW*  
BATES, R. H., Greif, A., Levi, M., Rosenthal, J. L., Weingast, B. R.  
2000; 94 (3): 696-702
- **Game theory and historical institutional analysis: Self-enforcing, non-market institutions during the late medieval period** *ANNALES-HISTOIRE SCIENCES SOCIALES*  
Greif, A.  
1998; 53 (3): 597-?
- **Historical and comparative institutional analysis** *110th Annual Meeting of the American-Economic-Association*  
Greif, A.  
AMER ECONOMIC ASSOC.1998: 80–84
- **Cliometrics after 40 years** *109th Meeting of the American-Economic-Association*  
Greif, A.  
AMER ECONOMIC ASSOC.1997: 400–403
- **Contracting, enforcement, and efficiency: Economics beyond the law** *8th Annual World Bank Conference on Development Economics*  
Greif, A.  
WORLD BANK.1997: 239–278
- **Political organizations, social structure, and institutional success: Reflections from Genoa and Venice during the commercial revolution** *JOURNAL OF INSTITUTIONAL AND THEORETICAL ECONOMICS-ZEITSCHRIFT FUR DIE GESAMTE STAATSWISSENSCHAFT*  
Greif, A.  
1995; 151 (4): 734-740
- **CULTURAL BELIEFS AND THE ORGANIZATION OF SOCIETY - A HISTORICAL AND THEORETICAL REFLECTION ON COLLECTIVIST AND INDIVIDUALIST SOCIETIES** *JOURNAL OF POLITICAL ECONOMY*  
Greif, A.  
1994; 102 (5): 912-950
- **COORDINATION, COMMITMENT, AND ENFORCEMENT - THE CASE OF THE MERCHANT GUILD** *JOURNAL OF POLITICAL ECONOMY*  
Greif, A., Milgrom, P., Weingast, B. R.  
1994; 102 (4): 745-776
- **ON THE POLITICAL FOUNDATIONS OF THE LATE-MEDIEVAL COMMERCIAL REVOLUTION - GENOA DURING THE 12TH AND 13TH CENTURIES** *JOURNAL OF ECONOMIC HISTORY*  
Greif, A.  
1994; 54 (2): 271-287
- **CONTRACT ENFORCEABILITY AND ECONOMIC INSTITUTIONS IN EARLY TRADE - THE MAGHRIBI TRADERS COALITION** *AMERICAN ECONOMIC REVIEW*  
Greif, A.  
1993; 83 (3): 525-548
- **INSTITUTIONS AND INTERNATIONAL-TRADE - LESSONS FROM THE COMMERCIAL REVOLUTION** *104TH ANNUAL MEETING OF THE AMERICAN ECONOMIC ASSOC*  
Greif, A.

AMER ECONOMIC ASSOC.1992: 128–33

- **REPUTATION AND COALITIONS IN MEDIEVAL TRADE - EVIDENCE ON THE MAGHRIBI TRADERS** *JOURNAL OF ECONOMIC HISTORY*  
Greif, A.  
1989; 49 (4): 857-882
- **The Economic History of China: From Antiquity to the Nineteenth Century (Book Review)** *HARVARD JOURNAL OF ASIATIC STUDIES*  
Book Review Authored by: Chen, Y., Greif, A.  
2018; 78 (2): 576–85
- **The Maghribi traders: a reappraisal?** *ECONOMIC HISTORY REVIEW*  
Greif, A.  
2012; 65 (2): 445-469
- **The curious commentary on the citation practices of Avner Greif** *PUBLIC CHOICE*  
Greif, A.  
2009; 141 (3-4): 273-275
- **Qu'est ce que l'analyse institutionnelle** *Tracés, French Journal of Social Sciences*  
Greif, A.  
2009
- **Institutions and the Path to the Modern Economy: Lessons from Medieval Trade**  
Greif, A.  
Cambridge University Press.2006
- **Institutions and impersonal exchange: From communal to individual responsibility** *19th International Seminar on the New Institutional Economics*  
Greif, A.  
J C B MOHR.2002: 168–204
- **Analytic Narratives**  
Greif, A., Bates, B., Levi, M., Rosenthal, J., Weingast, B.  
Princeton University Press .1998