



## Juan David Visbal Alcala

Graduate, Stanford Center for Professional Development

### Bio

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#### BIO

Juan David is a resilient, hard-working, and enthusiastic leader who is changing the world by solving society's challenges through engineering practices and strategies that optimize, innovate, disrupt, and transform positively.

Juan holds a bachelor's degree in Mechanical Engineering with experience working in cross-functional teams, spanning from engineering, R&D, and other relevant technical functions, to marketing, management, and sourcing to drive profitable results for businesses while exceeding stakeholder expectations.

Analytical thinker and problem-solver driven to further develop industry standards to meet society's next-generation needs in terms of energy demands, agnostic fuel transitions, product reliability, accessibility, and circularity creating long-lasting solutions while safekeeping the environment.

Juan attempts to lead by three main principles that developed as a result of past experiences that turned into learning opportunities:

1. A good leader should not become a figure of authority that disrupts confidence or trust among co-workers. A true leader should bridge communication gaps and become a master at developing meaningful interpersonal relationships in the work environment. Success and productivity are enhanced through effective teamwork that stems from deep bonds of trust driven by communication.
2. A good leader should be a great listener. One should be able to understand and show interest in what each teammate has to share. Sometimes there's no need to look for solutions elsewhere but within the teams. One learns to communicate by listening first.
3. A good leader should be receptive and approachable to anyone willing to come up to them. It's impossible to know whether an initiative, project, or idea has potential if the person to whom it needs to be sold is not prone to receive it. The only crazy idea/question is one that is never asked.