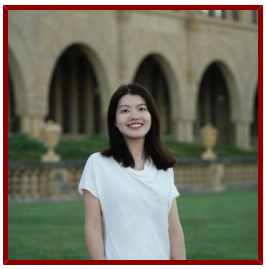
Stanford



Jing Lin

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Bio

BIO

I am a postdoctoral researcher at the Stanford Graduate School of Business, where I work with Michele Gelfand on cross-cultural research examining trust, cooperation, and social norms. I received my PhD in Social Psychology from Beijing Normal University and previously held a postdoctoral position at Vrije Universiteit Amsterdam. My research investigates how cultural contexts shape trust and cooperative behavior across societies. I use methods such as cross-country diary studies, longitudinal designs, and large-scale surveys to examine cultural dynamics at both individual and societal levels.

STANFORD ADVISORS

- Michele Gelfand, Postdoctoral Faculty Sponsor

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